

#### February 2025

Los Angeles County
Orange County
Santa Barbara County
Monterey County
Riverside County
San Diego County

### Reading the Report

Each Micro Market area contains an analysis of current conditions and past trends. In order to take the most away from this report, it is important to understand how to read each micro market.

**Data** presents statistical information about past and current conditions, comparing the previous year's month to the current month. Each statistic is compiled from sales data during the month of the respective year. It is then analyzed by Percent Change, which is calculated by taking Current Value minus Past Value and then divided by Past Value.

**Current Market Report** is a compilation of important take-away statistics for each area to gain a quick understanding of market conditions. Median Sales Price and Days on market are 12 month averages for the period ending in the current month. The values for Properties for Sale and Shadow Inventory are presented in both text and graphical form to show the relationship of Shadow to Active Inventory.

**The Yearly** Trend presents the Median Sales Prices for each month during the past year in graphical format to easily visualize the changes and help identify any trends in sales for that micro market.

#### Median Price:

A value that separates the upper half of prices from the lower half of prices. It can be interpreted like an average, however the extreme prices (high and low) do not hold undue influence.

#### Average Price per Square Foot:

The price of each property divided by their respective square footage then averaged across all properties sold in the area for a given time period.

#### Properties Sold:

The number of property transactions that closed and transferred ownership.

#### Properties Pending Sale:

The number of properties that entered escrow in preparation for sale.

#### Properties For Sale:

The number of properties on the market and seeking buyers.

#### Days on Market (Pending Sale):

The number of days that properties currently in escrow were on the market.

#### Percent Under Contract:

The ratio of properties for sale to properties pending sale.

#### Average Median Price for Last 12:

The Average Median Price for the Last 12 Months is sales data from 12 months ending in the identified month.

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Condominiums

### Los Angeles County

#### Single Family Residences

Los Angeles County Macro

Bel Air - Holmby Hills

Beverly Center - Miracle Mile

**Beverly Hills** 

Beverly Hills P.O.

Beverlywood

**Brentwood** 

Cheviot Hills - Rancho Park

**Culver City** 

**Downtown Los Angeles** 

Hancock Park - Wilshire

Hollywood

Hollywood Hills East

Inglewood

Ladera Heights

Laurel Canyon

Los Feliz

Malibu

Malibu Beach

Marina Del Rey

Mid Los Angeles

Mid Wilshire

Pacific Palisades

Palms - Mar Vista

Park Hills Heights

Playa Del Rey

Playa Vista

Santa Monica

Sunset Strip - Hollywood Hills West

Venice

West Hollywood

West Los Angeles

Westchester

Westwood - Century City

**West Adams** 

South Bay Macro

El Segundo

Hermosa Beach

Manhattan Beach

Manhattan Mira Costa

Manhattan Beach Sand

Manhattan Beach Tree

Palos Verdes Estates

Rancho Palos Verdes

Redondo Beach - North

Redondo Beach - South

Rolling Hills

**Rolling Hills Estates** 

San Pedro

**Torrance - County Strip** 

Torrance - North

Torrance - South

Torrance - Southeast

Torrance - West

San Fernando Macro

Agoura Hills

**Burbank** 

Calabasas

Encino

Glendale

Hidden Hills

La Crescenta

North Hollywood

**Shadow Hills** 

Sherman Oaks

Studio City

Sun Valley

Sunland - Tujunga

Tarzana

Toluca Lake

Valley Village

Westlake Village

**Woodland Hills** 

San Gabriel Valley Macro

Alhambra

Altadena

Arcadia

Duarte

Eagle Rock

La Canada Flintridge

Monrovia

Pasadena

San Gabriel

San Marino

Sierra Madre

South Pasadena

**United States** 

Greater Los Angeles

California

Los Angeles County

# At a Glance

Formed	1850
County seat	Los Angeles
Largest City (Area)	Los Angeles
Largest City (Population)	Los Angeles
Incorporated Cities	88
Area	
Total	4,751 mi² (12,310km²)
Land	4,058 mi² (10,510km²)
Water	693 mi² (1,790km²)
Highest Elevation	10,068 ft (3,069m)
Population	
Total	9,861,224
Density	2,430/mi²(940/km²)
GDP	\$712 Billion

Country

State

Region

### Los Angeles County

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,025,000

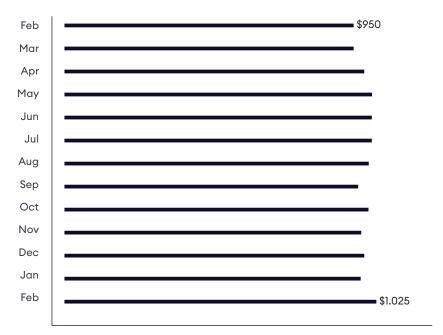
Median Sales Price 7.9% Δ YOY

\$741

Average \$/SF 6.5%  $\triangle$  YOY

13,852

Properties For Sale 9.8% A YOY



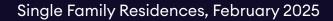
Median Sales Price (\$100,000s)

Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$950,000	\$1,000,000	\$975,000	\$1,025,000	7.9%
\$696	\$691	\$716	\$741	6.5%
2242	3058	2692	2289	2.1%
2604	2971	2546	2815	8.1%
12,610	16,261	15,141	13,852	9.8%
32	33	38	36	14.4%
20.7%	18.3%	16.8%	20.3%	-1.6%
\$924,896	\$987,042	\$994,417	\$987,519	6.3%
	\$950,000 \$696 2242 2604 12,610 32 20.7%	\$950,000 \$1,000,000 \$696 \$691 2242 3058 2604 2971 12,610 16,261 32 33 20.7% 18.3%	\$950,000 \$1,000,000 \$975,000 \$696 \$691 \$716 2242 3058 2692 2604 2971 2546 12,610 16,261 15,141 32 33 38 20.7% 18.3% 16.8%	\$950,000 \$1,000,000 \$975,000 \$1,025,000 \$696 \$691 \$716 \$741 2242 3058 2692 2289 2604 2971 2546 2815 12,610 16,261 15,141 13,852 32 33 38 36 20.7% 18.3% 16.8% 20.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Los Angeles County Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Micro Market Report : February 2025

### Bel-Air Holmby Hills





#### **Current Market Snapshot**

\$6,633,400

Median Sales Price 99.5% △ YOY

\$1,304

Average \$/SF 35.6%  $\triangle$  YOY

Properties For Sale 31.6%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$3,325,000	\$2,472,800	\$3,100,000	\$6,633,400	99.5%
Average Price per Square Foot	\$962	\$1,033	\$1,543	\$1,304	35.6%
Properties Sold	10	6	15	12	20.0%
Properties Pending Sale	14	9	8	7	-50.0%
Properties For Sale	136	161	151	179	31.6%
Days on Market (Pending Sale)	26	98	97	52	97.8%
Percent Under Contract	10.3%	5.6%	5.3%	3.9%	-62.0%
Average Median Price for Last 12 Months	\$2,990,836	\$4,567,750	\$5,756,333	\$3,762,638	20.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Bel-Air Holmby Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.





#### **Current Market Snapshot**

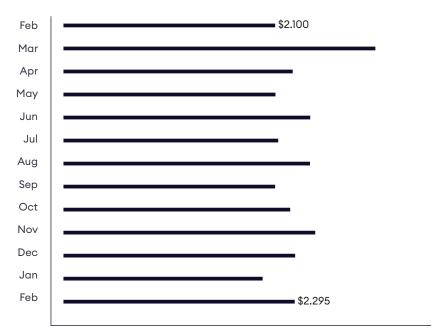
\$2,295,000

Median Sales Price 9.3% A YOY

Average \$/SF -7.7%  $\triangle$  YOY

118

Properties For Sale 43.9%  $\Delta$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,100,000	\$2,447,500	\$2,500,000	\$2,295,000	9.3%
Average Price per Square Foot	\$1,061	\$986	\$1,004	\$979	-7.7%
Properties Sold	9	10	9	7	-22.2%
Properties Pending Sale	4	8	12	18	350.0%
Properties For Sale	82	111	105	118	43.9%
Days on Market (Pending Sale)	49	61	48	42	-14.4%
Percent Under Contract	4.9%	7.2%	11.4%	15.3%	212.7%
Average Median Price for Last 12 Months	\$2,213,500	\$2,236,583	\$2,189,833	\$2,309,594	4.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverly Center - Miracle Mile Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Micro Market Report: February 2025

### Beverly Hills

Single Family Residences, February 2025



#### **Current Market Snapshot**

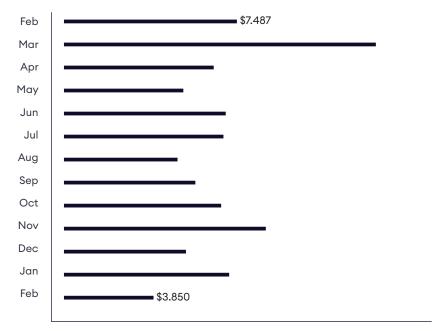
\$3,850,000

Median Sales Price -48.6% ∆ YOY

\$1,899

Average \$/SF -8.3%  $\triangle$  YOY

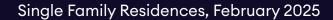
Properties For Sale 11.4%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$7,487,500	\$4,897,500	\$8,750,000	\$3,850,000	-48.6%
Average Price per Square Foot	\$2,070	\$1,691	\$1,821	\$1,899	-8.3%
Properties Sold	10	11	15	11	10.0%
Properties Pending Sale	7	14	14	10	42.9%
Properties For Sale	123	147	138	137	11.4%
Days on Market (Pending Sale)	42	65	51	88	110.2%
Percent Under Contract	5.7%	9.5%	10.1%	7.3%	28.3%
Average Median Price for Last 12 Months	\$6,722,698	\$6,248,250	\$5,421,500	\$6,842,269	1.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverly Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Beverly Hills-Post Office





#### **Current Market Snapshot**

\$2,705,000

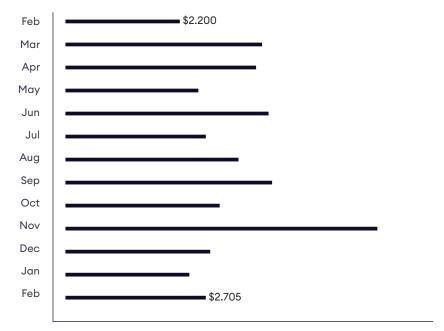
Median Sales Price 23.0% ∆ YOY

\$999

Average  $\$/SF -1.5\% \triangle YOY$ 

187

Properties For Sale 29.0% A YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,200,000	\$3,341,600	\$6,043,000	\$2,705,000	23.0%
Average Price per Square Foot	\$1,014	\$987	\$1,434	\$999	-1.5%
Properties Sold	7	15	13	11	57.1%
Properties Pending Sale	15	13	12	17	13.3%
Properties For Sale	145	189	183	187	29.0%
Days on Market (Pending Sale)	63	57	99	40	-36.2%
Percent Under Contract	10.3%	6.9%	6.6%	9.1%	-12.1%
Average Median Price for Last 12 Months	\$4,122,159	\$3,482,167	\$2,626,667	\$3,316,082	-24.3%
Properties Pending Sale  Properties For Sale  Days on Market (Pending Sale)  Percent Under Contract	15 145 63 10.3%	13 189 57 6.9%	12 183 99 6.6%	17 187 40 9.1%	13.3% 29.0% -36.2% -12.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverly Hills- Post Office Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Beverlywood

Single Family Residences, February 2025



#### **Current Market Snapshot**

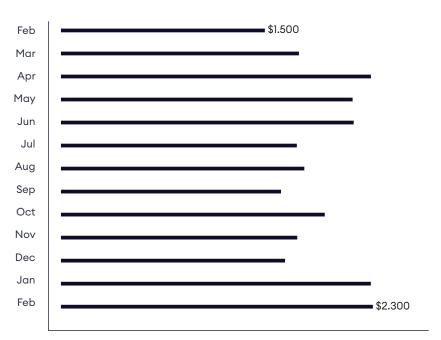
\$2,300,000

Median Sales Price 53.3% Δ YOY

\$1,386

Average \$/SF 56.6%  $\triangle$  YOY

Properties For Sale 10.2%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,500,000	\$1,792,500	\$1,740,000	\$2,300,000	53.3%
Average Price per Square Foot	\$885	\$937	\$973	\$1,386	56.6%
Properties Sold	9	16	9	7	-22.2%
Properties Pending Sale	12	12	7	13	8.3%
Properties For Sale	59	65	55	65	10.2%
Days on Market (Pending Sale)	22	44	24	47	111.8%
Percent Under Contract	20.3%	18.5%	12.7%	20.0%	-1.7%
Average Median Price for Last 12 Months	\$1,786,348	\$1,923,167	\$2,078,333	\$1,916,522	6.8%
					1

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverlywood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Brentwood

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$5,120,000

Median Sales Price 63.7% Δ YOY

\$1,473

Average \$/SF 18.1%  $\triangle$  YOY

181

Properties For Sale 43.7%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$3,128,000	\$4,502,500	\$2,957,500	\$5,120,000	63.7%
Average Price per Square Foot	\$1,247	\$1,284	\$1,270	\$1,473	18.1%
Properties Sold	11	14	14	23	109.1%
Properties Pending Sale	18	15	7	28	55.6%
Properties For Sale	126	140	129	181	43.7%
Days on Market (Pending Sale)	28	61	40	42	48.4%
Percent Under Contract	14.3%	10.7%	5.4%	15.5%	8.3%
Average Median Price for Last 12 Months	\$3,935,875	\$4,431,667	\$5,140,000	\$4,049,885	2.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Brentwood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Cheviot Hills - Rancho Park



Single Family Residences, February 2025

#### **Current Market Snapshot**

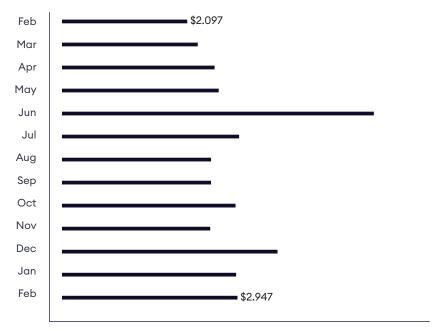
\$2,947,500

Median Sales Price 40.5% Δ YOY

\$1,130

Average \$/SF 2.6%  $\triangle$  YOY

Properties For Sale 36.4%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,097,500	\$2,500,000	\$2,486,062	\$2,947,500	40.5%
Average Price per Square Foot	\$1,101	\$1,090	\$966	\$1,130	2.6%
Properties Sold	6	3	4	8	33.3%
Properties Pending Sale	4	5	3	8	100.0%
Properties For Sale	22	33	30	30	36.4%
Days on Market (Pending Sale)	15	28	21	29	100.9%
Percent Under Contract	18.2%	15.2%	10.0%	26.7%	46.7%
Average Median Price for Last 12 Months	\$2,995,875	\$2,899,760	\$3,165,833	\$2,899,312	-3.3%
					1

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Cheviot Hills - Rancho Park Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Culver City

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,997,500

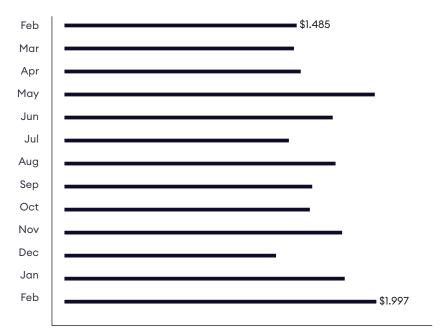
Median Sales Price 34.5% A YOY

\$1,047

Average \$/SF 11.6%  $\triangle$  YOY

85

Properties For Sale 26.9% A YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,485,055	\$1,735,000	\$1,777,500	\$1,997,500	34.5%
Average Price per Square Foot	\$938	\$1,002	\$976	\$1,047	11.6%
Properties Sold	13	16	16	20	53.8%
Properties Pending Sale	19	13	16	22	15.8%
Properties For Sale	67	87	88	85	26.9%
Days on Market (Pending Sale)	43	20	41	35	-19.4%
Percent Under Contract	28.4%	14.9%	18.2%	25.9%	-8.7%
Average Median Price for Last 12 Months	\$1,603,046	\$1,679,417	\$1,714,667	\$1,647,264	2.7%
Percent Under Contract	28.4%	14.9%	18.2%	25.9%	-8.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Culver City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Downtown

Single Family Residences, February 2025



#### **Current Market Snapshot**

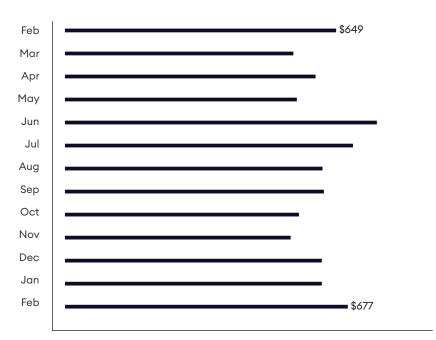
\$677,500

Median Sales Price 4.3% Δ YOY

\$511

Average \$/SF -2.9%  $\Delta$  YOY

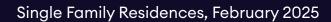
Properties For Sale -8.0% ∆ YOY



Median Price         \$649,500         \$616,694         \$540,000         \$677,500         4.3%           Average Price per Square Foot         \$526         \$517         \$472         \$511         -2.9%           Properties Sold         6         6         7         4         -33.3%	Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
	Median Price	\$649,500	\$616,694	\$540,000	\$677,500	4.3%
<b>Properties Sold</b> 6 6 7 4 -33.3%	Average Price per Square Foot	\$526	\$517	\$472	\$511	-2.9%
	Properties Sold	6	6	7	4	-33.3%
Properties Pending Sale 7 5 9 7 0.0%	Properties Pending Sale	7	5	9	7	0.0%
Properties For Sale         50         62         57         46         -8.0%	Properties For Sale	50	62	57	46	-8.0%
Days on Market (Pending Sale)         63         26         31         76         20.7%	Days on Market (Pending Sale)	63	26	31	76	20.7%
Percent Under Contract         14.0%         8.1%         15.8%         15.2%         8.7%	Percent Under Contract	14.0%	8.1%	15.8%	15.2%	8.7%
Average Median Price for Last 12 Months         \$606,083         \$604,583         \$635,833         \$617,903         1.9%	Average Median Price for Last 12 Months	\$606,083	\$604,583	\$635,833	\$617,903	1.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Downtown Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Hancock Park - Wilshire





#### **Current Market Snapshot**

\$2,530,000

Median Sales Price 13.6% Δ YOY

\$955

Average \$/SF 12.6%  $\Delta$  YOY

108

Properties For Sale 50.0%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,227,500	\$2,660,000	\$2,506,200	\$2,530,000	13.6%
Average Price per Square Foot	\$848	\$1,111	\$917	\$955	12.6%
Properties Sold	10	15	14	11	10.0%
Properties Pending Sale	11	12	18	12	9.1%
Properties For Sale	72	105	115	108	50.0%
Days on Market (Pending Sale)	27	54	49	39	42.3%
Percent Under Contract	15.3%	11.4%	15.7%	11.1%	-27.3%
Average Median Price for Last 12 Months	\$2,341,533	\$2,130,450	\$2,101,667	\$2,191,362	-6.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Hancock Park - Wilshire Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Hollywood

Single Family Residences, February 2025



#### **Current Market Snapshot**

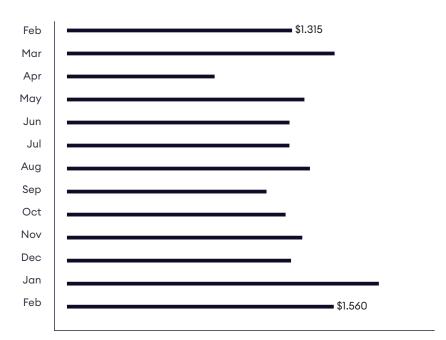
\$1,560,000

Median Sales Price 18.6% A YOY

\$820

Average \$/SF 4.1%  $\triangle$  YOY

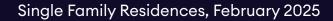
Properties For Sale -12.3% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,315,000	\$1,420,000	\$1,375,000	\$1,560,000	18.6%
Average Price per Square Foot	\$788	\$892	\$283	\$820	4.1%
Properties Sold	8	8	4	7	-12.5%
Properties Pending Sale	5	6	5	9	80.0%
Properties For Sale	81	83	93	71	-12.3%
Days on Market (Pending Sale)	21	80	35	25	20.0%
Percent Under Contract	6.2%	7.2%	5.4%	12.7%	105.4%
Average Median Price for Last 12 Months	\$1,402,896	\$1,418,500	\$1,564,667	\$1,358,308	-3.3%
					I

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Hollywood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Hollywood Hills East





#### **Current Market Snapshot**

\$1,796,000

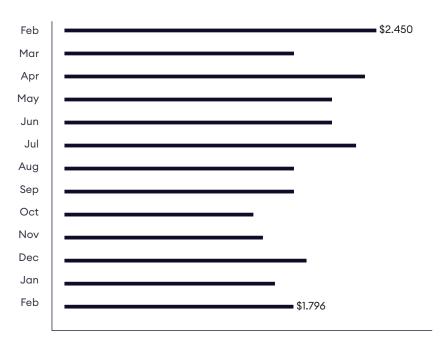
Median Sales Price -26.7% ∆ YOY

\$930

Average \$/SF 22.4%  $\triangle$  YOY

104

Properties For Sale 40.5%  $\triangle$  YOY



Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$2,450,000	\$1,800,000	\$1,555,000	\$1,796,000	-26.7%
\$760	\$878	\$916	\$930	22.4%
5	8	6	5	0.0%
10	8	4	13	30.0%
74	95	90	104	40.5%
22	66	41	50	124.5%
13.5%	8.4%	4.4%	12.5%	-7.5%
\$2,104,008	\$1,696,708	\$1,781,750	\$1,929,250	-9.1%
	\$2,450,000 \$760 5 10 74 22 13.5%	\$2,450,000 \$1,800,000 \$760 \$878 5 8 10 8 74 95 22 66 13.5% 8.4%	\$2,450,000 \$1,800,000 \$1,555,000 \$760 \$878 \$916 5 8 6 10 8 4 74 95 90 22 66 41 13.5% 8.4% 4.4%	\$2,450,000 \$1,800,000 \$1,555,000 \$1,796,000 \$760 \$878 \$916 \$930 5 8 6 5 10 8 4 13 74 95 90 104 22 66 41 50 13.5% 8.4% 4.4% 12.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Hollywood Hills East Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Inglewood

Single Family Residences, February 2025



#### **Current Market Snapshot**

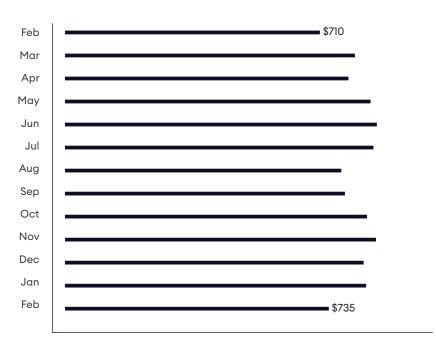
\$735,000

Median Sales Price 3.5% Δ YOY

\$550

Average  $\$/SF \quad 0.5\% \land YOY$ 

Properties For Sale 0.0% \( \Delta \) YOY



Median Price         \$710,000         \$770,000         \$867,000         \$735,000         3.5%           Average Price per Square Foot         \$547         \$615         \$531         \$550         0.5%           Properties Sold         15         16         19         9         -40.0%	Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
	Median Price	\$710,000	\$770,000	\$867,000	\$735,000	3.5%
<b>Properties Sold</b> 15 16 19 9 -40.0%	Average Price per Square Foot	\$547	\$615	\$531	\$550	0.5%
	Properties Sold	15	16	19	9	-40.0%
Properties Pending Sale         12         18         16         20         66.7%	Properties Pending Sale	12	18	16	20	66.7%
Properties For Sale         82         112         86         82         0.0%	Properties For Sale	82	112	86	82	0.0%
Days on Market (Pending Sale)         24         53         40         48         97.9%	Days on Market (Pending Sale)	24	53	40	48	97.9%
Percent Under Contract         14.6%         16.1%         18.6%         24.4%         66.7%	Percent Under Contract	14.6%	16.1%	18.6%	24.4%	66.7%
Average Median Price for Last 12 Months         \$780,333         \$816,000         \$802,333         \$811,940         3.9%	Average Median Price for Last 12 Months	\$780,333	\$816,000	\$802,333	\$811,940	3.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Inglewood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Ladera Heights

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$2,096,250

Median Sales Price 18.1% Δ YOY

\$618

Average \$/SF 13.2%  $\triangle$  YOY

29

Properties For Sale 70.6%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,775,000	\$1,909,000	\$1,650,000	\$2,096,250	18.1%
Average Price per Square Foot	\$546	\$672	\$724	\$618	13.2%
Properties Sold	5	3	1	12	140.0%
Properties Pending Sale	6	4	3	4	-33.3%
Properties For Sale	17	29	33	29	70.6%
Days on Market (Pending Sale)	49	18	57	35	-28.6%
Percent Under Contract	35.3%	13.8%	9.1%	13.8%	-60.9%
Average Median Price for Last 12 Months	\$1,718,278	\$1,447,458	\$1,303,750	\$1,645,373	-4.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Ladera Heights Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Laurel Canyon

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$2,080,425

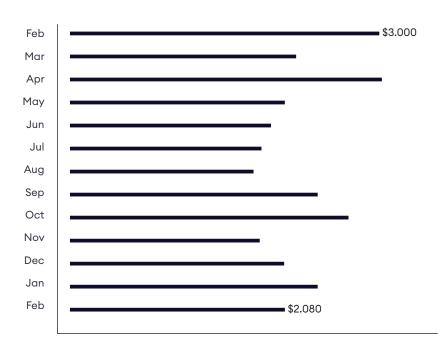
Median Sales Price -30.7% ∆ YOY

\$1,061

Average \$/SF  $4.9\% \Delta YOY$ 

218

Properties For Sale 36.2%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$3,000,000	\$1,775,000	\$1,835,365	\$2,080,425	-30.7%
Average Price per Square Foot	\$1,011	\$980	\$958	\$1,061	4.9%
Properties Sold	11	18	16	12	9.1%
Properties Pending Sale	22	17	10	16	-27.3%
Properties For Sale	160	216	210	218	36.2%
Days on Market (Pending Sale)	28	69	39	52	84.8%
Percent Under Contract	13.8%	7.9%	4.8%	7.3%	-46.6%
Average Median Price for Last 12 Months	\$2,289,191	\$2,248,178	\$2,184,568	\$2,258,198	-1.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Laurel Canyon Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

#### Los Feliz

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,925,000

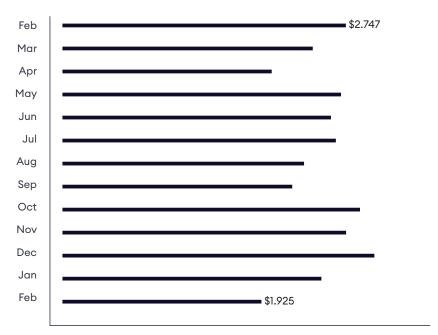
Median Sales Price -29.9% ∆ YOY

\$950

Average \$/SF -11.5% \( \Delta \) YOY

105

Properties For Sale 20.7%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,747,500	\$2,340,000	\$2,750,000	\$1,925,000	-29.9%
Average Price per Square Foot	\$1,073	\$1,172	\$908	\$950	-11.5%
Properties Sold	10	15	19	11	10.0%
Properties Pending Sale	6	8	13	18	200.0%
Properties For Sale	87	88	105	105	20.7%
Days on Market (Pending Sale)	22	99	28	38	67.9%
Percent Under Contract	6.9%	9.1%	12.4%	17.1%	148.6%
Average Median Price for Last 12 Months	\$2,385,809	\$2,553,208	\$2,486,417	\$2,523,750	5.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Los Feliz Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Malibu

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$2,350,000

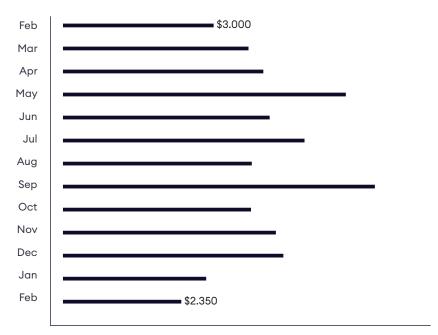
Median Sales Price -21.7% ∆ YOY

\$183

Average \$/SF -83.6%  $\triangle$  YOY

215

Properties For Sale 31.1% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$3,000,000	\$3,766,000	\$4,250,000	\$2,350,000	-21.7%
Average Price per Square Foot	\$1,114	\$1,396	\$1,991	\$183	-83.6%
Properties Sold	11	10	9	3	-72.7%
Properties Pending Sale	14	11	11	7	-50.0%
Properties For Sale	164	244	222	215	31.1%
Days on Market (Pending Sale)	111	90	74	170	53.2%
Percent Under Contract	8.5%	4.5%	5.0%	3.3%	-61.9%
Average Median Price for Last 12 Months	\$3,733,875	\$3,972,917	\$3,200,000	\$4,069,692	8.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Malibu Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Malibu Beach

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$14,500,000

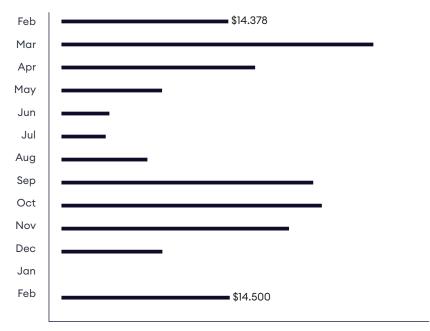
Median Sales Price 0.8% A YOY

\$4,677

Average \$/SF -0.7%  $\triangle$  YOY

64

Properties For Sale -16.9% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$14,378,125	\$7,350,000	\$19,650,000	\$14,500,000	0.8%
Average Price per Square Foot	\$4,711	\$3,224	\$4,009	\$4,677	-0.7%
Properties Sold	4	5	1	1	-75.0%
Properties Pending Sale	0	4	1	3	n/a
Properties For Sale	77	100	83	64	-16.9%
Days on Market (Pending Sale)	0	170	203	136	n/a
Percent Under Contract	0.0%	4.0%	1.2%	4.7%	n/a
Average Median Price for Last 12 Months	\$17,177,510	\$14,508,333	\$7,716,667	\$12,989,567	-32.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Malibu Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Marina Del Rey

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,833,500

Median Sales Price 18.2% Δ YOY

\$864

Average \$/SF 1.5%  $\triangle$  YOY

46

Properties For Sale 35.3%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,550,840	\$1,530,000	\$1,500,000	\$1,833,500	18.2%
Average Price per Square Foot	\$851	\$1,012	\$1,497	\$864	1.5%
Properties Sold	6	8	4	8	33.3%
Properties Pending Sale	4	15	3	9	125.0%
Properties For Sale	34	57	45	46	35.3%
Days on Market (Pending Sale)	35	27	58	43	24.1%
Percent Under Contract	11.8%	26.3%	6.7%	19.6%	66.3%
Average Median Price for Last 12 Months	\$1,901,195	\$1,921,840	\$2,206,179	\$1,899,529	-0.1%
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<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Marina Del Rey Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Mid Los Angeles

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$952,500

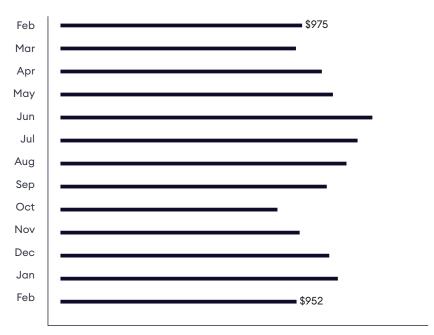
Median Sales Price -2.3% ∆ YOY

\$591

Average \$/SF -2.8%  $\triangle$  YOY

141

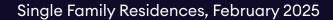
Properties For Sale 15.6%  $\triangle$  YOY



% Change
-2.3%
-2.8%
20.0%
16.7%
15.6%
1.1%
0.9%
0.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Mid Los Angeles Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Mid Wilshire





#### **Current Market Snapshot**

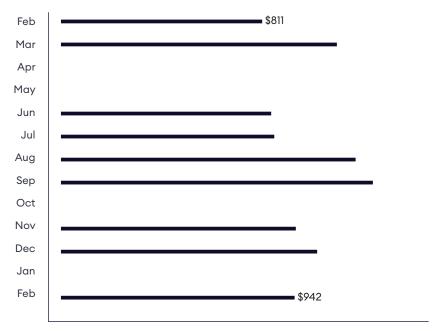
\$942,500

Median Sales Price 16.2% Δ YOY

\$617

Average \$/SF 33.8%  $\triangle$  YOY

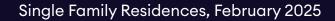
Properties For Sale -11.5% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$811,000	\$1,190,000	\$947,500	\$942,500	16.2%
Average Price per Square Foot	\$461	\$566	\$650	\$617	33.8%
Properties Sold	3	2	4	2	-33.3%
Properties Pending Sale	3	3	3	3	0.0%
Properties For Sale	26	24	22	23	-11.5%
Days on Market (Pending Sale)	93	163	92	27	-70.6%
Percent Under Contract	11.5%	12.5%	13.6%	13.0%	13.0%
Average Median Price for Last 12 Months	\$960,458	\$697,333	\$658,833	\$692,808	-38.6%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Mid Wilshire Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

#### Pacific Palisades





#### **Current Market Snapshot**

No Sales

Median Sales Price -100.0% ∆ YOY

No Sales

Average \$/SF -100.0%  $\triangle$  YOY

93

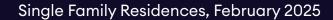
Properties For Sale -25.0% ∆ YOY



Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$4,247,500	\$3,855,000	\$3,960,978	\$0	-100.0%
\$1,529	\$1,237	\$1,512	\$0	-100.0%
8	20	18	0	-100.0%
13	14	14	2	-84.6%
124	149	147	93	-25.0%
53	52	41	73	38.3%
10.5%	9.4%	9.5%	2.2%	-79.5%
\$4,270,583	\$3,177,996	\$2,725,000	\$3,554,417	-20.1%
	\$4,247,500 \$1,529 8 13 124 53 10.5%	\$4,247,500 \$3,855,000 \$1,529 \$1,237 8 20 13 14 124 149 53 52 10.5% 9.4%	\$4,247,500 \$3,855,000 \$3,960,978 \$1,529 \$1,237 \$1,512 8 20 18 13 14 14 124 149 147 53 52 41 10.5% 9.4% 9.5%	\$4,247,500 \$3,855,000 \$3,960,978 \$0 \$1,529 \$1,237 \$1,512 \$0  8 20 18 0  13 14 14 2  124 149 147 93  53 52 41 73  10.5% 9.4% 9.5% 2.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Pacific Palisades Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Palms - Mar Vista





#### **Current Market Snapshot**

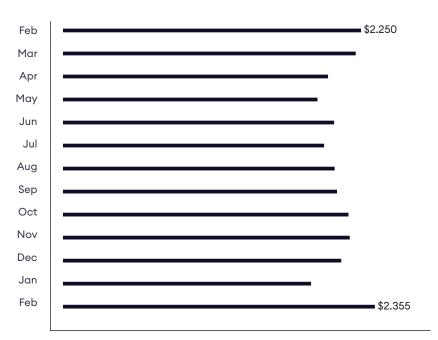
\$2,355,000

Median Sales Price 4.7%  $\Delta$  YOY

\$1,074

Average \$/SF 1.0%  $\triangle$  YOY

Properties For Sale -16.0% ∆ YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,250,000	\$2,050,000	\$2,164,500	\$2,355,000	4.7%
Average Price per Square Foot	\$1,063	\$1,110	\$970	\$1,074	1.0%
Properties Sold	15	17	20	21	40.0%
Properties Pending Sale	18	25	25	27	50.0%
Properties For Sale	106	130	104	89	-16.0%
Days on Market (Pending Sale)	19	28	44	19	-2.2%
Percent Under Contract	17.0%	19.2%	24.0%	30.3%	78.7%
Average Median Price for Last 12 Months	\$1,997,929	\$2,118,917	\$2,108,667	\$2,089,192	4.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Palms - Mar Vista Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

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## Park Hills Heights

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,018,000

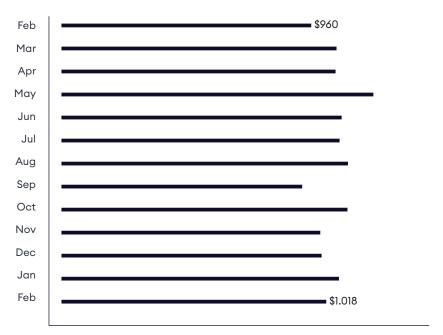
Median Sales Price 6.0% A YOY

\$642

Average \$/SF -3.9%  $\triangle$  YOY

216

Properties For Sale 37.6%  $\Delta$  YOY



Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$960,000	\$1,101,888	\$995,000	\$1,018,000	6.0%
\$668	\$637	\$608	\$642	-3.9%
38	43	38	27	-28.9%
34	31	36	41	20.6%
157	190	209	216	37.6%
30	43	41	29	-3.9%
21.7%	16.3%	17.2%	19.0%	-12.4%
\$995,938	\$1,017,500	\$1,028,333	\$1,048,122	5.0%
	\$960,000 \$668 38 34 157 30 21.7%	\$960,000 \$1,101,888 \$668 \$637 38 43 34 31 157 190 30 43 21.7% 16.3%	\$960,000 \$1,101,888 \$995,000 \$668 \$637 \$608 38 43 38 34 31 36 157 190 209 30 43 41 21.7% 16.3% 17.2%	\$960,000       \$1,101,888       \$995,000       \$1,018,000         \$668       \$637       \$608       \$642         38       43       38       27         34       31       36       41         157       190       209       216         30       43       41       29         21.7%       16.3%       17.2%       19.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Park Hills Heights Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Playa Del Rey

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$2,185,000

Median Sales Price -19.5% Δ YOY

\$658

Average \$/SF -29.4%  $\triangle$  YOY

22

Properties For Sale 37.5%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,715,000	\$2,160,000	\$3,112,500	\$2,185,000	-19.5%
Average Price per Square Foot	\$932	\$1,108	\$638	\$658	-29.4%
Properties Sold	4	1	4	4	0.0%
Properties Pending Sale	1	2	7	2	100.0%
Properties For Sale	16	22	26	22	37.5%
Days on Market (Pending Sale)	24	12	41	189	685.4%
Percent Under Contract	6.2%	9.1%	26.9%	9.1%	45.5%
Average Median Price for Last 12 Months	\$2,505,288	\$2,650,083	\$1,855,000	\$2,284,077	-9.7%
					I

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Playa Del Rey Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Playa Vista

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$3,239,450

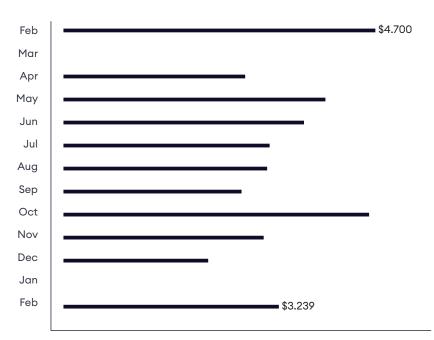
Median Sales Price -31.1% ∆ YOY

\$1,028

Average \$/SF -0.6% \( \Delta \) YOY

13

Properties For Sale -7.1% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$4,700,000	\$3,062,500	\$3,010,000	\$3,239,450	-31.1%
Average Price per Square Foot	\$1,034	\$1,032	\$870	\$1,028	-0.6%
Properties Sold	1	2	1	4	300.0%
Properties Pending Sale	0	2	1	2	n/a
Properties For Sale	14	17	15	13	-7.1%
Days on Market (Pending Sale)	0	20	47	12	n/a
Percent Under Contract	0.0%	11.8%	6.7%	15.4%	n/a
Average Median Price for Last 12 Months	\$2,964,083	\$2,616,575	\$1,803,150	\$2,835,102	-4.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Playa Vista Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Santa Monica

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$5,100,000

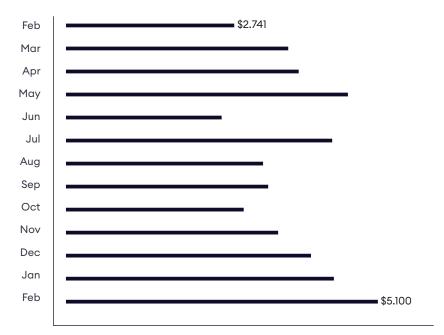
Median Sales Price 86.0% A YOY

\$1,646

Average \$/SF -1.6%  $\triangle$  YOY

139

Properties For Sale 24.1%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,741,327	\$3,215,000	\$3,462,500	\$5,100,000	86.0%
Average Price per Square Foot	\$1,673	\$1,567	\$1,396	\$1,646	-1.6%
Properties Sold	10	14	18	30	200.0%
Properties Pending Sale	6	14	14	25	316.7%
Properties For Sale	112	135	135	139	24.1%
Days on Market (Pending Sale)	41	22	49	28	-33.1%
Percent Under Contract	5.4%	10.4%	10.4%	18.0%	235.7%
Average Median Price for Last 12 Months	\$3,279,366	\$3,856,431	\$4,493,362	\$3,693,560	11.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santa Monica Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Sunset Strip - Hollywood Hills West

Single Family Residences, February 2025

#### **Current Market Snapshot**

\$2,200,000

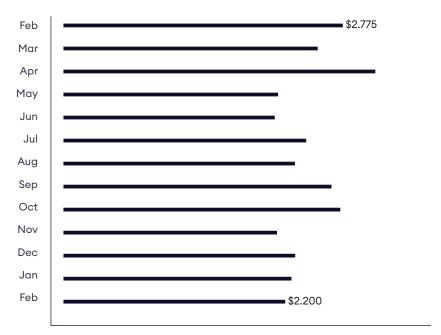
Median Sales Price -20.7% ∆ YOY

\$998

Average \$/SF -32.2%  $\triangle$  YOY

380

Properties For Sale 31.9%  $\Delta$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,775,000	\$2,297,500	\$2,118,153	\$2,200,000	-20.7%
Average Price per Square Foot	\$1,471	\$1,094	\$1,059	\$998	-32.2%
Properties Sold	23	24	32	15	-34.8%
Properties Pending Sale	32	24	20	20	-37.5%
Properties For Sale	288	379	361	380	31.9%
Days on Market (Pending Sale)	65	57	55	58	-9.8%
Percent Under Contract	11.1%	6.3%	5.5%	5.3%	-52.6%
Average Median Price for Last 12 Months	\$2,444,554	\$2,382,192	\$2,254,167	\$2,432,704	-0.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sunset Strip - Hollywood Hills West Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Venice

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$2,987,500

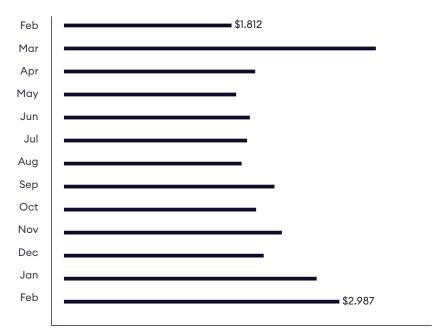
Median Sales Price 64.8% A YOY

\$1,271

Average \$/SF -2.7%  $\triangle$  YOY

130

Properties For Sale -1.5% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,812,500	\$1,922,000	\$2,359,970	\$2,987,500	64.8%
Average Price per Square Foot	\$1,306	\$1,302	\$1,148	\$1,271	-2.7%
Properties Sold	12	18	17	26	116.7%
Properties Pending Sale	11	16	14	19	72.7%
Properties For Sale	132	164	141	130	-1.5%
Days on Market (Pending Sale)	26	47	48	60	131.0%
Percent Under Contract	8.3%	9.8%	9.9%	14.6%	75.4%
Average Median Price for Last 12 Months	\$2,592,384	\$2,434,995	\$2,630,000	\$2,281,186	-13.6%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Venice Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### West Adams

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$975,000

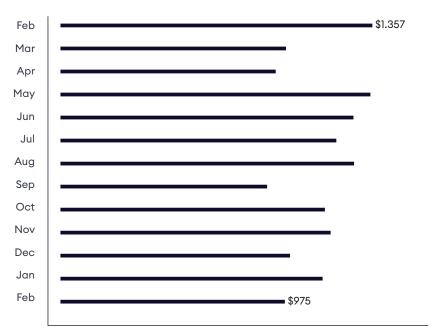
Median Sales Price -28.2% ∆ YOY

\$743

Average \$/SF -5.6%  $\triangle$  YOY

67

Properties For Sale 1.5%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,357,500	\$1,277,500	\$1,175,000	\$975,000	-28.2%
Average Price per Square Foot	\$787	\$793	\$805	\$743	-5.6%
Properties Sold	10	10	11	9	-10.0%
Properties Pending Sale	12	9	11	15	25.0%
Properties For Sale	66	69	76	67	1.5%
Days on Market (Pending Sale)	34	28	28	31	-8.9%
Percent Under Contract	18.2%	13.0%	14.5%	22.4%	23.1%
Average Median Price for Last 12 Months	\$1,130,875	\$1,055,883	\$1,037,600	\$1,131,485	0.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West Adams Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# West Hollywood

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$2,402,000

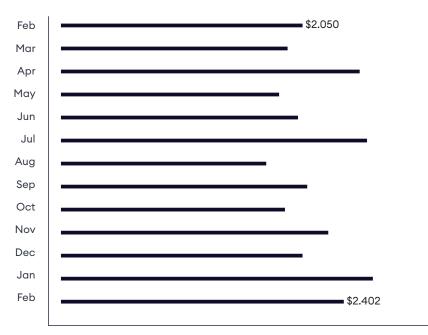
Median Sales Price 17.2%  $\Delta$  YOY

\$1,147

Average \$/SF 3.1%  $\triangle$  YOY

110

Properties For Sale 57.1%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,050,000	\$1,740,000	\$2,269,500	\$2,402,000	17.2%
Average Price per Square Foot	\$1,112	\$1,292	\$1,249	\$1,147	3.1%
Properties Sold	5	8	6	9	80.0%
Properties Pending Sale	7	7	8	10	42.9%
Properties For Sale	70	102	109	110	57.1%
Days on Market (Pending Sale)	21	64	56	59	175.3%
Percent Under Contract	10.0%	6.9%	7.3%	9.1%	-9.1%
Average Median Price for Last 12 Months	\$2,115,708	\$2,226,917	\$2,367,333	\$2,159,423	2.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West Hollywood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# West Los Angeles

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,500,000

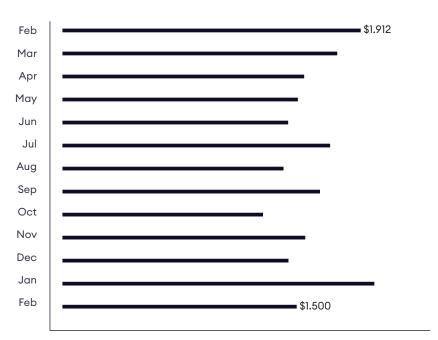
Median Sales Price -21.5% Δ YOY

\$927

Average \$/SF 1.0%  $\Delta$  YOY

41

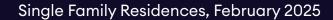
Properties For Sale -8.9% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,912,000	\$1,415,000	\$1,555,000	\$1,500,000	-21.5%
Average Price per Square Foot	\$918	\$1,018	\$679	\$927	1.0%
Properties Sold	10	6	5	7	-30.0%
Properties Pending Sale	7	9	8	11	57.1%
Properties For Sale	45	65	51	41	-8.9%
Days on Market (Pending Sale)	21	39	22	25	17.9%
Percent Under Contract	15.6%	13.8%	15.7%	26.8%	72.5%
Average Median Price for Last 12 Months	\$1,788,533	\$1,572,500	\$1,649,000	\$1,595,269	-12.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West Los Angeles Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Westchester





#### **Current Market Snapshot**

\$1,997,500

Median Sales Price 25.5% Δ YOY

\$946

Average \$/SF -0.6% \( \Delta \) YOY

77

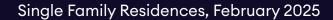
Properties For Sale 14.9% \( \Delta \) YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,592,000	\$1,675,000	\$1,310,000	\$1,997,500	25.5%
Average Price per Square Foot	\$952	\$881	\$860	\$946	-0.6%
Properties Sold	20	27	16	20	0.0%
Properties Pending Sale	12	24	20	14	16.7%
Properties For Sale	67	110	97	77	14.9%
Days on Market (Pending Sale)	30	35	41	29	-3.8%
Percent Under Contract	17.9%	21.8%	20.6%	18.2%	1.5%
Average Median Price for Last 12 Months	\$1,602,729	\$1,707,083	\$1,872,333	\$1,658,177	3.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Westchester Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Westwood - Century City





#### **Current Market Snapshot**

\$3,375,000

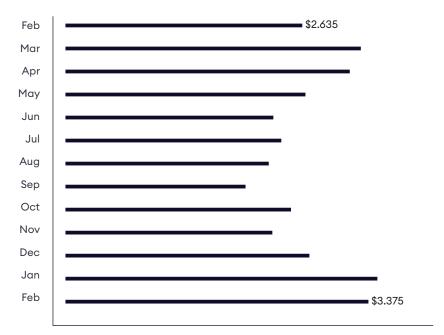
Median Sales Price 28.1% ∆ YOY

\$1,134

Average \$/SF -0.4%  $\triangle$  YOY

76

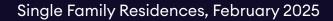
Properties For Sale 8.6% \( \Delta \) YOY



Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$2,635,000	\$2,260,000	\$2,300,000	\$3,375,000	28.1%
\$1,138	\$1,066	\$1,069	\$1,134	-0.4%
6	15	21	17	183.3%
12	10	15	13	8.3%
70	85	80	76	8.6%
51	26	44	34	-33.4%
17.1%	11.8%	18.8%	17.1%	-0.2%
\$2,615,693	\$2,728,875	\$3,188,167	\$2,700,504	3.1%
	\$2,635,000 \$1,138 6 12 70 51 17.1%	\$2,635,000 \$2,260,000 \$1,138 \$1,066 6 15 12 10 70 85 51 26 17.1% 11.8%	\$2,635,000 \$2,260,000 \$2,300,000 \$1,138 \$1,066 \$1,069 6 15 21 12 10 15 70 85 80 51 26 44 17.1% 11.8% 18.8%	\$2,635,000 \$2,260,000 \$2,300,000 \$3,375,000 \$1,138 \$1,066 \$1,069 \$1,134 6 15 21 17 12 10 15 13 70 85 80 76 51 26 44 34 17.1% 11.8% 18.8% 17.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Westwood - Century City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# South Bay Macro Market





#### **Current Market Snapshot**

\$1,700,000

Median Sales Price 9.7% Δ YOY

Average \$/SF 8.1%  $\Delta$  YOY

Properties For Sale 0.9%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,550,000	\$1,472,500	\$1,460,000	\$1,700,000	9.7%
Average Price per Square Foot	\$922	\$926	\$922	\$997	8.1%
Properties Sold	129	168	151	170	31.8%
Properties Pending Sale	178	201	148	175	-1.7%
Properties For Sale	686	892	771	692	0.9%
Days on Market (Pending Sale)	35	38	47	32	-6.9%
Percent Under Contract	25.9%	22.5%	19.2%	25.3%	-2.5%
Average Median Price for Last 12 Months	\$1,541,604	\$1,606,571	\$1,635,000	\$1,601,769	3.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in South Bay Macro Market Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# El Segundo

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,875,000

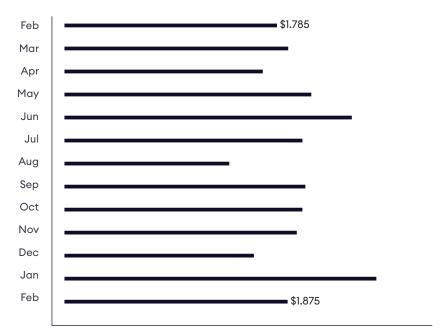
Median Sales Price 5.0% Δ YOY

\$1,010

Average \$/SF 11.6%  $\triangle$  YOY

9

Properties For Sale -52.6% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,785,000	\$1,381,750	\$1,952,500	\$1,875,000	5.0%
Average Price per Square Foot	\$905	\$1,079	\$939	\$1,010	11.6%
Properties Sold	7	4	4	6	-14.3%
Properties Pending Sale	6	7	1	4	-33.3%
Properties For Sale	19	28	17	9	-52.6%
Days on Market (Pending Sale)	52	85	42	8	-84.2%
Percent Under Contract	31.6%	25.0%	5.9%	44.4%	40.7%
Average Median Price for Last 12 Months	\$1,764,292	\$2,011,250	\$2,030,000	\$1,943,981	10.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in El Segundo Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Hermosa Beach

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$3,200,000

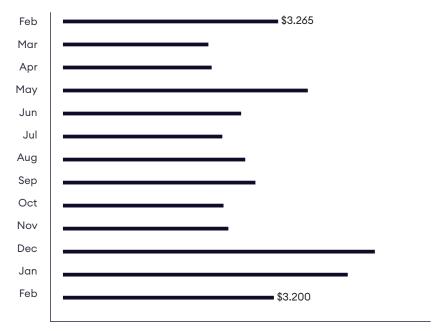
Median Sales Price -2.0% ∆ YOY

\$1,236

Average \$/SF -6.4% \( \Delta \) YOY

40

Properties For Sale 21.2% A YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$3,265,000	\$2,762,500	\$2,505,000	\$3,200,000	-2.0%
Average Price per Square Foot	\$1,321	\$1,464	\$1,346	\$1,236	-6.4%
Properties Sold	5	8	6	11	120.0%
Properties Pending Sale	7	11	6	9	28.6%
Properties For Sale	33	49	38	40	21.2%
Days on Market (Pending Sale)	42	31	111	31	-25.7%
Percent Under Contract	21.2%	22.4%	15.8%	22.5%	6.1%
Average Median Price for Last 12 Months	\$3,004,583	\$3,353,875	\$4,089,750	\$3,033,135	1.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Hermosa Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Long Beach

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$935,000

Median Sales Price 1.1% Δ YOY

\$707

Average \$/SF 6.8% \( \Delta \) YOY

392

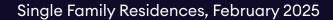
Properties For Sale 8.6%  $\triangle$  YOY



Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$925,000	\$1,072,500	\$935,000	\$935,000	1.1%
\$662	\$695	\$755	\$707	6.8%
100	106	107	91	-9.0%
104	114	89	104	0.0%
361	480	429	392	8.6%
30	31	36	30	-0.8%
28.8%	23.8%	20.7%	26.5%	-7.9%
\$911,333	\$960,583	\$940,000	\$974,115	6.9%
	\$925,000 \$662 100 104 361 30 28.8%	\$925,000 \$1,072,500 \$662 \$695 100 106 104 114 361 480 30 31 28.8% 23.8%	\$925,000 \$1,072,500 \$935,000 \$662 \$695 \$755 100 106 107 104 114 89 361 480 429 30 31 36 28.8% 23.8% 20.7%	\$925,000       \$1,072,500       \$935,000       \$935,000         \$662       \$695       \$755       \$707         100       106       107       91         104       114       89       104         361       480       429       392         30       31       36       30         28.8%       23.8%       20.7%       26.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Long Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Manhattan Beach





#### **Current Market Snapshot**

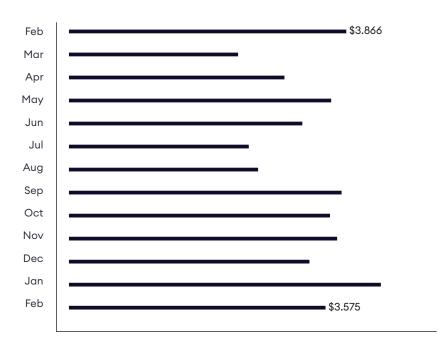
\$3,575,000

Median Sales Price -7.5% ∆ YOY

\$1,485

Average \$/SF 9.4%  $\triangle$  YOY

Properties For Sale 1.0%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$3,866,000	\$2,630,000	\$3,737,500	\$3,575,000	-7.5%
Average Price per Square Foot	\$1,357	\$1,164	\$1,150	\$1,485	9.4%
Properties Sold	13	11	18	27	107.7%
Properties Pending Sale	21	25	16	26	23.8%
Properties For Sale	103	127	106	104	1.0%
Days on Market (Pending Sale)	58	69	44	21	-63.4%
Percent Under Contract	20.4%	19.7%	15.1%	25.0%	22.6%
Average Median Price for Last 12 Months	\$3,135,583	\$3,741,667	\$3,758,333	\$3,361,538	7.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Manhattan Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Manhattan Beach Mira Costa



Single Family Residences, February 2025

#### **Current Market Snapshot**

\$2,635,000

Median Sales Price -16.3% ∆ YOY

\$1,225

Average \$/SF 51.8%  $\triangle$  YOY

14

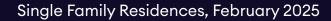
Properties For Sale -6.7% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$3,150,000	\$3,910,000	\$4,200,000	\$2,635,000	-16.3%
Average Price per Square Foot	\$807	\$909	\$1,002	\$1,225	51.8%
Properties Sold	1	4	3	5	400.0%
Properties Pending Sale	5	5	3	6	20.0%
Properties For Sale	15	21	17	14	-6.7%
Days on Market (Pending Sale)	10	74	10	46	369.4%
Percent Under Contract	33.3%	23.8%	17.6%	42.9%	28.6%
Average Median Price for Last 12 Months	\$2,031,993	\$3,388,083	\$3,222,833	\$3,065,837	50.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Manhattan Beach Mira Costa Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Manhattan Beach Sand





#### **Current Market Snapshot**

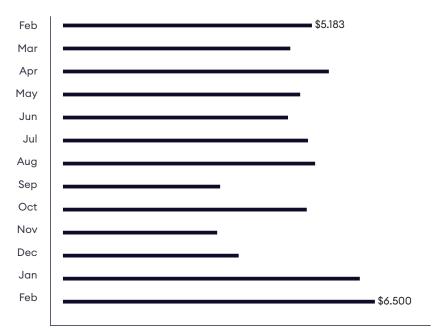
\$6,500,000

Median Sales Price 25.4% A YOY

\$1,653

Average \$/SF -18.0%  $\Delta$  YOY

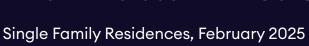
Properties For Sale -4.8% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$5,183,000	\$5,250,000	\$3,200,000	\$6,500,000	25.4%
Average Price per Square Foot	\$2,016	\$1,712	\$1,401	\$1,653	-18.0%
Properties Sold	2	1	3	11	450.0%
Properties Pending Sale	7	5	4	4	-42.9%
Properties For Sale	42	48	38	40	-4.8%
Days on Market (Pending Sale)	49	109	46	5	-90.2%
Percent Under Contract	16.7%	10.4%	10.5%	10.0%	-40.0%
Average Median Price for Last 12 Months	\$4,500,208	\$4,645,333	\$5,445,000	\$4,868,615	8.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Manhattan Beach Sand Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Manhattan Beach Tree





#### **Current Market Snapshot**

\$3,387,500

Median Sales Price -1.2% ∆ YOY

\$1,433

Average  $\$/SF \quad 0.7\% \land YOY$ 

30

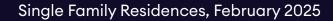
Properties For Sale 25.0%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$3,429,825	\$2,253,000	\$3,737,500	\$3,387,500	-1.2%
Average Price per Square Foot	\$1,423	\$1,339	\$1,136	\$1,433	0.7%
Properties Sold	7	6	8	6	-14.3%
Properties Pending Sale	3	8	4	9	200.0%
Properties For Sale	24	31	25	30	25.0%
Days on Market (Pending Sale)	81	24	29	9	-88.4%
Percent Under Contract	12.5%	25.8%	16.0%	30.0%	140.0%
Average Median Price for Last 12 Months	\$3,241,527	\$3,545,208	\$3,394,583	\$3,299,583	1.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Manhattan Beach Tree Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Palos Verdes Estates





#### **Current Market Snapshot**

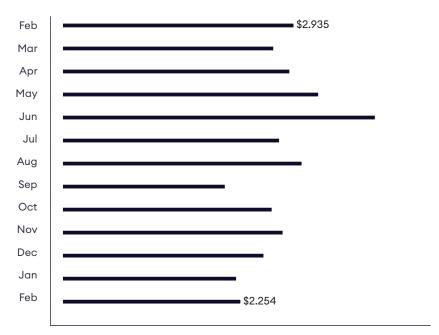
\$2,254,000

Median Sales Price -23.2% ∆ YOY

\$1,126

Average \$/SF 14.1%  $\triangle$  YOY

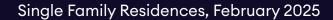
Properties For Sale 18.0%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,935,000	\$3,038,000	\$2,795,000	\$2,254,000	-23.2%
Average Price per Square Foot	\$987	\$1,169	\$1,126	\$1,126	14.1%
Properties Sold	10	12	7	8	-20.0%
Properties Pending Sale	11	6	4	14	27.3%
Properties For Sale	61	78	66	72	18.0%
Days on Market (Pending Sale)	39	47	63	34	-12.8%
Percent Under Contract	18.0%	7.7%	6.1%	19.4%	7.8%
Average Median Price for Last 12 Months	\$2,822,052	\$2,418,167	\$2,334,667	\$2,770,385	-1.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Palos Verdes Estates Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Rancho Palos Verdes





#### **Current Market Snapshot**

\$1,995,000

Median Sales Price 20.9% Δ YOY

\$758

Average \$/SF 4.1%  $\triangle$  YOY

144

Properties For Sale 28.6%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,650,000	\$1,990,000	\$1,805,000	\$1,995,000	20.9%
Average Price per Square Foot	\$728	\$816	\$784	\$758	4.1%
Properties Sold	14	26	20	16	14.3%
Properties Pending Sale	21	33	32	27	28.6%
Properties For Sale	112	174	164	144	28.6%
Days on Market (Pending Sale)	34	28	52	57	70.2%
Percent Under Contract	18.8%	19.0%	19.5%	18.8%	0.0%
Average Median Price for Last 12 Months	\$1,782,548	\$1,851,875	\$1,931,250	\$1,876,827	5.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rancho Palos Verdes Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Redondo Beach- North Single Family Residences, February 2025



#### **Current Market Snapshot**

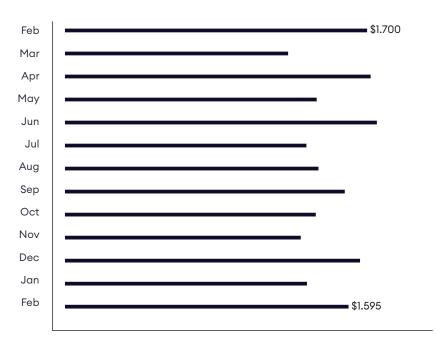
\$1,595,000

Median Sales Price -6.2% ∆ YOY

\$858

Average \$/SF -16.2%  $\triangle$  YOY

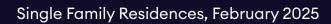
Properties For Sale 39.3% A YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,700,000	\$1,425,000	\$1,325,000	\$1,595,000	-6.2%
Average Price per Square Foot	\$1,024	\$977	\$953	\$858	-16.2%
Properties Sold	9	11	14	8	-11.1%
Properties Pending Sale	8	18	15	12	50.0%
Properties For Sale	28	52	38	39	39.3%
Days on Market (Pending Sale)	54	39	32	15	-72.2%
Percent Under Contract	28.6%	34.6%	39.5%	30.8%	7.7%
Average Median Price for Last 12 Months	\$1,460,813	\$1,487,292	\$1,538,333	\$1,503,788	2.9%
					I

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Redondo Beach-North Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Redondo Beach- South





#### **Current Market Snapshot**

\$2,178,250

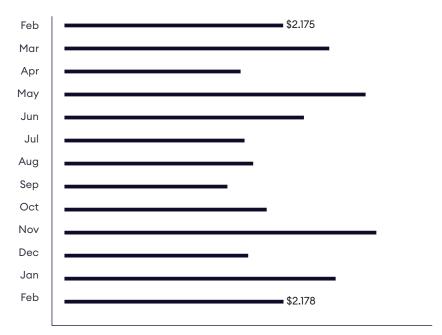
Median Sales Price 0.1% Δ YOY

\$1,003

Average \$/SF -10.8%  $\triangle$  YOY

31

Properties For Sale -8.8% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,175,000	\$1,875,000	\$3,107,300	\$2,178,250	0.1%
Average Price per Square Foot	\$1,125	\$1,238	\$1,036	\$1,003	-10.8%
Properties Sold	6	7	7	12	100.0%
Properties Pending Sale	9	5	10	11	22.2%
Properties For Sale	34	39	38	31	-8.8%
Days on Market (Pending Sale)	21	44	58	62	187.0%
Percent Under Contract	26.5%	12.8%	26.3%	35.5%	34.1%
Average Median Price for Last 12 Months	\$1,939,490	\$2,239,592	\$2,234,417	\$2,234,081	15.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Redondo Beach-South Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Rolling Hills

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$3,550,000

Median Sales Price -51.0% Δ YOY

\$1,065

Average \$/SF -1.1%  $\triangle$  YOY

Properties For Sale 46.2%  $\triangle$  YOY



6 Month 3 Mo	onth Feb 2025	% Change
,047,500 \$4,180,0	\$3,550,000	-51.0%
\$1,214 \$1,4	142 \$1,065	-1.1%
2	1 3	200.0%
3	1 0	n/a
19	19 19	46.2%
195	367 0	n/a
15.8% 5.3	3% 0.0%	n/a
3,163,333 \$1,183,3	\$3,939,561	-33.9%
	\$1,214 \$1,4 2 3 19 195 5.5	\$1,214 \$1,442 \$1,065 2 1 3 3 1 0 19 19 19 19 195 367 0 15.8% 5.3% 0.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rolling Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Rolling Hills Estates

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$2,420,000

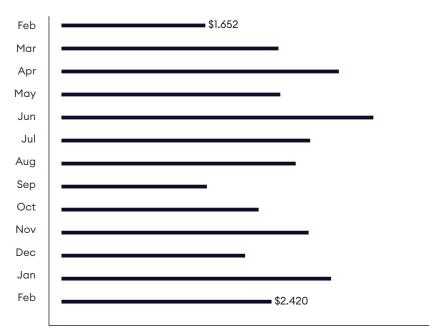
Median Sales Price 46.4% A YOY

\$866

Average \$/SF -3.2%  $\triangle$  YOY

13

Properties For Sale -23.5%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,652,500	\$2,700,000	\$2,850,000	\$2,420,000	46.4%
Average Price per Square Foot	\$895	\$953	\$1,026	\$866	-3.2%
Properties Sold	2	7	1	9	350.0%
Properties Pending Sale	1	6	1	5	400.0%
Properties For Sale	17	25	15	13	-23.5%
Days on Market (Pending Sale)	21	25	7	9	-59.0%
Percent Under Contract	5.9%	24.0%	6.7%	38.5%	553.8%
Average Median Price for Last 12 Months	\$2,471,583	\$2,405,671	\$2,548,008	\$2,575,040	4.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rolling Hills Estates Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### San Pedro

Single Family Residences, February 2025



#### **Current Market Snapshot**

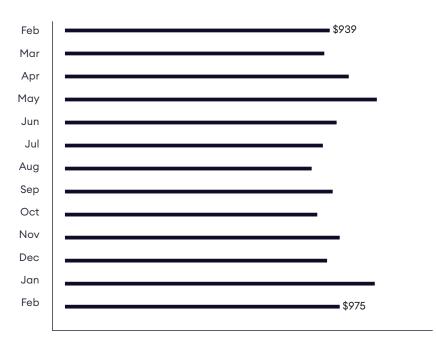
\$975,000

Median Sales Price 3.8% Δ YOY

\$566

Average \$/SF -4.9%  $\triangle$  YOY

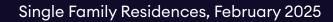
Properties For Sale -7.4%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$939,500	\$875,000	\$975,000	\$975,000	3.8%
Average Price per Square Foot	\$595	\$586	\$651	\$566	-4.9%
Properties Sold	22	29	19	26	18.2%
Properties Pending Sale	29	32	21	23	-20.7%
Properties For Sale	94	126	110	87	-7.4%
Days on Market (Pending Sale)	43	33	58	29	-32.5%
Percent Under Contract	30.9%	25.4%	19.1%	26.4%	-14.3%
Average Median Price for Last 12 Months	\$937,856	\$970,830	\$1,001,663	\$965,642	3.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Pedro Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Torrance- County Strip





#### **Current Market Snapshot**

\$742,500

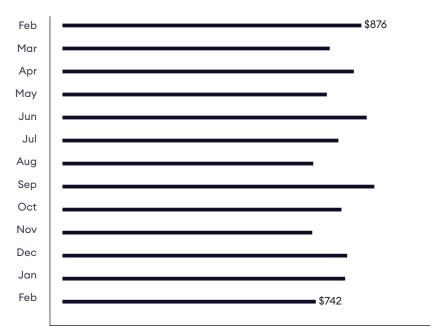
Median Sales Price -15.3% Δ YOY

\$548

Average  $\$/SF -17.5\% \triangle YOY$ 

7

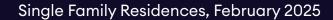
Properties For Sale -30.0% ∆ YOY



Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$876,750	\$735,000	\$732,000	\$742,500	-15.3%
\$664	\$628	\$543	\$548	-17.5%
3	3	3	2	-33.3%
3	1	6	3	0.0%
10	10	12	7	-30.0%
14	17	23	48	248.8%
30.0%	10.0%	50.0%	42.9%	42.9%
\$823,896	\$811,925	\$802,167	\$815,215	-1.1%
	\$876,750 \$664 3 3 10 14 30.0%	\$876,750 \$735,000 \$664 \$628 3 3 1 10 10 14 17 30.0% 10.0%	\$876,750 \$735,000 \$732,000 \$664 \$628 \$543 3 3 1 6 10 10 10 12 14 17 23 30.0% 10.0% 50.0%	\$876,750 \$735,000 \$732,000 \$742,500 \$664 \$628 \$543 \$548 3 3 3 2 3 1 6 3 10 10 10 12 7 14 17 23 48 30.0% 10.0% 50.0% 42.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Torrance- County Strip Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Torrance- North





### **Current Market Snapshot**

\$1,079,000

Median Sales Price 6.8% △ YOY

\$768

Average \$/SF 17.1%  $\triangle$  YOY

17

Properties For Sale -51.4% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,010,000	\$989,000	\$1,151,500	\$1,079,000	6.8%
Average Price per Square Foot	\$656	\$670	\$703	\$768	17.1%
Properties Sold	7	13	12	13	85.7%
Properties Pending Sale	14	18	14	4	-71.4%
Properties For Sale	35	41	42	17	-51.4%
Days on Market (Pending Sale)	18	25	19	6	-66.3%
Percent Under Contract	40.0%	43.9%	33.3%	23.5%	-41.2%
Average Median Price for Last 12 Months	\$971,729	\$1,030,917	\$1,004,333	\$1,022,812	5.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Torrance- North Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Torrance- South

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,450,000

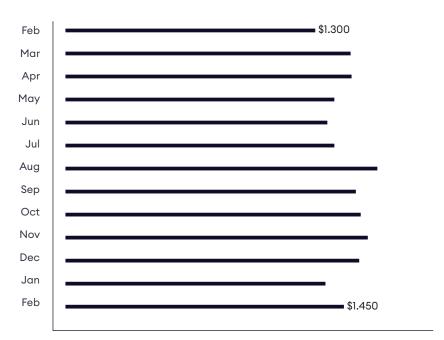
Median Sales Price 11.5% Δ YOY

\$818

Average \$/SF -12.9%  $\triangle$  YOY

49

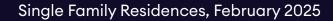
Properties For Sale 11.4%  $\Delta$  YOY



Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$1,300,000	\$1,625,000	\$1,575,000	\$1,450,000	11.5%
\$939	\$800	\$799	\$818	-12.9%
5	13	13	11	120.0%
19	14	10	18	-5.3%
44	51	45	49	11.4%
16	13	24	26	56.8%
43.2%	27.5%	22.2%	36.7%	-14.9%
\$1,354,708	\$1,493,129	\$1,444,458	\$1,463,236	8.0%
	\$1,300,000 \$939 5 19 44 16 43.2%	\$1,300,000 \$1,625,000 \$939 \$800 5 13 19 14 44 51 16 13 43.2% 27.5%	\$1,300,000 \$1,625,000 \$1,575,000 \$939 \$800 \$799 5 13 13 19 14 10 44 51 45 16 13 24 43.2% 27.5% 22.2%	\$1,300,000 \$1,625,000 \$1,575,000 \$1,450,000 \$939 \$800 \$799 \$818 5 13 13 11 19 14 10 18 44 51 45 49 16 13 24 26 43.2% 27.5% 22.2% 36.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Torrance- South Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Torrance- Southeast





#### **Current Market Snapshot**

\$1,160,000

Median Sales Price 28.9% ∆ YOY

\$726

Average \$/SF 4.0% \( \Delta \) YOY

Properties For Sale -14.3% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$900,000	\$930,500	\$965,000	\$1,160,000	28.9%
Average Price per Square Foot	\$698	\$749	\$599	\$726	4.0%
Properties Sold	7	8	13	8	14.3%
Properties Pending Sale	7	7	2	9	28.6%
Properties For Sale	35	33	28	30	-14.3%
Days on Market (Pending Sale)	28	27	16	13	-52.4%
Percent Under Contract	20.0%	21.2%	7.1%	30.0%	50.0%
Average Median Price for Last 12 Months	\$1,040,201	\$1,076,425	\$1,123,917	\$1,036,658	-0.3%
					T.

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Torrance-Southeast Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Torrance-West

Single Family Residences, February 2025



### **Current Market Snapshot**

\$1,305,000

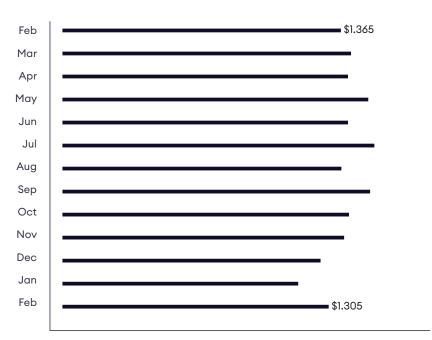
Median Sales Price -4.4% ∆ YOY

\$814

Average \$/SF 2.4%  $\triangle$  YOY

32

Properties For Sale -33.3%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,365,000	\$1,367,500	\$1,381,000	\$1,305,000	-4.4%
Average Price per Square Foot	\$795	\$859	\$895	\$814	2.4%
Properties Sold	18	14	13	10	-44.4%
Properties Pending Sale	22	15	9	10	-54.5%
Properties For Sale	48	40	33	32	-33.3%
Days on Market (Pending Sale)	25	13	30	46	87.5%
Percent Under Contract	45.8%	37.5%	27.3%	31.2%	-31.8%
Average Median Price for Last 12 Months	\$1,268,521	\$1,336,690	\$1,241,667	\$1,384,434	9.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Torrance- West Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# San Fernando Valley Macro Market

Single Family Residences, February 2025

#### **Current Market Snapshot**

\$1,590,000

Median Sales Price 11.8% Δ YOY

\$724

Average \$/SF -1.5% \( \Delta \) YOY

1,933

Properties For Sale 19.4%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,422,500	\$1,457,500	\$1,450,000	\$1,590,000	11.8%
Average Price per Square Foot	\$735	\$730	\$729	\$724	-1.5%
Properties Sold	270	372	294	274	1.5%
Properties Pending Sale	304	335	321	358	17.8%
Properties For Sale	1,619	2,144	2,003	1,933	19.4%
Days on Market (Pending Sale)	34	32	40	32	-3.9%
Percent Under Contract	18.8%	15.6%	16.0%	18.5%	-1.4%
Average Median Price for Last 12 Months	\$1,432,871	\$1,491,083	\$1,514,667	\$1,490,495	4.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Fernando Valley Macro Market Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Agoura Hills

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,634,000

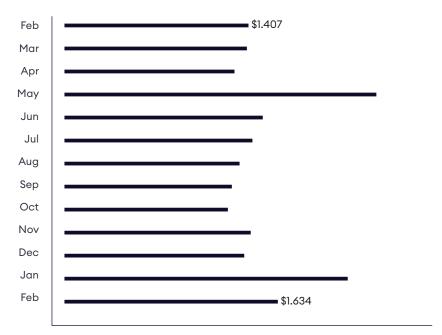
Median Sales Price 16.1% Δ YOY

\$658

Average \$/SF 8.6%  $\triangle$  YOY

72

Properties For Sale 24.1%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,407,793	\$1,339,000	\$1,425,000	\$1,634,000	16.1%
Average Price per Square Foot	\$606	\$484	\$563	\$658	8.6%
Properties Sold	6	12	7	12	100.0%
Properties Pending Sale	13	13	14	16	23.1%
Properties For Sale	58	84	76	72	24.1%
Days on Market (Pending Sale)	48	49	57	34	-29.6%
Percent Under Contract	22.4%	15.5%	18.4%	22.2%	-0.9%
Average Median Price for Last 12 Months	\$1,440,858	\$1,522,500	\$1,727,167	\$1,532,782	6.4%
Percent Under Contract	22.4%	15.5%	18.4%	22.2%	-0.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Agoura Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Burbank

Single Family Residences, February 2025



#### **Current Market Snapshot**

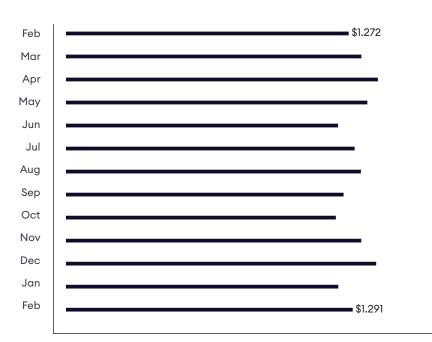
\$1,291,175

Median Sales Price 1.4% Δ YOY

\$783

Average \$/SF -4.5%  $\triangle$  YOY

Properties For Sale -0.8% \( \Delta \) YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,272,991	\$1,328,250	\$1,330,000	\$1,291,175	1.4%
Average Price per Square Foot	\$820	\$772	\$811	\$783	-4.5%
Properties Sold	28	36	28	26	-7.1%
Properties Pending Sale	30	40	38	35	16.7%
Properties For Sale	123	160	146	122	-0.8%
Days on Market (Pending Sale)	25	30	34	22	-12.6%
Percent Under Contract	24.4%	25.0%	26.0%	28.7%	17.6%
Average Median Price for Last 12 Months	\$1,239,562	\$1,284,946	\$1,304,892	\$1,302,223	5.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Burbank Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Calabasas

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$3,100,000

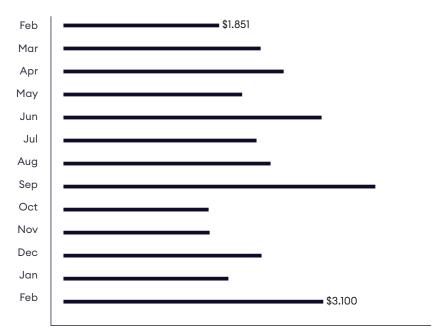
Median Sales Price 67.4% Δ YOY

\$650

Average \$/SF -1.2% \( \Delta \) YOY

123

Properties For Sale 23.0% A YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,851,750	\$2,468,000	\$1,737,450	\$3,100,000	67.4%
Average Price per Square Foot	\$658	\$688	\$699	\$650	-1.2%
Properties Sold	14	23	12	12	-14.3%
Properties Pending Sale	19	19	14	16	-15.8%
Properties For Sale	100	120	119	123	23.0%
Days on Market (Pending Sale)	71	33	49	35	-50.5%
Percent Under Contract	19.0%	15.8%	11.8%	13.0%	-31.5%
Average Median Price for Last 12 Months	\$1,884,938	\$2,434,952	\$2,474,086	\$2,416,196	28.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Calabasas Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Encino

Single Family Residences, February 2025



#### **Current Market Snapshot**

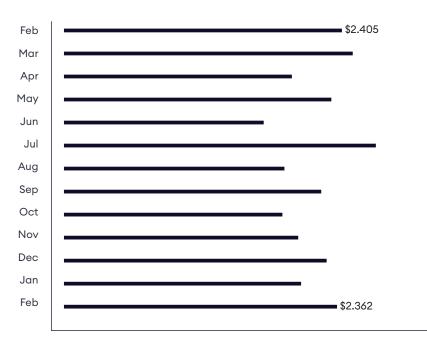
\$2,362,500

Median Sales Price -1.8% Δ YOY

\$784

Average \$/SF 0.6% \( \Delta \) YOY

Properties For Sale 34.1%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,405,000	\$1,905,000	\$2,025,000	\$2,362,500	-1.8%
Average Price per Square Foot	\$779	\$748	\$732	\$784	0.6%
Properties Sold	15	32	21	32	113.3%
Properties Pending Sale	16	24	31	43	168.8%
Properties For Sale	182	235	240	244	34.1%
Days on Market (Pending Sale)	31	27	40	31	1.9%
Percent Under Contract	8.8%	10.2%	12.9%	17.6%	100.5%
Average Median Price for Last 12 Months	\$2,256,354	\$2,137,000	\$2,228,167	\$2,179,923	-3.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Encino Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Glendale

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,501,000

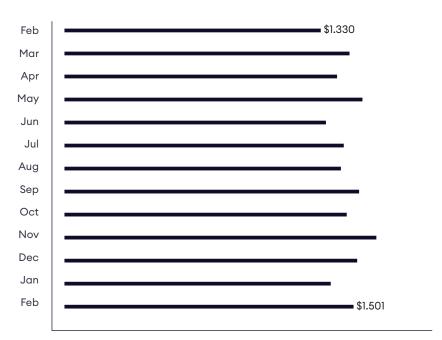
Median Sales Price 12.9% ∆ YOY

\$760

Average \$/SF 0.1%  $\triangle$  YOY

144

Properties For Sale -7.7% ∆ YOY



eb 2024	6 Month	3 Month	Feb 2025	% Change
1,330,000	\$1,435,000	\$1,620,000	\$1,501,000	12.9%
\$759	\$781	\$793	\$760	0.1%
30	31	38	26	-13.3%
30	29	34	29	-3.3%
156	178	169	144	-7.7%
25	28	28	21	-14.2%
19.2%	16.3%	20.1%	20.1%	4.7%
51,434,979	\$1,503,083	\$1,467,667	\$1,464,077	2.0%
	\$759 30 30 156 25 19.2%	1,330,000 \$1,435,000 \$759 \$781 30 31 30 29 156 178 25 28 19.2% 16.3%	1,330,000 \$1,435,000 \$1,620,000 \$759 \$781 \$793 30 31 38 30 29 34 156 178 169 25 28 28 19.2% 16.3% 20.1%	1,330,000       \$1,435,000       \$1,620,000       \$1,501,000         \$759       \$781       \$793       \$760         30       31       38       26         30       29       34       29         156       178       169       144         25       28       28       21         19.2%       16.3%       20.1%       20.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Glendale Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Hidden Hills

Single Family Residences, February 2025



#### **Current Market Snapshot**

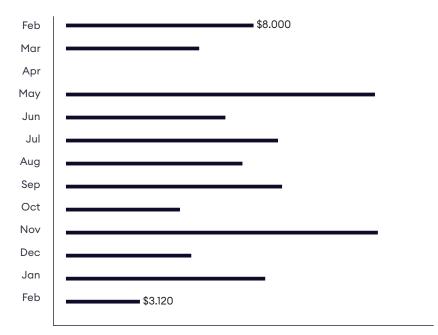
\$3,120,000

Median Sales Price -61.0% Δ YOY

\$1,113

Average \$/SF -20.2%  $\Delta$  YOY

Properties For Sale -7.1% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$8,000,000	\$7,522,500	\$13,337,500	\$3,120,000	-61.0%
Average Price per Square Foot	\$1,395	\$968	\$1,308	\$1,113	-20.2%
Properties Sold	3	2	2	1	-66.7%
Properties Pending Sale	1	1	2	1	0.0%
Properties For Sale	42	41	30	39	-7.1%
Days on Market (Pending Sale)	10	213	254	213	2030.0%
Percent Under Contract	2.4%	2.4%	6.7%	2.6%	7.7%
Average Median Price for Last 12 Months	\$1,177,083	\$7,391,250	\$5,648,333	\$7,275,962	518.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Hidden Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## La Crescenta

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,390,000

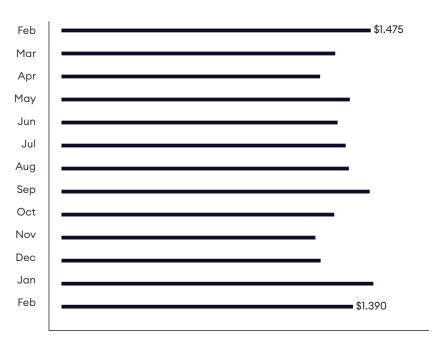
Median Sales Price -5.8% ∆ YOY

\$813

Average \$/SF -1.9% \( \Delta \) YOY

50

Properties For Sale 0.0%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,475,000	\$1,370,000	\$1,210,000	\$1,390,000	-5.8%
Average Price per Square Foot	\$829	\$791	\$821	\$813	-1.9%
Properties Sold	7	18	15	7	0.0%
Properties Pending Sale	11	20	8	9	-18.2%
Properties For Sale	50	73	52	50	0.0%
Days on Market (Pending Sale)	25	24	54	15	-40.2%
Percent Under Contract	22.0%	27.4%	15.4%	18.0%	-18.2%
Average Median Price for Last 12 Months	\$1,293,792	\$1,348,750	\$1,370,833	\$1,347,808	4.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in La Crescenta Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# North Hollywood

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,012,500

Median Sales Price -1.2% ∆ YOY

\$593

Average \$/SF -4.8% \( \Delta \) YOY

Properties For Sale 13.2%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,025,000	\$999,500	\$980,000	\$1,012,500	-1.2%
Average Price per Square Foot	\$623	\$641	\$590	\$593	-4.8%
Properties Sold	26	26	25	20	-23.1%
Properties Pending Sale	21	33	24	33	57.1%
Properties For Sale	121	164	142	137	13.2%
Days on Market (Pending Sale)	11	35	27	42	269.4%
Percent Under Contract	17.4%	20.1%	16.9%	24.1%	38.8%
Average Median Price for Last 12 Months	\$914,625	\$943,667	\$947,500	\$953,731	4.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in North Hollywood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Shadow Hills

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,010,000

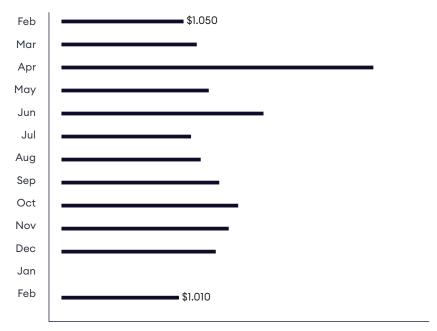
Median Sales Price -3.8% ∆ YOY

\$697

Average \$/SF 18.5%  $\triangle$  YOY

10

Properties For Sale 25.0%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,050,000	\$1,199,000	\$1,442,500	\$1,010,000	-3.8%
Average Price per Square Foot	\$588	\$600	\$649	\$697	18.5%
Properties Sold	1	1	2	1	0.0%
Properties Pending Sale	2	2	2	1	-50.0%
Properties For Sale	8	16	15	10	25.0%
Days on Market (Pending Sale)	79	15	33	190	142.0%
Percent Under Contract	25.0%	12.5%	13.3%	10.0%	-60.0%
Average Median Price for Last 12 Months	\$1,284,559	\$1,111,250	\$780,000	\$1,300,808	1.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Shadow Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Sherman Oaks

Single Family Residences, February 2025



#### **Current Market Snapshot**

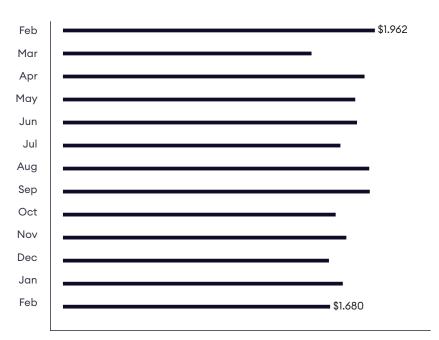
\$1,680,000

Median Sales Price -14.4% ∆ YOY

\$775

Average \$/SF -6.4% \( \Delta \) YOY

Properties For Sale 38.7%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,962,670	\$1,927,000	\$1,782,500	\$1,680,000	-14.4%
Average Price per Square Foot	\$828	\$792	\$896	\$775	-6.4%
Properties Sold	42	41	28	27	-35.7%
Properties Pending Sale	35	31	31	41	17.1%
Properties For Sale	173	235	236	240	38.7%
Days on Market (Pending Sale)	26	31	33	30	12.9%
Percent Under Contract	20.2%	13.2%	13.1%	17.1%	-15.6%
Average Median Price for Last 12 Months	\$1,731,077	\$1,756,750	\$1,704,167	\$1,794,148	3.6%
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<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sherman Oaks Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Studio City

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,875,912

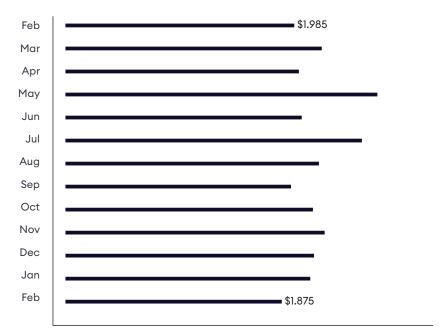
Median Sales Price -5.5% ∆ YOY

\$969

Average \$/SF 4.9%  $\triangle$  YOY

170

Properties For Sale 32.8%  $\triangle$  YOY



Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$1,985,000	\$2,200,000	\$2,250,000	\$1,875,912	-5.5%
\$924	\$891	\$840	\$969	4.9%
10	21	17	14	40.0%
21	19	18	26	23.8%
128	169	175	170	32.8%
35	33	47	46	33.2%
16.4%	11.2%	10.3%	15.3%	-6.8%
\$2,158,979	\$2,085,315	\$2,052,637	\$2,175,499	0.8%
	\$1,985,000 \$924 10 21 128 35 16.4%	\$1,985,000 \$2,200,000 \$924 \$891 10 21 21 19 128 169 35 33 16.4% 11.2%	\$1,985,000 \$2,200,000 \$2,250,000 \$924 \$891 \$840 10 21 17 21 19 18 128 169 175 35 33 47 16.4% 11.2% 10.3%	\$1,985,000 \$2,200,000 \$2,250,000 \$1,875,912 \$924 \$891 \$840 \$969 10 21 17 14 21 19 18 26 128 169 175 170 35 33 47 46 16.4% 11.2% 10.3% 15.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Studio City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Sun Valley

Single Family Residences, February 2025



## **Current Market Snapshot**

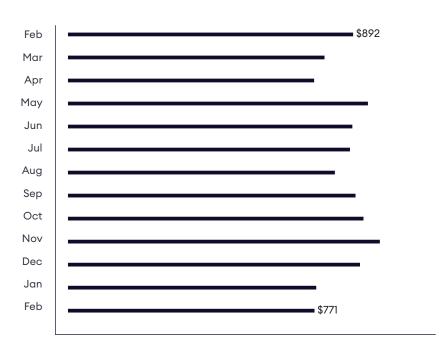
\$771,000

Median Sales Price -13.6% Δ YOY

\$559

Average \$/SF -19.0%  $\triangle$  YOY

Properties For Sale 48.5%  $\Delta$  YOY



Median Price         \$892,500         \$835,000         \$976,500         \$771,000         -1	3.6%
Average Price per Square Foot \$690 \$596 \$639 \$559 -1	19.0%
<b>Properties Sold</b> 6 12 10 10 6	66.7%
Properties Pending Sale 8 15 16 9 1	12.5%
Properties For Sale         33         65         61         49         4	8.5%
Days on Market (Pending Sale)273135363	2.3%
Percent Under Contract         24.2%         23.1%         26.2%         18.4%         -2	4.2%
Average Median Price for Last 12 Months         \$811,348         \$877,167         \$820,500         \$867,262	6.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sun Valley Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Sunland/Tujunga

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,092,500

Median Sales Price 28.8% A YOY

\$617

Average \$/SF 8.8% \( \Delta \) YOY

86

Properties For Sale -1.1% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$848,500	\$874,000	\$870,000	\$1,092,500	28.8%
Average Price per Square Foot	\$567	\$694	\$667	\$617	8.8%
Properties Sold	18	22	17	24	33.3%
Properties Pending Sale	17	18	23	26	52.9%
Properties For Sale	87	109	120	86	-1.1%
Days on Market (Pending Sale)	41	33	26	35	-16.5%
Percent Under Contract	19.5%	16.5%	19.2%	30.2%	54.7%
Average Median Price for Last 12 Months	\$862,521	\$968,583	\$944,167	\$964,346	11.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sunland/Tujunga Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Tarzana

Single Family Residences, February 2025



### **Current Market Snapshot**

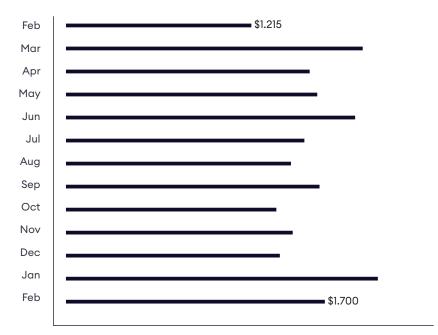
\$1,700,000

Median Sales Price 39.9% Δ YOY

\$585

Average \$/SF -5.2%  $\triangle$  YOY

Properties For Sale 12.5%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,215,000	\$1,476,250	\$1,488,000	\$1,700,000	39.9%
Average Price per Square Foot	\$617	\$665	\$641	\$585	-5.2%
Properties Sold	9	12	21	13	44.4%
Properties Pending Sale	16	17	17	14	-12.5%
Properties For Sale	104	145	117	117	12.5%
Days on Market (Pending Sale)	27	31	34	37	37.2%
Percent Under Contract	15.4%	11.7%	14.5%	12.0%	-22.2%
Average Median Price for Last 12 Months	\$1,644,625	\$1,614,333	\$1,717,667	\$1,618,635	-1.6%
					I

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Tarzana Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Toluca Lake

Single Family Residences, February 2025



### **Current Market Snapshot**

\$2,418,000

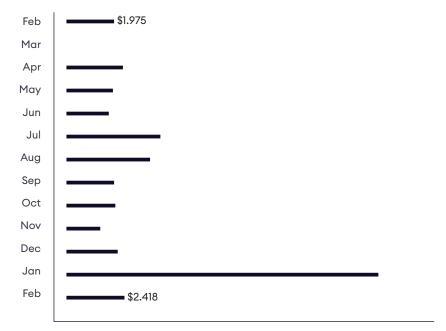
Median Sales Price 22.4% △ YOY

\$827

Average \$/SF -17.7%  $\triangle$  YOY

28

Properties For Sale 133.3%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,975,000	\$3,510,000	\$1,385,000	\$2,418,000	22.4%
Average Price per Square Foot	\$1,005	\$966	\$725	\$827	-17.7%
Properties Sold	4	5	3	3	-25.0%
Properties Pending Sale	1	3	1	4	300.0%
Properties For Sale	12	28	25	28	133.3%
Days on Market (Pending Sale)	24	24	211	16	-34.4%
Percent Under Contract	8.3%	10.7%	4.0%	14.3%	71.4%
Average Median Price for Last 12 Months	\$1,506,333	\$3,864,511	\$5,932,667	\$2,973,043	97.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Toluca Lake Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Valley Village

Single Family Residences, February 2025



#### **Current Market Snapshot**

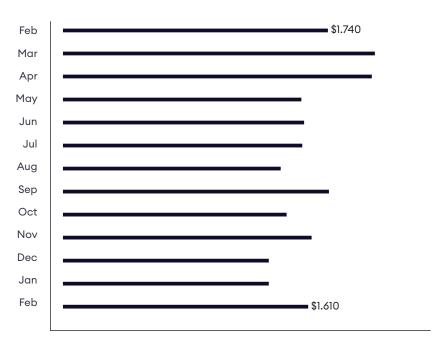
\$1,610,000

Median Sales Price -7.5% ∆ YOY

\$786

Average \$/SF 6.1%  $\Delta$  YOY

Properties For Sale 40.8%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,740,000	\$1,428,500	\$1,632,500	\$1,610,000	-7.5%
Average Price per Square Foot	\$741	\$763	\$759	\$786	6.1%
Properties Sold	16	14	9	13	-18.8%
Properties Pending Sale	12	12	7	14	16.7%
Properties For Sale	49	58	51	69	40.8%
Days on Market (Pending Sale)	39	32	41	23	-40.1%
Percent Under Contract	24.5%	20.7%	13.7%	20.3%	-17.1%
Average Median Price for Last 12 Months	\$1,509,500	\$1,526,167	\$1,436,667	\$1,624,942	7.6%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Valley Village Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Westlake Village

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,917,500

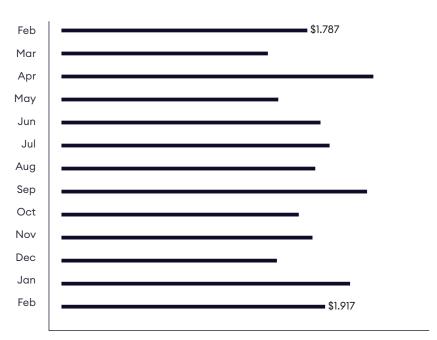
Median Sales Price 7.3% Δ YOY

\$702

Average \$/SF 1.6%  $\Delta$  YOY

120

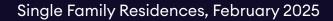
Properties For Sale 15.4%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,787,500	\$1,845,500	\$1,825,000	\$1,917,500	7.3%
Average Price per Square Foot	\$691	\$796	\$687	\$702	1.6%
Properties Sold	14	20	31	22	57.1%
Properties Pending Sale	20	24	27	24	20.0%
Properties For Sale	104	141	116	120	15.4%
Days on Market (Pending Sale)	68	39	70	31	-54.0%
Percent Under Contract	19.2%	17.0%	23.3%	20.0%	4.0%
Average Median Price for Last 12 Months	\$1,793,271	\$1,892,750	\$1,860,833	\$1,859,019	3.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Westlake Village Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Woodland Hills





### **Current Market Snapshot**

\$1,375,000

Median Sales Price 2.3% A YOY

\$645

Average \$/SF 1.4%  $\triangle$  YOY

Properties For Sale 22.6% A YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,343,540	\$1,350,000	\$1,335,000	\$1,375,000	2.3%
Average Price per Square Foot	\$636	\$660	\$611	\$645	1.4%
Properties Sold	37	68	29	34	-8.1%
Properties Pending Sale	48	41	40	45	-6.2%
Properties For Sale	208	288	271	255	22.6%
Days on Market (Pending Sale)	28	32	39	39	42.0%
Percent Under Contract	23.1%	14.2%	14.8%	17.6%	-23.5%
Average Median Price for Last 12 Months	\$1,337,295	\$1,359,875	\$1,358,417	\$1,349,330	0.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Woodland Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## San Gabriel Valley Macro Market

Single Family Residences, February 2025

#### **Current Market Snapshot**

\$1,369,000

Median Sales Price 8.7% Δ YOY

\$827

Average \$/SF 5.2%  $\triangle$  YOY

717

Properties For Sale -6.0% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,260,000	\$1,557,500	\$1,449,500	\$1,369,000	8.7%
Average Price per Square Foot	\$786	\$800	\$850	\$827	5.2%
Properties Sold	133	194	163	124	-6.8%
Properties Pending Sale	140	168	158	162	15.7%
Properties For Sale	763	929	846	717	-6.0%
Days on Market (Pending Sale)	31	31	28	35	13.1%
Percent Under Contract	18.3%	18.1%	18.7%	22.6%	23.1%
Average Median Price for Last 12 Months	\$1,317,953	\$1,384,991	\$1,333,000	\$1,410,842	7.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Gabriel Valley Macro Market Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Alhambra

Single Family Residences, February 2025



### **Current Market Snapshot**

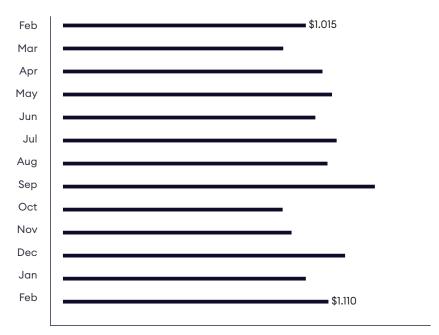
\$1,110,000

Median Sales Price 9.4% A YOY

\$602

Average \$/SF -8.2%  $\triangle$  YOY

Properties For Sale 17.9%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,015,000	\$1,106,000	\$955,000	\$1,110,000	9.4%
Average Price per Square Foot	\$656	\$682	\$710	\$602	-8.2%
Properties Sold	13	17	13	11	-15.4%
Properties Pending Sale	9	12	18	18	100.0%
Properties For Sale	39	66	73	46	17.9%
Days on Market (Pending Sale)	12	41	28	58	376.1%
Percent Under Contract	23.1%	18.2%	24.7%	39.1%	69.6%
Average Median Price for Last 12 Months	\$977,333	\$1,080,417	\$1,101,667	\$1,071,765	9.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Alhambra Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Altadena

Single Family Residences, February 2025



### **Current Market Snapshot**

\$837,500

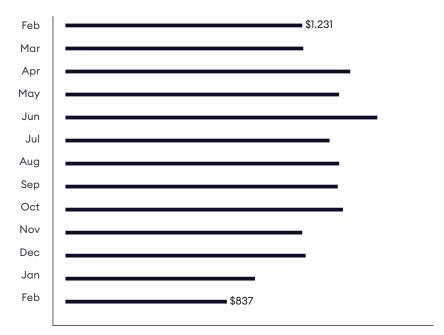
Median Sales Price -32.0% ∆ YOY

\$804

Average \$/SF 18.8% \( \Delta \) YOY

56

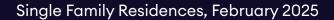
Properties For Sale -30.0% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,231,868	\$1,425,000	\$1,232,000	\$837,500	-32.0%
Average Price per Square Foot	\$677	\$810	\$819	\$804	18.8%
Properties Sold	14	29	13	4	-71.4%
Properties Pending Sale	21	18	16	9	-57.1%
Properties For Sale	80	85	74	56	-30.0%
Days on Market (Pending Sale)	34	31	21	32	-6.3%
Percent Under Contract	26.2%	21.2%	21.6%	16.1%	-38.8%
Average Median Price for Last 12 Months	\$1,322,365	\$1,194,583	\$1,024,167	\$1,305,374	-1.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Altadena Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Arcadia





### **Current Market Snapshot**

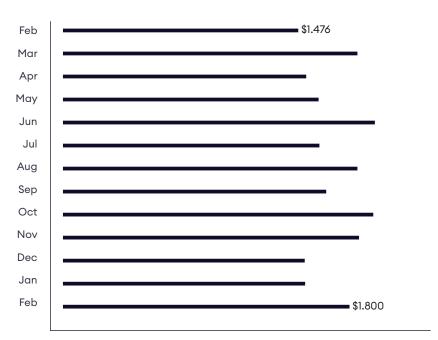
\$1,800,000

Median Sales Price 21.9% Δ YOY

\$742

Average \$/SF -4.1%  $\triangle$  YOY

Properties For Sale -15.0% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,476,550	\$1,850,000	\$1,860,000	\$1,800,000	21.9%
Average Price per Square Foot	\$774	\$726	\$735	\$742	-4.1%
Properties Sold	16	33	25	15	-6.2%
Properties Pending Sale	29	33	19	21	-27.6%
Properties For Sale	140	168	140	119	-15.0%
Days on Market (Pending Sale)	40	29	33	38	-3.4%
Percent Under Contract	20.7%	19.6%	13.6%	17.6%	-14.8%
Average Median Price for Last 12 Months	\$1,630,778	\$1,716,750	\$1,612,500	\$1,706,059	4.6%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Arcadia Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Duarte

Single Family Residences, February 2025



### **Current Market Snapshot**

\$735,000

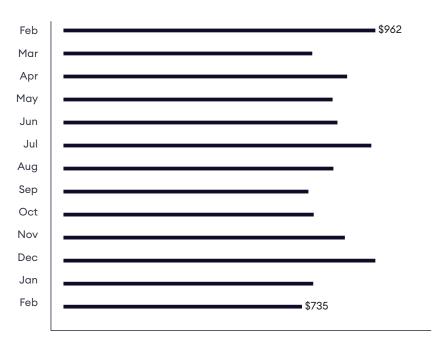
Median Sales Price -23.6% ∆ YOY

\$561

Average \$/SF -7.0% \( \Delta \) YOY

34

Properties For Sale 13.3%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$962,500	\$832,500	\$868,000	\$735,000	-23.6%
Average Price per Square Foot	\$603	\$636	\$589	\$561	-7.0%
Properties Sold	4	8	7	9	125.0%
Properties Pending Sale	7	10	8	10	42.9%
Properties For Sale	30	40	38	34	13.3%
Days on Market (Pending Sale)	24	26	36	45	86.5%
Percent Under Contract	23.3%	25.0%	21.1%	29.4%	26.1%
Average Median Price for Last 12 Months	\$792,646	\$810,333	\$822,500	\$840,303	6.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Duarte Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Eagle Rock

Single Family Residences, February 2025



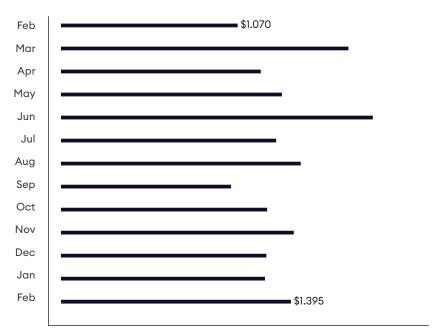
### **Current Market Snapshot**

\$1,395,000

Median Sales Price 30.4% A YOY

Average \$/SF 14.0%  $\triangle$  YOY

Properties For Sale 29.4%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,070,000	\$1,455,000	\$1,412,500	\$1,395,000	30.4%
Average Price per Square Foot	\$820	\$838	\$895	\$935	14.0%
Properties Sold	9	18	12	6	-33.3%
Properties Pending Sale	11	12	9	13	18.2%
Properties For Sale	34	52	45	44	29.4%
Days on Market (Pending Sale)	25	30	32	13	-47.0%
Percent Under Contract	32.4%	23.1%	20.0%	29.5%	-8.7%
Average Median Price for Last 12 Months	\$1,330,546	\$1,261,523	\$1,292,213	\$1,353,164	1.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Eagle Rock Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# La Canada Flintridge

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$3,370,000

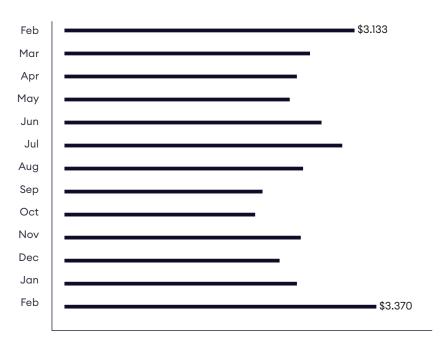
Median Sales Price 7.6% A YOY

\$961

Average \$/SF 6.8% \( \Delta \) YOY

94

Properties For Sale 4.4%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$3,133,250	\$2,575,000	\$2,550,000	\$3,370,000	7.6%
Average Price per Square Foot	\$900	\$908	\$937	\$961	6.8%
Properties Sold	8	24	11	7	-12.5%
Properties Pending Sale	12	16	7	15	25.0%
Properties For Sale	90	101	78	94	4.4%
Days on Market (Pending Sale)	66	28	13	32	-50.7%
Percent Under Contract	13.3%	15.8%	9.0%	16.0%	19.7%
Average Median Price for Last 12 Months	\$2,482,313	\$2,489,667	\$2,732,667	\$2,616,058	5.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in La Canada Flintridge Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Monrovia

Single Family Residences, February 2025



### **Current Market Snapshot**

\$950,000

Median Sales Price 5.8% A YOY

\$633

Average \$/SF -16.2%  $\triangle$  YOY

Properties For Sale -9.7%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$898,000	\$934,750	\$1,182,500	\$950,000	5.8%
Average Price per Square Foot	\$755	\$617	\$657	\$633	-16.2%
Properties Sold	11	10	16	11	0.0%
Properties Pending Sale	11	11	12	17	54.5%
Properties For Sale	62	67	59	56	-9.7%
Days on Market (Pending Sale)	21	20	24	32	54.8%
Percent Under Contract	17.7%	16.4%	20.3%	30.4%	71.1%
Average Median Price for Last 12 Months	\$1,009,800	\$1,078,625	\$1,076,750	\$1,048,769	3.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Monrovia Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Pasadena

Single Family Residences, February 2025



### **Current Market Snapshot**

\$1,585,115

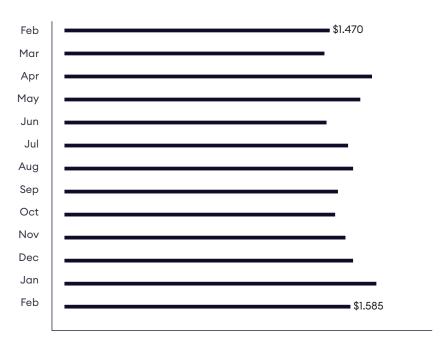
Median Sales Price 7.8% Δ YOY

\$946

Average \$/SF 14.8%  $\triangle$  YOY

247

Properties For Sale 10.3%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,470,000	\$1,600,000	\$1,557,500	\$1,585,115	7.8%
Average Price per Square Foot	\$824	\$844	\$882	\$946	14.8%
Properties Sold	50	55	46	44	-12.0%
Properties Pending Sale	38	47	41	56	47.4%
Properties For Sale	224	280	253	247	10.3%
Days on Market (Pending Sale)	31	32	28	21	-33.9%
Percent Under Contract	17.0%	16.8%	16.2%	22.7%	33.6%
Average Median Price for Last 12 Months	\$1,415,276	\$1,581,269	\$1,638,205	\$1,566,694	10.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Pasadena Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## San Gabriel

Single Family Residences, February 2025



### **Current Market Snapshot**

\$1,275,000

Median Sales Price 8.1% Δ YOY

\$716

Average \$/SF 13.7%  $\triangle$  YOY

Properties For Sale -17.4% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,180,000	\$1,334,500	\$1,169,000	\$1,275,000	8.1%
Average Price per Square Foot	\$630	\$728	\$783	\$716	13.7%
Properties Sold	11	10	10	13	18.2%
Properties Pending Sale	9	11	13	12	33.3%
Properties For Sale	46	55	43	38	-17.4%
Days on Market (Pending Sale)	15	24	26	44	199.4%
Percent Under Contract	19.6%	20.0%	30.2%	31.6%	61.4%
Average Median Price for Last 12 Months	\$1,169,996	\$1,204,946	\$1,183,833	\$1,219,398	4.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Gabriel Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## San Marino

Single Family Residences, February 2025



### **Current Market Snapshot**

\$3,575,000

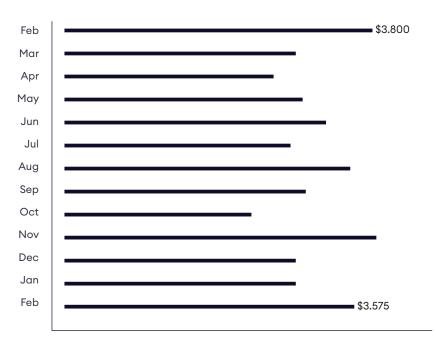
Median Sales Price -5.9% ∆ YOY

\$1,074

Average \$/SF -18.8%  $\triangle$  YOY

44

Properties For Sale -27.9% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$3,800,000	\$3,525,000	\$3,848,500	\$3,575,000	-5.9%
Average Price per Square Foot	\$1,322	\$921	\$1,075	\$1,074	-18.8%
Properties Sold	3	10	12	6	100.0%
Properties Pending Sale	9	11	9	7	-22.2%
Properties For Sale	61	65	54	44	-27.9%
Days on Market (Pending Sale)	22	56	39	23	1.8%
Percent Under Contract	14.8%	16.9%	16.7%	15.9%	7.8%
Average Median Price for Last 12 Months	\$2,829,958	\$3,066,208	\$3,091,667	\$3,084,019	9.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Marino Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Sierra Madre

Single Family Residences, February 2025



### **Current Market Snapshot**

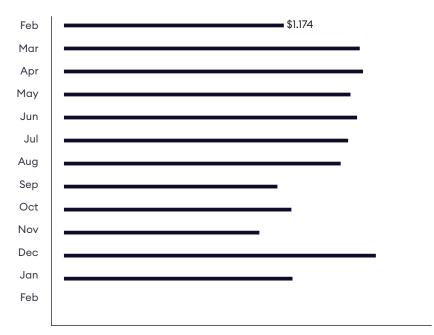
No Sales

Median Sales Price -100.0% Δ YOY

No Sales

Average  $\$/SF -100.0\% \triangle YOY$ 

Properties For Sale -2.9%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,174,500	\$1,480,000	\$1,043,000	\$0	-100.0%
Average Price per Square Foot	\$839	\$767	\$768	\$0	-100.0%
Properties Sold	4	9	7	0	-100.0%
Properties Pending Sale	5	7	5	4	-20.0%
Properties For Sale	35	45	39	34	-2.9%
Days on Market (Pending Sale)	91	16	28	37	-59.1%
Percent Under Contract	14.3%	15.6%	12.8%	11.8%	-17.6%
Average Median Price for Last 12 Months	\$1,600,271	\$1,048,000	\$963,333	\$1,288,119	-19.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sierra Madre Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## South Pasadena

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$2,002,500

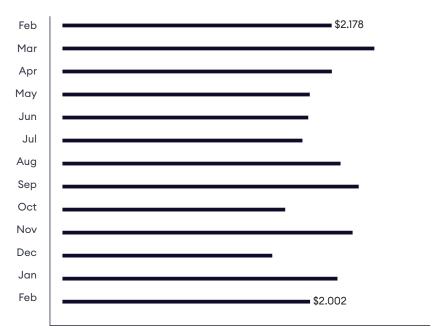
Median Sales Price -8.1% ∆ YOY

\$866

Average \$/SF 9.2%  $\triangle$  YOY

34

Properties For Sale -2.9% A YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,178,000	\$2,250,000	\$2,348,000	\$2,002,500	-8.1%
Average Price per Square Foot	\$793	\$1,081	\$1,122	\$866	9.2%
Properties Sold	6	9	11	10	66.7%
Properties Pending Sale	2	6	14	9	350.0%
Properties For Sale	35	47	61	34	-2.9%
Days on Market (Pending Sale)	13	16	27	69	434.2%
Percent Under Contract	5.7%	12.8%	23.0%	26.5%	363.2%
Average Median Price for Last 12 Months	\$1,874,958	\$2,078,042	\$1,974,167	\$2,117,588	12.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in South Pasadena Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Orange County

#### Single Family Residences

Orange County Macro Mission Viejo

Aliso Viejo Monarch Beach

Balboa Peninsula Nelle Gail

Capistrano Beach Newport Beach

Corona Del Mar Newport Coast

Corona Del Mar - Spyglass Newport Heights

Costa Mesa Norco

Coto De Caza North Tustin

Crystal Cove Orange

Dana Point Rancho Missionn Viejo

East Bluff - Harbor View Rancho Santa Margarita

East Costa Mesa San Clemente

Costa Mesa San Juan Capistrano

Fountain Valley Santa Ana

Huntington Beach Seal Beach

Irvine Shady Canyon

Ladera Ranch Turtle Ridge

Laguna Beach Turtle Rock

Laguna Hills Tustin

Laguna Niguel Westminster

Laguna Woods West Bay - Santa Ana

Lake Forest Heights

Lantern Village In Dana Point West Newport - Lido

Lower Newport Bay - Balboa Island Yorba Linda

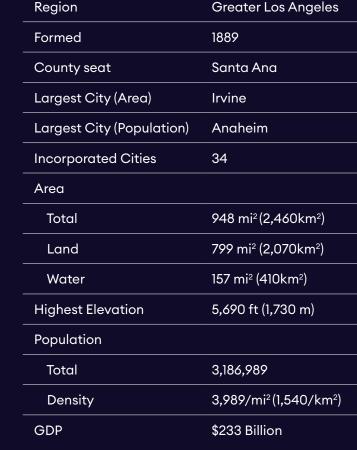


**United States** 

California

#### Orange County

# At a Glance



Country

State

## Orange County

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,430,000

Median Sales Price 7.8% A YOY

\$840

Average \$/SF 5.0% \( \Delta \) YOY

3,433

Properties For Sale 7.1%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,326,000	\$1,360,000	\$1,360,000	\$1,430,000	7.8%
Average Price per Square Foot	\$800	\$786	\$800	\$840	5.0%
Properties Sold	864	1140	958	859	-0.6%
Properties Pending Sale	989	1092	937	1013	2.4%
Properties For Sale	3,206	4,537	3,773	3,433	7.1%
Days on Market (Pending Sale)	25	27	40	34	32.5%
Percent Under Contract	30.8%	24.1%	24.8%	29.5%	-4.3%
Average Median Price for Last 12 Months	\$1,268,958	\$1,374,167	\$1,393,333	\$1,380,442	8.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Orange County Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Aliso Viejo

Single Family Residences, February 2025



### **Current Market Snapshot**

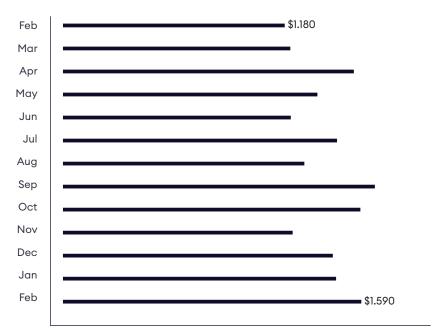
\$1,590,000

Median Sales Price 34.7% Δ YOY

\$740

Average \$/SF 6.8% \( \Delta \) YOY

Properties For Sale 40.0%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,180,000	\$1,285,000	\$1,222,500	\$1,590,000	34.7%
Average Price per Square Foot	\$693	\$759	\$730	\$740	6.8%
Properties Sold	8	13	8	7	-12.5%
Properties Pending Sale	7	7	10	16	128.6%
Properties For Sale	20	29	24	28	40.0%
Days on Market (Pending Sale)	11	44	22	13	19.2%
Percent Under Contract	35.0%	24.1%	41.7%	57.1%	63.3%
Average Median Price for Last 12 Months	\$1,316,083	\$1,492,083	\$1,494,167	\$1,400,385	6.4%
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<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Aliso Viejo Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Balboa Peninsula

Single Family Residences, February 2025



### **Current Market Snapshot**

\$6,777,500

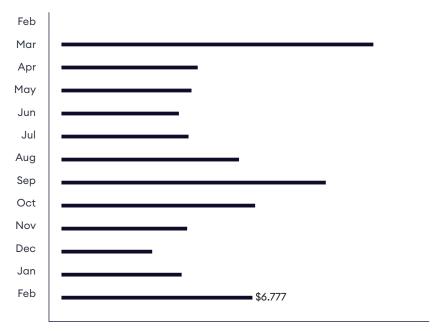
Median Sales Price  $n/a \Delta YOY$ 

\$2,520

Average \$/SF  $n/a \triangle YOY$ 

35

Properties For Sale 0.0%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$0	\$6,299,000	\$4,445,000	\$6,777,500	n/a
Average Price per Square Foot	\$0	\$2,099	\$2,226	\$2,520	n/a
Properties Sold	0	5	5	4	n/a
Properties Pending Sale	3	5	1	5	66.7%
Properties For Sale	35	42	31	35	0.0%
Days on Market (Pending Sale)	174	75	156	31	-82.0%
Percent Under Contract	8.6%	11.9%	3.2%	14.3%	66.7%
Average Median Price for Last 12 Months	\$5,967,414	\$5,823,333	\$4,740,000	\$5,415,885	-9.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Balboa Peninsula Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Capistrano Beach

Single Family Residences, February 2025



#### **Current Market Snapshot**

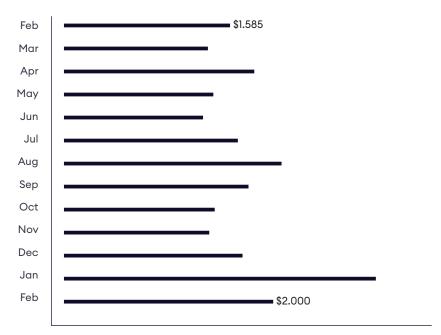
\$2,000,000

Median Sales Price 26.2% A YOY

\$1,100

Average \$/SF 18.4%  $\triangle$  YOY

Properties For Sale 19.2%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,585,000	\$2,080,000	\$1,385,000	\$2,000,000	26.2%
Average Price per Square Foot	\$929	\$921	\$880	\$1,100	18.4%
Properties Sold	1	9	4	2	100.0%
Properties Pending Sale	4	3	8	7	75.0%
Properties For Sale	26	41	34	31	19.2%
Days on Market (Pending Sale)	43	49	74	24	-43.9%
Percent Under Contract	15.4%	7.3%	23.5%	22.6%	46.8%
Average Median Price for Last 12 Months	\$1,849,033	\$1,879,583	\$2,230,833	\$1,733,965	-6.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Capistrano Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Corona del Mar

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$6,100,000

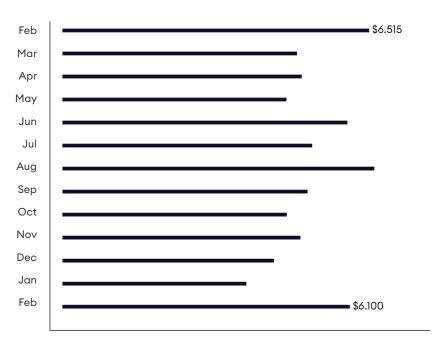
Median Sales Price -6.4% ∆ YOY

\$2,241

Average \$/SF 2.8%  $\triangle$  YOY

66

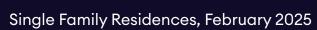
Properties For Sale -7.0% \( \Delta \) YOY



Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$6,515,000	\$6,625,000	\$5,047,500	\$6,100,000	-6.4%
\$2,179	\$2,102	\$1,990	\$2,241	2.8%
12	8	4	12	0.0%
15	9	9	11	-26.7%
71	76	82	66	-7.0%
59	28	89	58	-2.0%
21.1%	11.8%	11.0%	16.7%	-21.1%
\$5,244,125	\$4,914,365	\$4,827,062	\$5,290,399	0.9%
	\$6,515,000 \$2,179 12 15 71 59 21.1%	\$6,515,000 \$6,625,000 \$2,179 \$2,102 12 8 15 9 71 76 59 28 21.1% 11.8%	\$6,515,000 \$6,625,000 \$5,047,500 \$2,179 \$2,102 \$1,990 12 8 4 15 9 9 71 76 82 59 28 89 21.1% 11.8% 11.0%	\$6,515,000 \$6,625,000 \$5,047,500 \$6,100,000 \$2,241 12 8 4 12 15 9 9 11 76 82 66 59 28 89 58 21.1% 11.8% 11.0% 16.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Corona del Mar Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Corona del Mar - Spyglass





### **Current Market Snapshot**

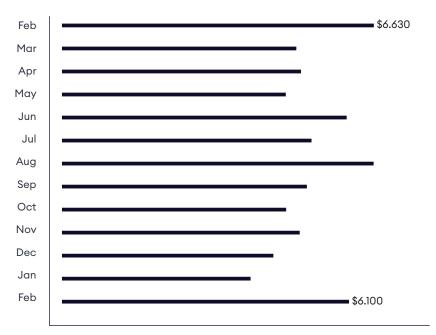
\$6,100,000

Median Sales Price -8.0% ∆ YOY

\$2,241

Average \$/SF 2.8%  $\triangle$  YOY

Properties For Sale -7.0% \( \Delta \) YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$6,630,000	\$6,625,000	\$5,047,500	\$6,100,000	-8.0%
Average Price per Square Foot	\$2,181	\$2,102	\$1,990	\$2,241	2.8%
Properties Sold	11	8	4	12	9.1%
Properties Pending Sale	15	9	9	11	-26.7%
Properties For Sale	71	76	82	66	-7.0%
Days on Market (Pending Sale)	59	28	89	58	-2.0%
Percent Under Contract	21.1%	11.8%	11.0%	16.7%	-21.1%
Average Median Price for Last 12 Months	\$5,278,667	\$4,931,349	\$4,861,031	\$5,307,084	0.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Corona del Mar - Spyglass Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Costa Mesa

Single Family Residences, February 2025



### **Current Market Snapshot**

\$1,615,000

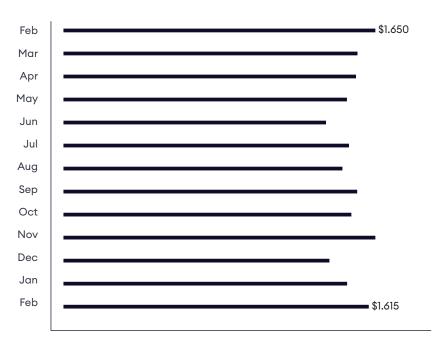
Median Sales Price -2.1% ∆ YOY

\$941

Average \$/SF 7.5%  $\triangle$  YOY

91

Properties For Sale -2.2% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,650,000	\$1,475,000	\$1,650,000	\$1,615,000	-2.1%
Average Price per Square Foot	\$875	\$915	\$945	\$941	7.5%
Properties Sold	21	35	41	35	66.7%
Properties Pending Sale	24	33	31	40	66.7%
Properties For Sale	93	131	105	91	-2.2%
Days on Market (Pending Sale)	19	19	42	40	107.2%
Percent Under Contract	25.8%	25.2%	29.5%	44.0%	70.3%
Average Median Price for Last 12 Months	\$1,379,250	\$1,541,167	\$1,507,000	\$1,528,554	10.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Costa Mesa Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Coto de Caza

Single Family Residences, February 2025



### **Current Market Snapshot**

\$2,367,500

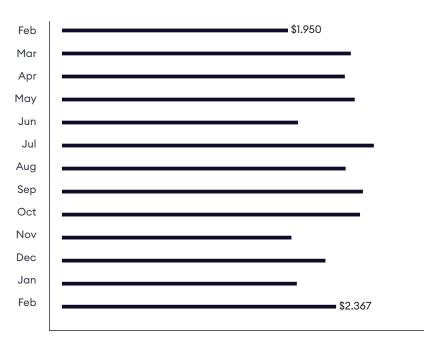
Median Sales Price 21.4% △ YOY

\$657

Average \$/SF 7.4%  $\triangle$  YOY

64

Properties For Sale 64.1%  $\triangle$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,950,000	\$2,450,000	\$1,980,000	\$2,367,500	21.4%
Average Price per Square Foot	\$612	\$650	\$695	\$657	7.4%
Properties Sold	13	13	14	14	7.7%
Properties Pending Sale	16	9	9	15	-6.2%
Properties For Sale	39	51	49	64	64.1%
Days on Market (Pending Sale)	14	24	35	54	302.0%
Percent Under Contract	41.0%	17.6%	18.4%	23.4%	-42.9%
Average Median Price for Last 12 Months	\$1,971,908	\$2,304,021	\$2,223,042	\$2,340,317	18.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Coto de Caza Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Micro Market Report : February 2025

## Crystal Cove

Single Family Residences, February 2025



#### **Current Market Snapshot**

No Sales

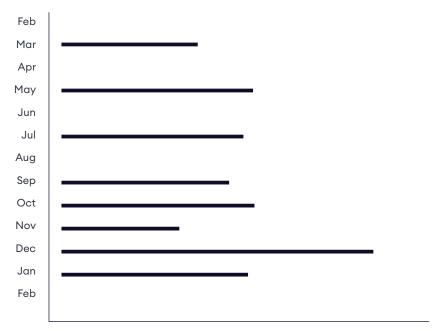
Median Sales Price  $n/a \triangle YOY$ 

No Sales

Average \$/SF  $n/a \triangle YOY$ 

10

Properties For Sale -33.3% ∆ YOY



Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$0	\$0	\$9,500,000	\$0	n/a
\$0	<b>\$</b> O	\$2,906	\$0	n/a
0	0	1	0	n/a
0	4	0	0	n/a
15	24	16	10	-33.3%
0	78	0	0	n/a
0.0%	16.7%	0.0%	0.0%	n/a
\$6,255,417	\$13,183,583	\$13,472,167	\$9,256,462	48.0%
	\$0 \$0 0 0 15 0	\$0 \$0 \$0 \$0 0 0 0 4 15 24 0 78 0.0% 16.7%	\$0 \$0 \$9,500,000 \$0 \$0 \$2,906 0 0 1 0 4 0 15 24 16 0 78 0 0.0% 16,7% 0.0%	\$0 \$0 \$9,500,000 \$0 \$0 \$0 \$2,906 \$0 0 0 1 0 0 4 0 0 15 24 16 10 0 78 0 0 0.0% 16.7% 0.0% 0.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Crystal Cove Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Dana Point

Single Family Residences, February 2025



### **Current Market Snapshot**

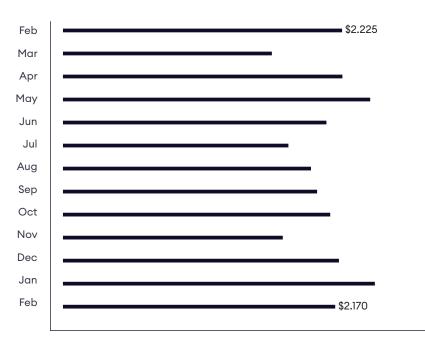
\$2,170,000

Median Sales Price -2.5% ∆ YOY

\$1,249

Average  $\$/SF -10.7\% \triangle YOY$ 

Properties For Sale 19.8%  $\Delta$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,225,000	\$1,975,895	\$1,750,000	\$2,170,000	-2.5%
Average Price per Square Foot	\$1,398	\$1,151	\$1,153	\$1,249	-10.7%
Properties Sold	17	34	13	17	0.0%
Properties Pending Sale	17	24	24	23	35.3%
Properties For Sale	101	141	130	121	19.8%
Days on Market (Pending Sale)	55	77	53	62	12.3%
Percent Under Contract	16.8%	17.0%	18.5%	19.0%	12.9%
Average Median Price for Last 12 Months	\$1,981,583	\$2,127,083	\$2,285,833	\$2,092,146	5.6%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Dana Point Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Micro Market Report: February 2025 105





#### **Current Market Snapshot**

\$3,819,625

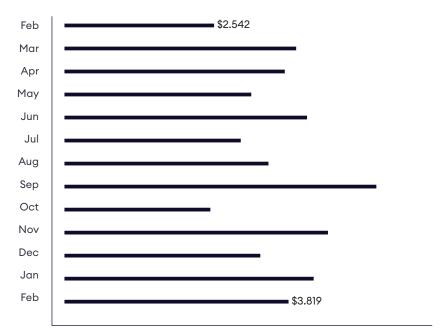
Median Sales Price 50.2% ∆ YOY

\$1,249

Average \$/SF -1.7%  $\triangle$  YOY

43

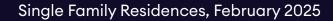
Properties For Sale -20.4%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,542,500	\$3,475,000	\$4,495,000	\$3,819,625	50.2%
Average Price per Square Foot	\$1,270	\$1,196	\$1,324	\$1,249	-1.7%
Properties Sold	12	11	15	10	-16.7%
Properties Pending Sale	14	10	12	13	-7.1%
Properties For Sale	54	56	46	43	-20.4%
Days on Market (Pending Sale)	23	39	49	64	179.8%
Percent Under Contract	25.9%	17.9%	26.1%	30.2%	16.6%
Average Median Price for Last 12 Months	\$3,166,375	\$3,950,563	\$3,801,542	\$3,672,471	16.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in East Bluff - Harbor View Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### East Costa Mesa





#### **Current Market Snapshot**

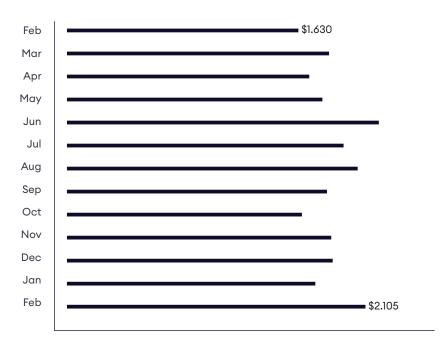
\$2,105,000

Median Sales Price 29.1% Δ YOY

\$1,165

Average \$/SF 31.5%  $\triangle$  YOY

Properties For Sale -16.7% ∆ YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,630,000	\$2,050,000	\$1,862,500	\$2,105,000	29.1%
Average Price per Square Foot	\$886	\$1,270	\$1,258	\$1,165	31.5%
Properties Sold	9	6	10	10	11.1%
Properties Pending Sale	9	9	8	10	11.1%
Properties For Sale	30	38	32	25	-16.7%
Days on Market (Pending Sale)	27	15	53	34	25.7%
Percent Under Contract	30.0%	23.7%	25.0%	40.0%	33.3%
Average Median Price for Last 12 Months	\$1,750,417	\$1,846,333	\$1,909,333	\$1,866,346	6.6%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in East Costa Mesa Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Micro Market Report: February 2025 107

## Fountain Valley

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,570,000

Median Sales Price 16.1% Δ YOY

\$728

Average \$/SF 14.1%  $\Delta$  YOY

68

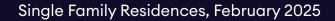
Properties For Sale 19.3%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,352,500	\$1,450,000	\$1,400,000	\$1,570,000	16.1%
Average Price per Square Foot	\$638	\$673	\$700	\$728	14.1%
Properties Sold	18	19	17	15	-16.7%
Properties Pending Sale	18	15	12	23	27.8%
Properties For Sale	57	67	66	68	19.3%
Days on Market (Pending Sale)	10	14	17	16	62.1%
Percent Under Contract	31.6%	22.4%	18.2%	33.8%	7.1%
Average Median Price for Last 12 Months	\$1,301,271	\$1,484,167	\$1,521,667	\$1,444,915	11.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Fountain Valley Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Huntington Beach





### **Current Market Snapshot**

\$1,582,500

Median Sales Price 11.4% Δ YOY

\$836

Average \$/SF 5.3% \( \Delta \) YOY

Properties For Sale 6.6% A YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,420,000	\$1,575,000	\$1,475,000	\$1,582,500	11.4%
Average Price per Square Foot	\$794	\$846	\$773	\$836	5.3%
Properties Sold	64	71	67	46	-28.1%
Properties Pending Sale	59	82	70	69	16.9%
Properties For Sale	228	341	264	243	6.6%
Days on Market (Pending Sale)	22	19	41	36	66.2%
Percent Under Contract	25.9%	24.0%	26.5%	28.4%	9.7%
Average Median Price for Last 12 Months	\$1,368,287	\$1,521,517	\$1,540,015	\$1,487,815	8.7%
					I

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Huntington Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Micro Market Report: February 2025 109

## Irvine

Single Family Residences, February 2025



### **Current Market Snapshot**

\$2,135,179

Median Sales Price 2.7% Δ YOY

\$951

Average \$/SF 6.1%  $\triangle$  YOY

301

Properties For Sale 51.3%  $\triangle$  YOY



Median Sales Price (\$100,000s)

Data <sup>*</sup>	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,079,000	\$2,279,000	\$1,800,000	\$2,135,179	2.7%
Average Price per Square Foot	\$896	\$980	\$916	\$951	6.1%
Properties Sold	64	57	65	43	-32.8%
Properties Pending Sale	72	72	62	56	-22.2%
Properties For Sale	199	362	276	301	51.3%
Days on Market (Pending Sale)	27	28	45	37	35.5%
Percent Under Contract	36.2%	19.9%	22.5%	18.6%	-48.6%
Average Median Price for Last 12 Months	\$2,034,412	\$2,116,697	\$2,155,060	\$2,186,668	7.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Irvine Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Micro Market Report : February 2025

## Ladera Ranch

Single Family Residences, February 2025



### **Current Market Snapshot**

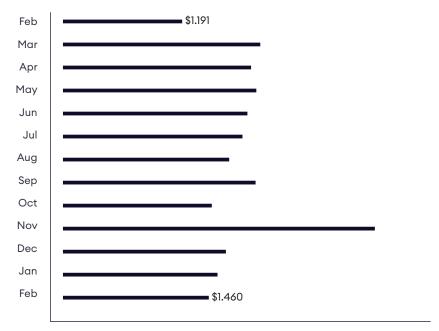
\$1,460,000

Median Sales Price 22.6% △ YOY

\$634

Average \$/SF 1.0%  $\Delta$  YOY

Properties For Sale 36.0%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,191,000	\$1,666,000	\$3,137,500	\$1,460,000	22.6%
Average Price per Square Foot	\$628	\$641	\$826	\$634	1.0%
Properties Sold	6	15	4	3	-50.0%
Properties Pending Sale	11	14	13	13	18.2%
Properties For Sale	25	40	39	34	36.0%
Days on Market (Pending Sale)	12	20	37	18	49.7%
Percent Under Contract	44.0%	35.0%	33.3%	38.2%	-13.1%
Average Median Price for Last 12 Months	\$1,847,625	\$1,866,750	\$1,546,833	\$1,808,793	-2.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Ladera Ranch Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Laguna Beach

Single Family Residences, February 2025



### **Current Market Snapshot**

\$2,300,000

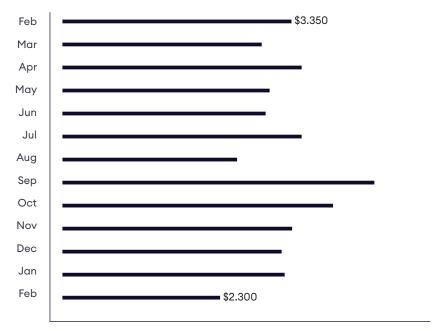
Median Sales Price -31.3% ∆ YOY

\$1,591

Average \$/SF -23.1%  $\triangle$  YOY

193

Properties For Sale 32.2%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$3,350,000	\$2,550,000	\$3,360,000	\$2,300,000	-31.3%
Average Price per Square Foot	\$2,070	\$1,346	\$1,712	\$1,591	-23.1%
Properties Sold	17	17	14	17	0.0%
Properties Pending Sale	20	15	22	17	-15.0%
Properties For Sale	146	201	182	193	32.2%
Days on Market (Pending Sale)	73	41	77	81	11.5%
Percent Under Contract	13.7%	7.5%	12.1%	8.8%	-35.7%
Average Median Price for Last 12 Months	\$3,208,293	\$3,441,250	\$2,918,333	\$3,266,058	1.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Laguna Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Laguna Hills

Single Family Residences, February 2025



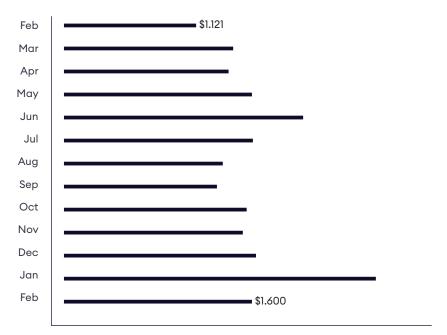
### **Current Market Snapshot**

\$1,600,000

Median Sales Price 42.6% △ YOY

Average \$/SF 14.9%  $\triangle$  YOY

Properties For Sale 7.9%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,121,650	\$1,350,000	\$1,522,000	\$1,600,000	42.6%
Average Price per Square Foot	\$670	\$627	\$665	\$770	14.9%
Properties Sold	12	17	6	11	-8.3%
Properties Pending Sale	12	16	12	17	41.7%
Properties For Sale	38	63	42	41	7.9%
Days on Market (Pending Sale)	26	16	63	18	-31.9%
Percent Under Contract	31.6%	25.4%	28.6%	41.5%	31.3%
Average Median Price for Last 12 Months	\$1,378,600	\$1,712,417	\$1,965,833	\$1,602,518	16.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Laguna Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Laguna Niguel

Single Family Residences, February 2025



### **Current Market Snapshot**

\$1,922,500

Median Sales Price 16.2% ∆ YOY

\$944

Average \$/SF 12.8%  $\Delta$  YOY

116

Properties For Sale 27.5%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,655,000	\$1,822,500	\$1,800,000	\$1,922,500	16.2%
Average Price per Square Foot	\$837	\$760	\$829	\$944	12.8%
Properties Sold	27	36	29	24	-11.1%
Properties Pending Sale	25	32	24	27	8.0%
Properties For Sale	91	150	123	116	27.5%
Days on Market (Pending Sale)	36	17	38	32	-10.3%
Percent Under Contract	27.5%	21.3%	19.5%	23.3%	-15.3%
Average Median Price for Last 12 Months	\$1,565,792	\$1,737,083	\$1,825,833	\$1,740,408	11.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Laguna Niguel Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Lake Forest

Single Family Residences, February 2025



### **Current Market Snapshot**

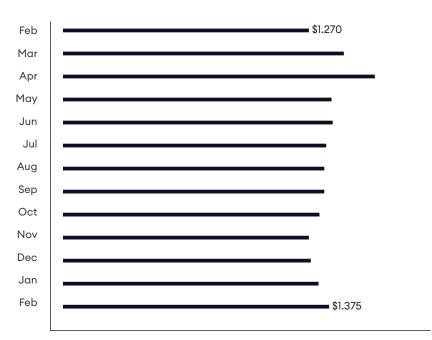
\$1,375,000

Median Sales Price 8.3% ∆ YOY

\$677

Average \$/SF 0.6% \( \Delta \) YOY

Properties For Sale -7.9%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,270,000	\$1,350,000	\$1,270,000	\$1,375,000	8.3%
Average Price per Square Foot	\$673	\$670	\$666	\$677	0.6%
Properties Sold	21	44	32	33	57.1%
Properties Pending Sale	54	43	31	25	-53.7%
Properties For Sale	114	135	131	105	-7.9%
Days on Market (Pending Sale)	27	25	29	24	-13.4%
Percent Under Contract	47.4%	31.9%	23.7%	23.8%	-49.7%
Average Median Price for Last 12 Months	\$1,337,563	\$1,320,000	\$1,325,000	\$1,365,003	2.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Lake Forest Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Lantern Village in Dana Point



Single Family Residences, February 2025

## **Current Market Snapshot**

\$2,335,000

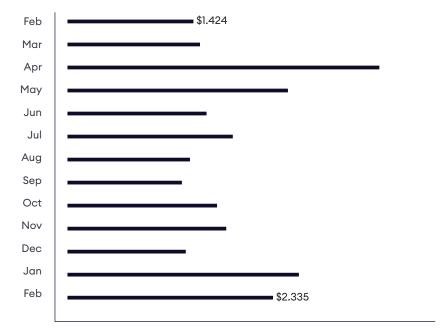
Median Sales Price 63.9% A YOY

\$1,232

Average \$/SF 25.6%  $\triangle$  YOY

17

Properties For Sale 13.3% A YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,424,500	\$1,385,000	\$1,800,000	\$2,335,000	63.9%
Average Price per Square Foot	\$981	\$1,365	\$851	\$1,232	25.6%
Properties Sold	2	1	2	4	100.0%
Properties Pending Sale	4	3	3	4	0.0%
Properties For Sale	15	15	16	17	13.3%
Days on Market (Pending Sale)	66	17	114	83	25.4%
Percent Under Contract	26.7%	20.0%	18.8%	23.5%	-11.8%
Average Median Price for Last 12 Months	\$1,727,958	\$1,848,458	\$2,100,917	\$1,915,750	10.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Lantern Village in Dana Point Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Lower Newport Bay - Balboa Island

Single Family Residences, February 2025

#### **Current Market Snapshot**

\$5,100,000

Median Sales Price -17.4% ∆ YOY

\$2,024

Average \$/SF -16.3%  $\triangle$  YOY

19

Properties For Sale 58.3% \( \Delta \) YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$6,177,500	\$4,937,500	\$7,635,000	\$5,100,000	-17.4%
Average Price per Square Foot	\$2,417	\$2,014	\$3,041	\$2,024	-16.3%
Properties Sold	4	3	2	5	25.0%
Properties Pending Sale	1	2	3	2	100.0%
Properties For Sale	12	20	20	19	58.3%
Days on Market (Pending Sale)	33	48	57	104	213.6%
Percent Under Contract	8.3%	10.0%	15.0%	10.5%	26.3%
Average Median Price for Last 12 Months	\$6,238,538	\$5,154,792	\$4,337,083	\$5,179,279	-17.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Lower Newport Bay - Balboa Island Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Mission Viejo

Single Family Residences, February 2025



### **Current Market Snapshot**

\$1,300,000

Median Sales Price 15.0% Δ YOY

\$669

Average \$/SF 6.2%  $\Delta$  YOY

138

Properties For Sale 7.0%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,130,000	\$1,282,000	\$1,200,000	\$1,300,000	15.0%
Average Price per Square Foot	\$630	\$641	\$656	\$669	6.2%
Properties Sold	42	58	55	40	-4.8%
Properties Pending Sale	49	49	64	53	8.2%
Properties For Sale	129	185	176	138	7.0%
Days on Market (Pending Sale)	22	17	44	25	16.0%
Percent Under Contract	38.0%	26.5%	36.4%	38.4%	1.1%
Average Median Price for Last 12 Months	\$1,147,813	\$1,261,250	\$1,300,833	\$1,259,962	9.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Mission Viejo Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Monarch Beach

Single Family Residences, February 2025



### **Current Market Snapshot**

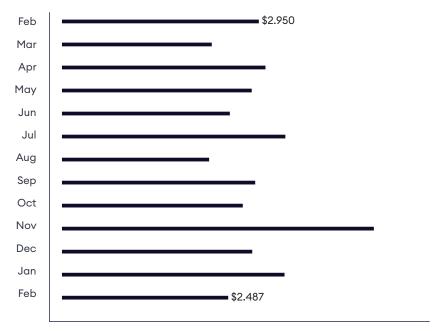
\$2,487,500

Median Sales Price -15.7% ∆ YOY

\$1,531

Average \$/SF -9.8% \( \Delta \) YOY

Properties For Sale 15.6% A YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,950,000	\$2,200,000	\$4,684,825	\$2,487,500	-15.7%
Average Price per Square Foot	\$1,697	\$1,419	\$1,478	\$1,531	-9.8%
Properties Sold	9	19	4	8	-11.1%
Properties Pending Sale	6	14	6	6	0.0%
Properties For Sale	45	67	55	52	15.6%
Days on Market (Pending Sale)	34	104	37	127	270.9%
Percent Under Contract	13.3%	20.9%	10.9%	11.5%	-13.5%
Average Median Price for Last 12 Months	\$2,970,414	\$3,160,387	\$2,891,667	\$2,931,333	-1.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Monarch Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Newport Beach

Single Family Residences, February 2025



### **Current Market Snapshot**

\$4,750,000

Median Sales Price 24.0% ∆ YOY

\$1,708

Average \$/SF -1.1% \( \Delta \) YOY

196

Properties For Sale 1.0% △ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$3,830,000	\$3,500,000	\$3,950,000	\$4,750,000	24.0%
Average Price per Square Foot	\$1,727	\$1,616	\$1,512	\$1,708	-1.1%
Properties Sold	29	41	43	35	20.7%
Properties Pending Sale	33	34	24	48	45.5%
Properties For Sale	194	229	180	196	1.0%
Days on Market (Pending Sale)	34	61	58	47	39.0%
Percent Under Contract	17.0%	14.8%	13.3%	24.5%	44.0%
Average Median Price for Last 12 Months	\$3,838,500	\$4,086,250	\$4,141,667	\$4,000,481	4.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Newport Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Newport Coast

Single Family Residences, February 2025



### **Current Market Snapshot**

\$5,620,000

Median Sales Price -35.1% ∆ YOY

\$2,059

Average \$/SF 63.7%  $\triangle$  YOY

49

Properties For Sale 4.3% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$8,660,000	\$4,450,000	\$8,100,000	\$5,620,000	-35.1%
Average Price per Square Foot	\$1,258	\$1,542	\$2,206	\$2,059	63.7%
Properties Sold	2	6	4	4	100.0%
Properties Pending Sale	5	10	4	15	200.0%
Properties For Sale	47	65	57	49	4.3%
Days on Market (Pending Sale)	57	46	54	67	18.0%
Percent Under Contract	10.6%	15.4%	7.0%	30.6%	187.8%
Average Median Price for Last 12 Months	\$6,818,375	\$8,920,417	\$8,715,000	\$8,127,115	19.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Newport Coast Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Newport Heights

Single Family Residences, February 2025



### **Current Market Snapshot**

\$3,940,000

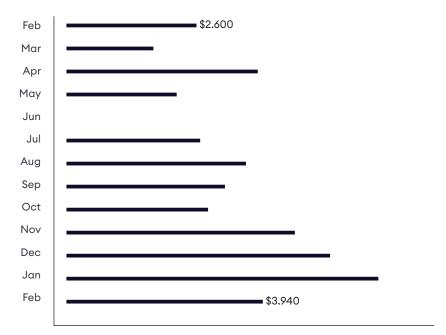
Median Sales Price 51.5% △ YOY

\$1,240

Average \$/SF -6.6% \( \Delta \) YOY

25

Properties For Sale 8.7%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,600,000	\$3,600,000	\$4,587,500	\$3,940,000	51.5%
Average Price per Square Foot	\$1,328	\$1,580	\$1,531	\$1,240	-6.6%
Properties Sold	3	7	2	4	33.3%
Properties Pending Sale	4	5	0	9	125.0%
Properties For Sale	23	24	16	25	8.7%
Days on Market (Pending Sale)	37	52	0	64	72.4%
Percent Under Contract	17.4%	20.8%	0.0%	36.0%	107.0%
Average Median Price for Last 12 Months	\$4,309,500	\$4,351,997	\$5,171,667	\$3,288,883	-23.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Newport Heights Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Norco

Single Family Residences, February 2025



## **Current Market Snapshot**

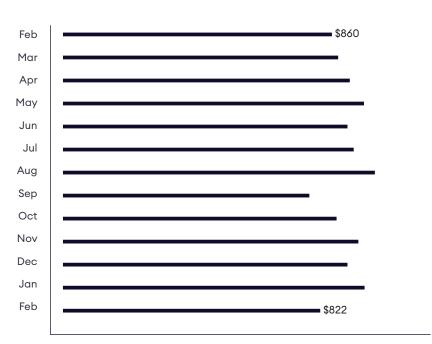
\$822,500

Median Sales Price -4.4% Δ YOY

\$461

Average \$/SF 9.5%  $\triangle$  YOY

Properties For Sale 4.9%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$860,000	\$998,000	\$945,000	\$822,500	-4.4%
Average Price per Square Foot	\$421	\$447	\$443	\$461	9.5%
Properties Sold	11	21	15	14	27.3%
Properties Pending Sale	14	13	14	10	-28.6%
Properties For Sale	41	55	65	43	4.9%
Days on Market (Pending Sale)	45	33	32	30	-34.4%
Percent Under Contract	34.1%	23.6%	21.5%	23.3%	-31.9%
Average Median Price for Last 12 Months	\$862,625	\$884,167	\$899,167	\$904,885	4.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Norco Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## North Tustin

Single Family Residences, February 2025



### **Current Market Snapshot**

\$1,975,000

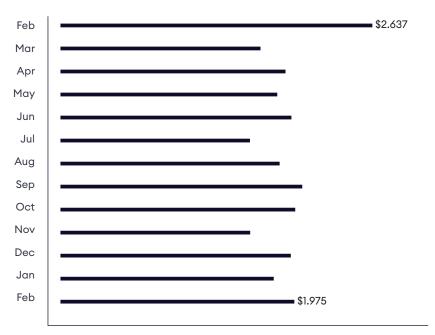
Median Sales Price -25.1% Δ YOY

\$720

Average \$/SF 3.9%  $\triangle$  YOY

44

Properties For Sale 12.8% A YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,637,500	\$1,850,000	\$1,600,000	\$1,975,000	-25.1%
Average Price per Square Foot	\$693	\$761	\$674	\$720	3.9%
Properties Sold	6	11	11	15	150.0%
Properties Pending Sale	14	15	10	14	0.0%
Properties For Sale	39	62	47	44	12.8%
Days on Market (Pending Sale)	57	41	40	30	-47.1%
Percent Under Contract	35.9%	24.2%	21.3%	31.8%	-11.4%
Average Median Price for Last 12 Months	\$1,860,125	\$1,890,750	\$1,906,667	\$1,907,500	2.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in North Tustin Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Orange

Single Family Residences, February 2025



### **Current Market Snapshot**

\$1,230,000

Median Sales Price 10.3% ∆ YOY

\$641

Average \$/SF 2.6%  $\triangle$  YOY

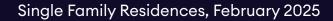
Properties For Sale 3.2%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,115,000	\$1,095,000	\$1,175,000	\$1,230,000	10.3%
Average Price per Square Foot	\$625	\$647	\$636	\$641	2.6%
Properties Sold	48	58	45	54	12.5%
Properties Pending Sale	45	45	40	50	11.1%
Properties For Sale	126	189	144	130	3.2%
Days on Market (Pending Sale)	24	21	36	34	42.5%
Percent Under Contract	35.7%	23.8%	27.8%	38.5%	7.7%
Average Median Price for Last 12 Months	\$1,079,125	\$1,220,250	\$1,248,000	\$1,210,115	12.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Orange Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Rancho Mission Viejo





### **Current Market Snapshot**

\$1,523,750

Median Sales Price 15.4% ∆ YOY

\$725

Average \$/SF 8.7%  $\triangle$  YOY

38

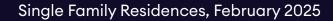
Properties For Sale 5.6% ∆ YOY



nth 3 Month	Feb 2025	% Change
\$1,357,495	\$1,523,750	15.4%
715 \$711	\$725	8.7%
13 12	12	-14.3%
12 15	6	-71.4%
56 49	38	5.6%
18 43	62	159.9%
4% 30.6%	15.8%	-72.9%
108 \$1,320,050	\$1,417,689	12.0%
	\$1,357,495 715 \$711 13 12 12 15 56 49 18 43 4% 30.6%	\$1,357,495 \$1,523,750 \$715 \$711 \$725 13 12 12 12 15 6 56 49 38 18 43 62 4% 30.6% 15.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rancho Mission Viejo Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Rancho Santa Margarita





### **Current Market Snapshot**

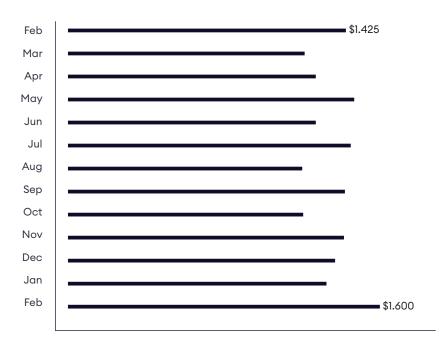
\$1,600,000

Median Sales Price 12.3% ∆ YOY

\$618

Average \$/SF 7.9%  $\Delta$  YOY

Properties For Sale 25.0%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,425,000	\$1,200,000	\$1,415,000	\$1,600,000	12.3%
Average Price per Square Foot	\$573	\$658	\$631	\$618	7.9%
Properties Sold	21	27	13	17	-19.0%
Properties Pending Sale	20	21	17	18	-10.0%
Properties For Sale	44	75	54	55	25.0%
Days on Market (Pending Sale)	13	15	50	44	229.6%
Percent Under Contract	45.5%	28.0%	31.5%	32.7%	-28.0%
Average Median Price for Last 12 Months	\$1,285,490	\$1,389,083	\$1,431,500	\$1,356,146	5.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rancho Santa Margarita Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## San Clemente

Single Family Residences, February 2025



## **Current Market Snapshot**

\$1,765,500

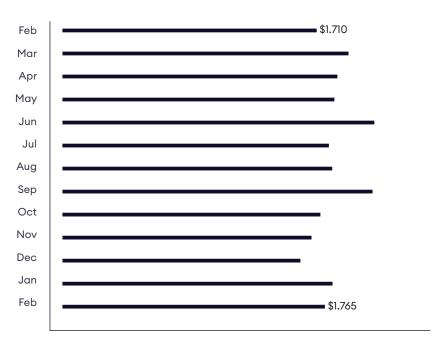
Median Sales Price 3.2% Δ YOY

\$800

Average \$/SF 3.9%  $\triangle$  YOY

146

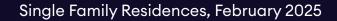
Properties For Sale -3.9% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,710,000	\$1,815,000	\$1,675,000	\$1,765,500	3.2%
Average Price per Square Foot	\$770	\$806	\$763	\$800	3.9%
Properties Sold	32	44	37	34	6.2%
Properties Pending Sale	39	50	35	33	-15.4%
Properties For Sale	152	209	158	146	-3.9%
Days on Market (Pending Sale)	27	44	55	45	64.7%
Percent Under Contract	25.7%	23.9%	22.2%	22.6%	-11.9%
Average Median Price for Last 12 Months	\$1,729,417	\$1,780,000	\$1,727,500	\$1,823,288	5.4%
Properties For Sale  Days on Market (Pending Sale)  Percent Under Contract	152 27 25.7%	209 44 23.9%	158 55 22.2%	146 45 22.6%	-3.9% 64.7% -11.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Clemente Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# San Juan Capistrano





### **Current Market Snapshot**

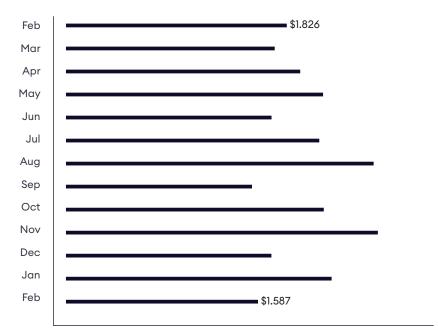
\$1,587,500

Median Sales Price -13.1% ∆ YOY

\$753

Average \$/SF 4.6% \( \Delta \) YOY

Properties For Sale -17.6% ∆ YOY



Median Sales Price (\$100,000s)

Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$1,826,995	\$2,550,000	\$2,585,000	\$1,587,500	-13.1%
\$720	\$701	\$847	\$753	4.6%
18	26	17	17	-5.6%
24	23	18	18	-25.0%
85	94	73	70	-17.6%
19	29	59	24	28.3%
28.2%	24.5%	24.7%	25.7%	-8.9%
\$1,576,215	\$1,957,333	\$1,828,833	\$1,977,907	25.5%
	\$1,826,995 \$720 18 24 85 19 28.2%	\$1,826,995 \$2,550,000 \$720 \$701 18 26 24 23 85 94 19 29 28.2% 24.5%	\$1,826,995 \$2,550,000 \$2,585,000 \$720 \$701 \$847 18 26 17 24 23 18 85 94 73 19 29 59 28.2% 24.5% 24.7%	\$1,826,995 \$2,550,000 \$2,585,000 \$1,587,500 \$720 \$701 \$847 \$753 18 26 17 17 24 23 18 18 85 94 73 70 19 29 59 24 28.2% 24.5% 24.7% 25.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Juan Capistrano Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

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## Santa Ana

Single Family Residences, February 2025



### **Current Market Snapshot**

\$970,000

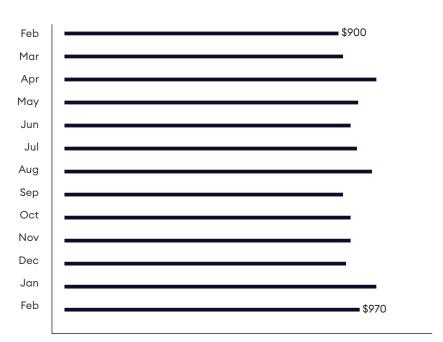
Median Sales Price 7.8% Δ YOY

\$636

Average \$/SF 11.2%  $\triangle$  YOY

124

Properties For Sale -8.8% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$900,000	\$1,010,500	\$940,000	\$970,000	7.8%
Average Price per Square Foot	\$572	\$663	\$628	\$636	11.2%
Properties Sold	40	38	51	30	-25.0%
Properties Pending Sale	36	47	46	49	36.1%
Properties For Sale	136	189	149	124	-8.8%
Days on Market (Pending Sale)	27	31	28	38	38.9%
Percent Under Contract	26.5%	24.9%	30.9%	39.5%	49.3%
Average Median Price for Last 12 Months	\$848,000	\$952,500	\$973,333	\$956,269	12.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santa Ana Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Seal Beach

Single Family Residences, February 2025



### **Current Market Snapshot**

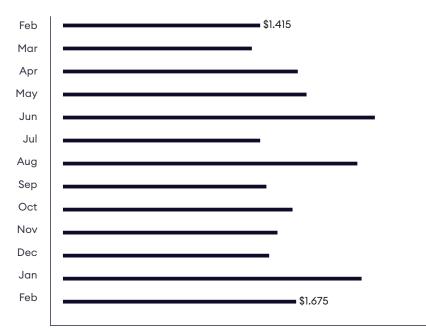
\$1,675,000

Median Sales Price 18.4% Δ YOY

\$850

Average \$/SF 20.2%  $\triangle$  YOY

Properties For Sale 9.7%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,415,000	\$2,117,018	\$1,540,000	\$1,675,000	18.4%
Average Price per Square Foot	\$707	\$857	\$863	\$850	20.2%
Properties Sold	7	2	12	9	28.6%
Properties Pending Sale	6	5	7	8	33.3%
Properties For Sale	31	39	42	34	9.7%
Days on Market (Pending Sale)	23	57	13	36	53.2%
Percent Under Contract	19.4%	12.8%	16.7%	23.5%	21.6%
Average Median Price for Last 12 Months	\$1,450,583	\$1,658,583	\$1,767,500	\$1,687,206	16.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Seal Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Shady Canyon

Single Family Residences, February 2025



### **Current Market Snapshot**

No Sales

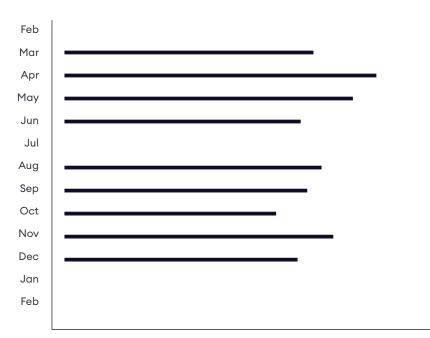
Median Sales Price  $n/a \triangle YOY$ 

No Sales

Average \$/SF  $n/a \triangle YOY$ 

18

Properties For Sale 80.0% \( \Delta \) YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$0	\$9,800,000	\$10,250,000	\$0	n/a
Average Price per Square Foot	\$0	\$2,095	\$1,507	\$0	n/a
Properties Sold	0	1	1	0	n/a
Properties Pending Sale	1	1	1	4	300.0%
Properties For Sale	10	15	14	18	80.0%
Days on Market (Pending Sale)	215	34	149	65	-69.7%
Percent Under Contract	10.0%	6.7%	7.1%	22.2%	122.2%
Average Median Price for Last 12 Months	\$8,523,750	\$6,073,333	\$2,960,000	\$6,740,769	-20.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Shady Canyon Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Turtle Ridge

Single Family Residences, February 2025



### **Current Market Snapshot**

\$6,750,000

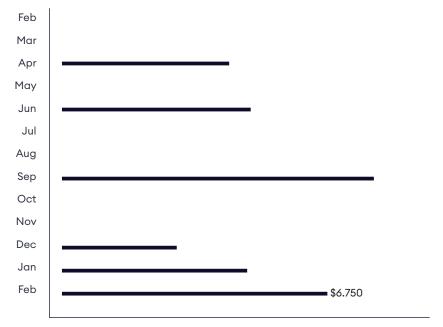
Median Sales Price n/a \( \Delta \) YOY

\$1,132

Average \$/SF  $n/a \triangle YOY$ 

3

Properties For Sale -40.0% ∆ YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$0	\$0	\$0	\$6,750,000	n/a
Average Price per Square Foot	\$0	\$0	\$0	\$1,132	n/a
Properties Sold	0	0	0	1	n/a
Properties Pending Sale	2	0	1	2	0.0%
Properties For Sale	5	3	4	3	-40.0%
Days on Market (Pending Sale)	51	0	9	270	433.7%
Percent Under Contract	40.0%	0.0%	25.0%	66.7%	66.7%
Average Median Price for Last 12 Months	\$3,045,000	\$3,714,667	\$4,783,333	\$2,409,077	-20.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Turtle Ridge Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Micro Market Report : February 2025

## Turtle Rock

Single Family Residences, February 2025



### **Current Market Snapshot**

No Sales

Median Sales Price -100.0% ∆ YOY

No Sales

Average \$/SF -100.0%  $\triangle$  YOY

9

Properties For Sale 80.0%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,700,000	\$2,150,299	\$2,089,400	\$0	-100.0%
Average Price per Square Foot	\$743	\$1,015	\$984	\$0	-100.0%
Properties Sold	1	3	2	0	-100.0%
Properties Pending Sale	4	6	4	5	25.0%
Properties For Sale	5	16	8	9	80.0%
Days on Market (Pending Sale)	11	13	55	36	229.1%
Percent Under Contract	80.0%	37.5%	50.0%	55.6%	-30.6%
Average Median Price for Last 12 Months	\$2,420,875	\$2,713,129	\$2,664,125	\$2,748,006	13.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Turtle Rock Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Tustin

Single Family Residences, February 2025



### **Current Market Snapshot**

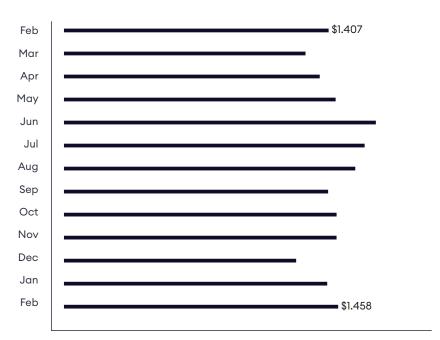
\$1,458,500

Median Sales Price 3.6% △ YOY

\$730

Average \$/SF 7.4%  $\triangle$  YOY

Properties For Sale -38.2% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,407,500	\$1,550,000	\$1,450,000	\$1,458,500	3.6%
Average Price per Square Foot	\$680	\$765	\$717	\$730	7.4%
Properties Sold	22	29	11	12	-45.5%
Properties Pending Sale	22	22	15	12	-45.5%
Properties For Sale	55	70	44	34	-38.2%
Days on Market (Pending Sale)	17	27	43	10	-44.7%
Percent Under Contract	40.0%	31.4%	34.1%	35.3%	-11.8%
Average Median Price for Last 12 Months	\$1,290,729	\$1,399,550	\$1,364,167	\$1,438,754	11.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Tustin Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## West Bay - Santa Ana Heights



Single Family Residences, February 2025

#### **Current Market Snapshot**

\$4,050,000

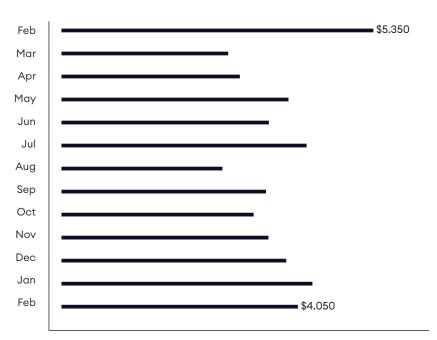
Median Sales Price -24.3% ∆ YOY

\$1,499

Average \$/SF 1.2%  $\triangle$  YOY

34

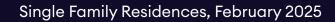
Properties For Sale -12.8% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$5,350,000	\$2,750,000	\$3,542,500	\$4,050,000	-24.3%
Average Price per Square Foot	\$1,481	\$1,757	\$1,146	\$1,499	1.2%
Properties Sold	5	8	12	7	40.0%
Properties Pending Sale	4	5	8	10	150.0%
Properties For Sale	39	46	38	34	-12.8%
Days on Market (Pending Sale)	6	67	60	27	396.4%
Percent Under Contract	10.3%	10.9%	21.1%	29.4%	186.8%
Average Median Price for Last 12 Months	\$3,461,563	\$3,755,000	\$4,066,667	\$3,705,231	7.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West Bay - Santa Ana Heights Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# West Newport - Lido





### **Current Market Snapshot**

\$6,000,000

Median Sales Price 29.0% Δ YOY

\$2,657

Average \$/SF 9.3%  $\triangle$  YOY

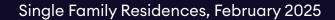
Properties For Sale 23.3%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$4,650,000	\$4,635,000	\$4,905,000	\$6,000,000	29.0%
Average Price per Square Foot	\$2,431	\$1,689	\$2,203	\$2,657	9.3%
Properties Sold	5	6	5	5	0.0%
Properties Pending Sale	7	6	0	7	0.0%
Properties For Sale	30	39	29	37	23.3%
Days on Market (Pending Sale)	10	106	0	25	164.2%
Percent Under Contract	23.3%	15.4%	0.0%	18.9%	-18.9%
Average Median Price for Last 12 Months	\$4,246,875	\$3,959,167	\$3,166,667	\$4,565,769	7.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West Newport - Lido Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Westminster





### **Current Market Snapshot**

\$1,170,000

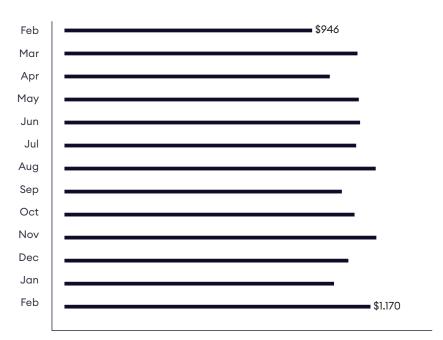
Median Sales Price 23.7% Δ YOY

\$616

Average \$/SF -2.4%  $\triangle$  YOY

56

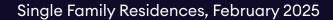
Properties For Sale 60.0% A YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$946,000	\$1,190,000	\$1,192,500	\$1,170,000	23.7%
Average Price per Square Foot	\$631	\$666	\$671	\$616	-2.4%
Properties Sold	24	15	14	13	-45.8%
Properties Pending Sale	17	15	24	13	-23.5%
Properties For Sale	35	67	62	56	60.0%
Days on Market (Pending Sale)	11	13	31	29	157.5%
Percent Under Contract	48.6%	22.4%	38.7%	23.2%	-52.2%
Average Median Price for Last 12 Months	\$1,014,448	\$1,107,708	\$1,095,000	\$1,098,923	8.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Westminster Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Yorba Linda





### **Current Market Snapshot**

\$1,547,875

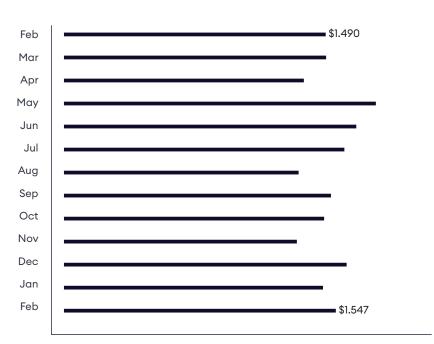
Median Sales Price 3.9% Δ YOY

\$656

Average \$/SF 12.3%  $\triangle$  YOY

98

Properties For Sale -4.9% A YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,490,000	\$1,335,000	\$1,325,000	\$1,547,875	3.9%
Average Price per Square Foot	\$584	\$636	\$643	\$656	12.3%
Properties Sold	31	50	47	34	9.7%
Properties Pending Sale	38	53	31	39	2.6%
Properties For Sale	103	157	114	98	-4.9%
Days on Market (Pending Sale)	22	28	40	26	16.3%
Percent Under Contract	36.9%	33.8%	27.2%	39.8%	7.9%
Average Median Price for Last 12 Months	\$1,333,950	\$1,493,029	\$1,544,058	\$1,513,784	13.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Yorba Linda Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

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# Santa Barbara County

#### Single Family Residences

Carpinteria

Goleta

Hope Ranch

Montecito

Santa Barbara East of State

Santa Barbara West of State

Santa Ynez



#### Santa Barbara County

# At a Glance

ronned	1030
County seat	Santa Barbara
Largest City (Area)	Santa Barbara
Largest City (Population)	Santa Maria
Incorporated Cities	8
Area	
Total	3,789 mi² (9,810 km²)
Land	2,735 mi² (7,080 km²)
Water	1,054 mi² (2,730 km²)
Highest Elevation	6,803 ft (2,074 m)
Population	
Total	448,229
Density	163/mi²(63/km²)
GDP	\$26 Billion

Country

State

Region

**United States** 

California Central Coast

California



## Carpinteria

Single Family Residences, February 2025



### **Current Market Snapshot**

\$1,515,000

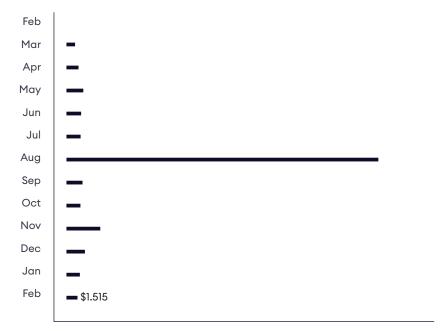
Median Sales Price n/a \( \Delta \) YOY

No Sales

Average \$/SF  $n/a \triangle YOY$ 

22

Properties For Sale -8.3% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$0	\$48,500,000	\$5,075,000	\$1,515,000	n/a
Average Price per Square Foot	\$0	<b>\$</b> O	\$5,692	\$0	n/a
Properties Sold	0	2	4	1	n/a
Properties Pending Sale	1	4	3	1	0.0%
Properties For Sale	24	33	25	22	-8.3%
Days on Market (Pending Sale)	186	47	54	12	-93.5%
Percent Under Contract	4.2%	12.1%	12.0%	4.5%	9.1%
Average Median Price for Last 12 Months	\$2,060,010	\$2,571,500	\$2,026,667	\$5,634,462	173.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Carpinteria Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Goleta

Single Family Residences, February 2025



### **Current Market Snapshot**

\$1,525,000

Median Sales Price -24.7% Δ YOY

\$1,199

Average \$/SF  $50.4\% \Delta YOY$ 

Properties For Sale 53.8%  $\triangle$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,025,000	\$1,392,500	\$1,550,000	\$1,525,000	-24.7%
Average Price per Square Foot	\$797	\$1,382	\$549	\$1,199	50.4%
Properties Sold	7	10	8	11	57.1%
Properties Pending Sale	6	5	6	9	50.0%
Properties For Sale	13	23	19	20	53.8%
Days on Market (Pending Sale)	7	16	10	10	45.0%
Percent Under Contract	46.2%	21.7%	31.6%	45.0%	-2.5%
Average Median Price for Last 12 Months	\$1,547,308	\$1,515,167	\$1,570,333	\$1,557,385	0.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Goleta Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

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## Hope Ranch

Single Family Residences, February 2025



### **Current Market Snapshot**

\$6,300,000

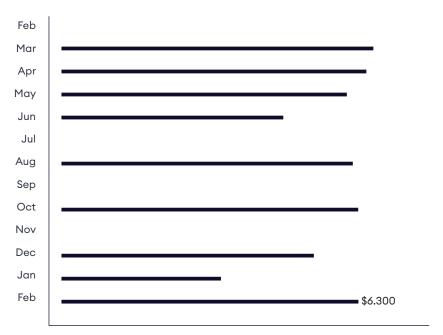
Median Sales Price n/a  $\Delta$  YOY

\$1,434

Average \$/SF  $n/a \triangle YOY$ 

24

Properties For Sale 140.0%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$0	\$6,180,000	\$0	\$6,300,000	n/a
Average Price per Square Foot	\$0	\$1,233	\$0	\$1,434	n/a
Properties Sold	0	3	0	3	n/a
Properties Pending Sale	0	0	0	3	n/a
Properties For Sale	10	16	20	24	140.0%
Days on Market (Pending Sale)	0	0	0	70	n/a
Percent Under Contract	0.0%	0.0%	0.0%	12.5%	n/a
Average Median Price for Last 12 Months	\$5,022,542	\$3,552,500	\$5,006,667	\$3,948,683	-21.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Hope Ranch Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Montecito

Single Family Residences, February 2025



### **Current Market Snapshot**

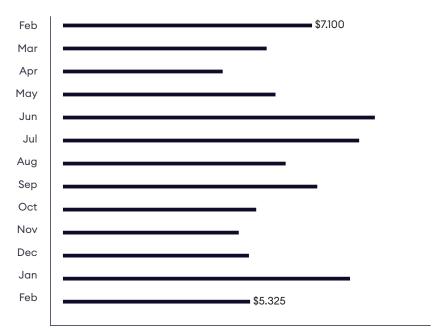
\$5,325,000

Median Sales Price -25.0% ∆ YOY

\$1,891

Average \$/SF -20.1%  $\Delta$  YOY

Properties For Sale 22.9% A YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$7,100,000	\$6,343,937	\$5,000,000	\$5,325,000	-25.0%
Average Price per Square Foot	\$2,368	\$2,100	\$1,835	\$1,891	-20.1%
Properties Sold	15	10	10	15	0.0%
Properties Pending Sale	13	16	8	14	7.7%
Properties For Sale	83	126	110	102	22.9%
Days on Market (Pending Sale)	30	73	51	70	129.9%
Percent Under Contract	15.7%	12.7%	7.3%	13.7%	-12.4%
Average Median Price for Last 12 Months	\$5,932,479	\$6,092,417	\$6,268,167	\$6,441,649	8.6%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Montecito Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Santa Barbara East of State



Single Family Residences, February 2025

#### **Current Market Snapshot**

\$2,830,000

Median Sales Price 15.6% ∆ YOY

\$1,189

Average \$/SF 28.0%  $\triangle$  YOY

84

Properties For Sale 9.1%  $\triangle$  YOY



Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$2,447,331	\$2,453,500	\$1,994,950	\$2,830,000	15.6%
\$929	\$1,151	\$1,124	\$1,189	28.0%
12	24	20	23	91.7%
14	23	21	26	85.7%
77	115	97	84	9.1%
21	42	61	48	130.6%
18.2%	20.0%	21.6%	31.0%	70.2%
\$2,315,715	\$2,446,658	\$2,524,167	\$2,304,483	-0.5%
	\$2,447,331 \$929 12 14 77 21 18.2%	\$2,447,331 \$2,453,500 \$929 \$1,151 12 24 14 23 77 115 21 42 18.2% 20.0%	\$2,447,331 \$2,453,500 \$1,994,950 \$929 \$1,151 \$1,124 12 24 20 14 23 21 77 115 97 21 42 61 18.2% 20.0% 21.6%	\$2,447,331 \$2,453,500 \$1,994,950 \$2,830,000 \$929 \$1,151 \$1,124 \$1,189 12 24 20 23 14 23 21 26 77 115 97 84 21 42 61 48 18.2% 20.0% 21.6% 31.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santa Barbara East of State Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Santa Barbara West of State



Single Family Residences, February 2025

#### **Current Market Snapshot**

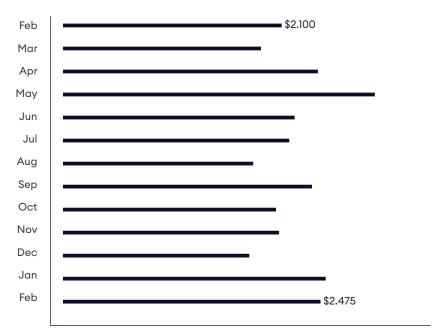
\$2,475,000

Median Sales Price 17.9% Δ YOY

\$1,072

Average \$/SF -10.2%  $\triangle$  YOY

Properties For Sale 30.0% A YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,100,000	\$1,825,000	\$2,075,000	\$2,475,000	17.9%
Average Price per Square Foot	\$1,194	\$1,310	\$1,627	\$1,072	-10.2%
Properties Sold	13	21	19	17	30.8%
Properties Pending Sale	12	16	11	13	8.3%
Properties For Sale	40	64	57	52	30.0%
Days on Market (Pending Sale)	15	66	21	18	19.6%
Percent Under Contract	30.0%	25.0%	19.3%	25.0%	-16.7%
Average Median Price for Last 12 Months	\$1,986,173	\$2,216,583	\$2,262,333	\$2,228,621	12.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santa Barbara West of State Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Santa Ynez

Single Family Residences, February 2025



### **Current Market Snapshot**

\$2,272,500

Median Sales Price 49.0% △ YOY

\$829

Average \$/SF -23.0%  $\triangle$  YOY

72

Properties For Sale 10.8%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,525,000	\$1,170,000	\$1,800,000	\$2,272,500	49.0%
Average Price per Square Foot	\$1,077	\$614	\$524	\$829	-23.0%
Properties Sold	9	5	10	6	-33.3%
Properties Pending Sale	6	8	11	14	133.3%
Properties For Sale	65	89	74	72	10.8%
Days on Market (Pending Sale)	60	72	57	174	190.9%
Percent Under Contract	9.2%	9.0%	14.9%	19.4%	110.6%
Average Median Price for Last 12 Months	\$1,469,333	\$1,503,000	\$1,692,500	\$1,505,119	2.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santa Ynez Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Monterey County

#### Single Family Residences

Carmel

**Carmel Valley** 

Marina

Monterey

**Pacific Grove** 

Pebble Beach

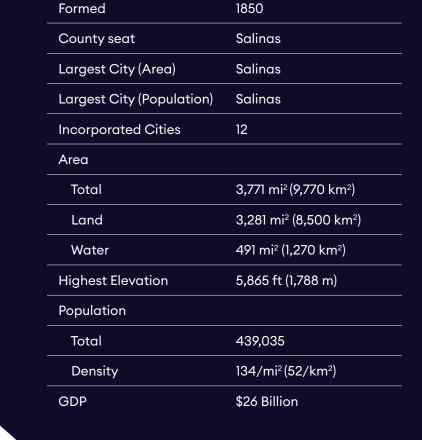
Salinas

Seaside



#### Monterey County

# At a Glance



Country

State

Region

**United States** 

California Central Coast

California

### Carmel

Single Family Residences, February 2025



### **Current Market Snapshot**

\$4,058,000

Median Sales Price 35.9% Δ YOY

\$1,579

Average \$/SF 43.7%  $\triangle$  YOY

89

Properties For Sale 64.8%  $\triangle$  YOY

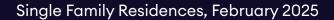


Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,985,000	\$2,260,300	\$3,625,000	\$4,058,000	35.9%
Average Price per Square Foot	\$1,099	\$1,457	\$1,830	\$1,579	43.7%
Properties Sold	8	17	14	11	37.5%
Properties Pending Sale	9	22	10	22	144.4%
Properties For Sale	54	116	91	89	64.8%
Days on Market (Pending Sale)	71	53	41	117	65.1%
Percent Under Contract	16.7%	19.0%	11.0%	24.7%	48.3%
Average Median Price for Last 12 Months	\$2,799,192	\$3,541,244	\$3,620,822	\$3,242,520	15.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Carmel Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Carmel Valley





### **Current Market Snapshot**

\$1,600,000

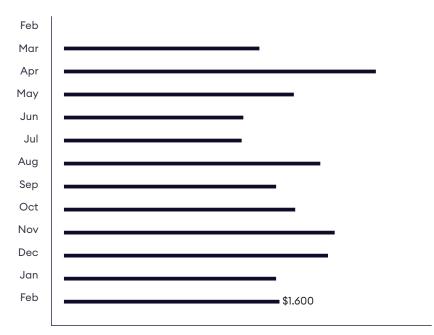
Median Sales Price n/a \( \Delta \) YOY

\$818

Average \$/SF  $n/a \triangle YOY$ 

45

Properties For Sale 25.0% A YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$0	\$1,905,000	\$2,012,500	\$1,600,000	n/a
Average Price per Square Foot	\$0	\$876	\$593	\$818	n/a
Properties Sold	0	5	4	7	n/a
Properties Pending Sale	7	2	9	7	0.0%
Properties For Sale	36	50	58	45	25.0%
Days on Market (Pending Sale)	101	42	104	120	19.2%
Percent Under Contract	19.4%	4.0%	15.5%	15.6%	-20.0%
Average Median Price for Last 12 Months	\$2,158,333	\$1,740,417	\$1,712,500	\$1,574,808	-27.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Carmel Valley Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Marina

Single Family Residences, February 2025



### **Current Market Snapshot**

\$848,750

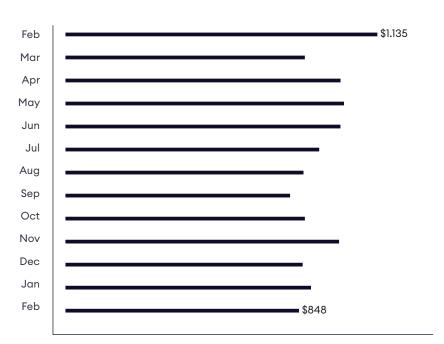
Median Sales Price -25.2% Δ YOY

\$534

Average \$/SF 2.5%  $\triangle$  YOY

34

Properties For Sale -5.6% ∆ YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,135,000	\$865,000	\$995,000	\$848,750	-25.2%
Average Price per Square Foot	\$521	\$513	\$535	\$534	2.5%
Properties Sold	9	11	17	8	-11.1%
Properties Pending Sale	15	6	6	8	-46.7%
Properties For Sale	36	45	37	34	-5.6%
Days on Market (Pending Sale)	61	39	61	58	-5.6%
Percent Under Contract	41.7%	13.3%	16.2%	23.5%	-43.5%
Average Median Price for Last 12 Months	\$952,917	\$880,708	\$867,750	\$930,019	-2.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Marina Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Monterey

Single Family Residences, February 2025



### **Current Market Snapshot**

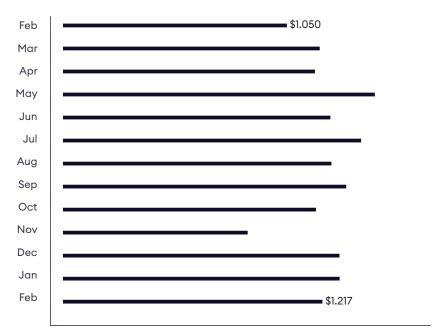
\$1,217,500

Median Sales Price 16.0% ∆ YOY

\$750

Average \$/SF -15.0%  $\triangle$  YOY

Properties For Sale 41.4%  $\Delta$  YOY



Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$1,050,000	\$1,260,000	\$865,000	\$1,217,500	16.0%
\$882	\$828	\$573	\$750	-15.0%
15	14	6	8	-46.7%
9	19	7	12	33.3%
29	55	41	41	41.4%
18	38	56	117	552.2%
31.0%	34.5%	17.1%	29.3%	-5.7%
\$1,285,688	\$1,199,491	\$1,271,523	\$1,231,880	-4.2%
	\$1,050,000 \$882 15 9 29 18 31.0%	\$1,050,000 \$1,260,000 \$882 \$828 15 14 9 19 29 55 18 38 31.0% 34.5%	\$1,050,000 \$1,260,000 \$865,000 \$882 \$828 \$573 15 14 6 9 19 7 29 55 41 18 38 56 31.0% 34.5% 17.1%	\$1,050,000 \$1,260,000 \$865,000 \$1,217,500 \$882 \$828 \$573 \$750 15 14 6 8 9 19 7 12 29 55 41 41 18 38 56 117 31.0% 34.5% 17.1% 29.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Monterey Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Pacific Grove

Single Family Residences, February 2025



### **Current Market Snapshot**

\$2,175,000

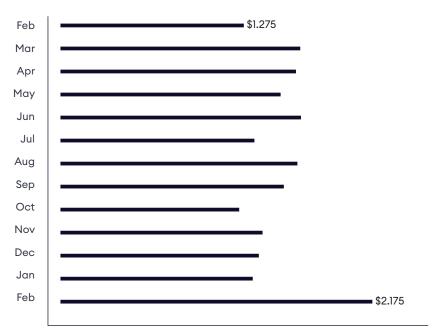
Median Sales Price 70.6% ∆ YOY

\$1,227

Average \$/SF -0.6% \( \Delta \) YOY

27

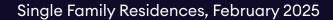
Properties For Sale 12.5%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,275,000	\$1,650,000	\$1,406,000	\$2,175,000	70.6%
Average Price per Square Foot	\$1,235	\$1,107	\$1,092	\$1,227	-0.6%
Properties Sold	6	8	6	2	-66.7%
Properties Pending Sale	8	18	10	7	-12.5%
Properties For Sale	24	49	34	27	12.5%
Days on Market (Pending Sale)	39	24	44	26	-32.2%
Percent Under Contract	33.3%	36.7%	29.4%	25.9%	-22.2%
Average Median Price for Last 12 Months	\$1,443,258	\$1,516,000	\$1,630,833	\$1,529,808	6.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Pacific Grove Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Pebble Beach





### **Current Market Snapshot**

\$1,900,000

Median Sales Price -51.4% ∆ YOY

\$1,013

Average \$/SF -32.0%  $\Delta$  YOY

42

Properties For Sale 20.0%  $\Delta$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$3,906,345	\$3,575,000	\$3,825,000	\$1,900,000	-51.4%
Average Price per Square Foot	\$1,490	\$1,521	\$1,222	\$1,013	-32.0%
Properties Sold	2	4	9	3	50.0%
Properties Pending Sale	4	6	12	6	50.0%
Properties For Sale	35	50	47	42	20.0%
Days on Market (Pending Sale)	103	29	41	89	-12.8%
Percent Under Contract	11.4%	12.0%	25.5%	14.3%	25.0%
Average Median Price for Last 12 Months	\$3,128,404	\$2,841,667	\$2,575,000	\$3,173,427	1.4%
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<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Pebble Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Salinas

Single Family Residences, February 2025



### **Current Market Snapshot**

\$830,000

Median Sales Price 9.2% A YOY

\$483

Average  $\$/SF -8.9\% \triangle YOY$ 

89

Properties For Sale 11.2%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$760,000	\$750,000	\$770,000	\$830,000	9.2%
Average Price per Square Foot	\$530	\$524	\$479	\$483	-8.9%
Properties Sold	27	31	35	33	22.2%
Properties Pending Sale	32	41	29	34	6.2%
Properties For Sale	80	111	94	89	11.2%
Days on Market (Pending Sale)	30	30	41	42	39.7%
Percent Under Contract	40.0%	36.9%	30.9%	38.2%	-4.5%
Average Median Price for Last 12 Months	\$753,088	\$784,250	\$812,667	\$777,346	3.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Salinas Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Seaside

Single Family Residences, February 2025



### **Current Market Snapshot**

\$797,769

Median Sales Price -5.9% Δ YOY

\$635

Average \$/SF -3.1%  $\triangle$  YOY

Properties For Sale 44.4%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$848,000	\$862,500	\$825,000	\$797,769	-5.9%
Average Price per Square Foot	\$655	\$534	\$540	\$635	-3.1%
Properties Sold	7	12	7	10	42.9%
Properties Pending Sale	11	6	14	10	-9.1%
Properties For Sale	27	45	47	39	44.4%
Days on Market (Pending Sale)	18	15	71	17	-3.5%
Percent Under Contract	40.7%	13.3%	29.8%	25.6%	-37.1%
Average Median Price for Last 12 Months	\$781,787	\$806,211	\$802,423	\$839,444	7.4%
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<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Seaside Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Riverside County

#### Single Family Residences

Bermuda Dunes Cathedral City

Coachella

Corona

**Desert Hot Springs** 

**Indian Wells** 

Indio

La Quinta

Menifee

Murrieta

Palm Desert

**Palm Springs** 

Rancho Mirage

Temecula

**Thousand Palms** 



#### Riverside County

# At a Glance

Riverside
Palm Springs
Riverside
28
7,303 mi² (18,910 km²)
7,206 mi² (18,660 km²)
97 mi² (250 km²)
10,843 ft (3,305 m)
2,418,185
336/mi²(130/km²)
\$105 Billion

Country

State

Region

**Formed** 

**United States** 

**Inland Empire** 

California

1893

# Bermuda Dunes

Single Family Residences, February 2025



### **Current Market Snapshot**

\$647,500

Median Sales Price -12.9% Δ YOY

\$323

Average \$/SF -2.4%  $\triangle$  YOY

65

Properties For Sale -4.4% \( \Delta \) YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$743,000	\$618,750	\$785,000	\$647,500	-12.9%
Average Price per Square Foot	\$331	\$381	\$320	\$323	-2.4%
Properties Sold	16	6	5	4	-75.0%
Properties Pending Sale	15	5	4	11	-26.7%
Properties For Sale	68	53	58	65	-4.4%
Days on Market (Pending Sale)	66	56	91	48	-27.5%
Percent Under Contract	22.1%	9.4%	6.9%	16.9%	-23.3%
Average Median Price for Last 12 Months	\$825,250	\$815,125	\$949,167	\$766,692	-7.6%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Bermuda Dunes Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Cathedral City

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$605,000

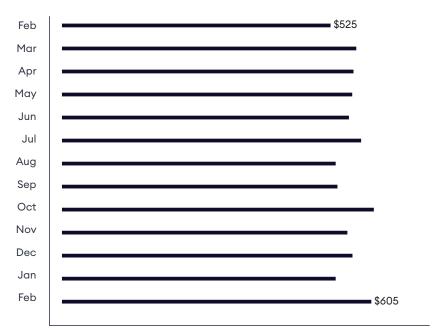
Median Sales Price 15.2% Δ YOY

\$349

Average \$/SF 13.7%  $\triangle$  YOY

296

Properties For Sale 14.3%  $\Delta$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$525,000	\$535,000	\$557,975	\$605,000	15.2%
Average Price per Square Foot	\$307	\$297	\$337	\$349	13.7%
Properties Sold	30	35	22	33	10.0%
Properties Pending Sale	36	29	37	57	58.3%
Properties For Sale	259	277	307	296	14.3%
Days on Market (Pending Sale)	46	71	47	54	15.9%
Percent Under Contract	13.9%	10.5%	12.1%	19.3%	38.5%
Average Median Price for Last 12 Months	\$535,292	\$569,079	\$569,333	\$564,113	5.1%
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<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Cathedral City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Coachella

Single Family Residences, February 2025



### **Current Market Snapshot**

\$425,000

Median Sales Price -11.0% Δ YOY

\$285

Average \$/SF 8.0%  $\triangle$  YOY

62

Properties For Sale -21.5% ∆ YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$477,500	\$505,000	\$482,500	\$425,000	-11.0%
Average Price per Square Foot	\$264	\$283	\$297	\$285	8.0%
Properties Sold	14	9	6	10	-28.6%
Properties Pending Sale	12	10	7	10	-16.7%
Properties For Sale	79	76	66	62	-21.5%
Days on Market (Pending Sale)	32	68	44	42	29.4%
Percent Under Contract	15.2%	13.2%	10.6%	16.1%	6.2%
Average Median Price for Last 12 Months	\$479,527	\$472,105	\$433,833	\$468,041	-2.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Coachella Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Corona

Single Family Residences, February 2025



### **Current Market Snapshot**

\$788,500

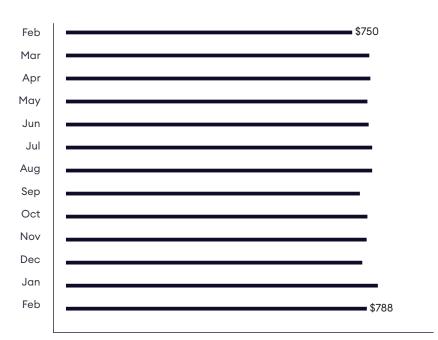
Median Sales Price 5.1% Δ YOY

\$366

Average \$/SF 1.1%  $\triangle$  YOY

298

Properties For Sale 4.6%  $\Delta$  YOY

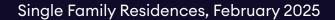


Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$750,000	\$802,500	\$788,000	\$788,500	5.1%
Average Price per Square Foot	\$362	\$367	\$377	\$366	1.1%
Properties Sold	59	90	68	62	5.1%
Properties Pending Sale	67	72	76	61	-9.0%
Properties For Sale	285	406	355	298	4.6%
Days on Market (Pending Sale)	35	41	57	45	27.9%
Percent Under Contract	23.5%	17.7%	21.4%	20.5%	-12.9%
Average Median Price for Last 12 Months	\$754,113	\$788,440	\$794,163	\$789,358	4.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Corona Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Desert Hot Springs





#### **Current Market Snapshot**

\$420,000

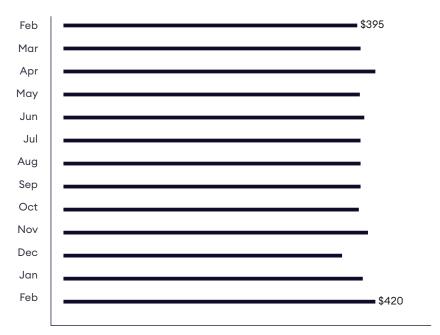
Median Sales Price 6.2% A YOY

\$263

Average \$/SF 11.4%  $\Delta$  YOY

346

Properties For Sale 2.7%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$395,500	\$400,000	\$410,000	\$420,000	6.2%
Average Price per Square Foot	\$236	\$258	\$254	\$263	11.4%
Properties Sold	32	37	29	31	-3.1%
Properties Pending Sale	42	32	31	40	-4.8%
Properties For Sale	337	353	360	346	2.7%
Days on Market (Pending Sale)	57	63	57	58	1.3%
Percent Under Contract	12.5%	9.1%	8.6%	11.6%	-7.2%
Average Median Price for Last 12 Months	\$390,329	\$400,938	\$399,333	\$401,925	2.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Desert Hot Springs Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Indian Wells

Single Family Residences, February 2025



### **Current Market Snapshot**

\$2,487,500

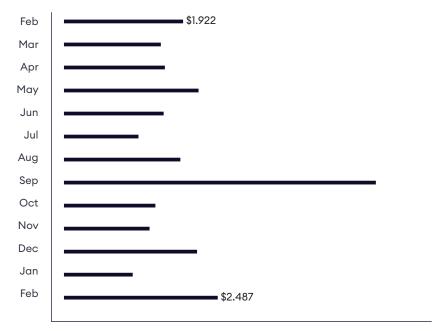
Median Sales Price 29.4% Δ YOY

\$677

Average \$/SF 7.5%  $\triangle$  YOY

156

Properties For Sale 5.4%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,922,500	\$1,877,500	\$1,375,000	\$2,487,500	29.4%
Average Price per Square Foot	\$630	\$668	\$665	\$677	7.5%
Properties Sold	24	12	11	24	0.0%
Properties Pending Sale	24	9	8	26	8.3%
Properties For Sale	148	100	138	156	5.4%
Days on Market (Pending Sale)	59	56	45	68	15.0%
Percent Under Contract	16.2%	9.0%	5.8%	16.7%	2.8%
Average Median Price for Last 12 Months	\$1,614,038	\$2,275,000	\$1,912,500	\$1,969,808	18.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Indian Wells Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Indio

Single Family Residences, February 2025



### **Current Market Snapshot**

\$550,000

Median Sales Price 3.9% Δ YOY

\$294

Average \$/SF 2.8%  $\triangle$  YOY

675

Properties For Sale 30.6% ∆ YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$529,500	\$535,000	\$566,430	\$550,000	3.9%
Average Price per Square Foot	\$286	\$307	\$300	\$294	2.8%
Properties Sold	56	93	55	68	21.4%
Properties Pending Sale	64	84	63	128	100.0%
Properties For Sale	517	581	679	675	30.6%
Days on Market (Pending Sale)	50	59	62	64	27.5%
Percent Under Contract	12.4%	14.5%	9.3%	19.0%	53.2%
Average Median Price for Last 12 Months	\$538,418	\$555,524	\$547,333	\$556,003	3.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Indio Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# La Quinta

Single Family Residences, February 2025



### **Current Market Snapshot**

\$825,000

Median Sales Price -2.9% ∆ YOY

\$478

Average  $\$/SF \quad 0.0\% \land YOY$ 

736

Properties For Sale 15.7%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$850,000	\$940,000	\$673,785	\$825,000	-2.9%
Average Price per Square Foot	\$478	\$458	\$469	\$478	0.0%
Properties Sold	85	57	48	95	11.8%
Properties Pending Sale	92	46	58	181	96.7%
Properties For Sale	636	557	707	736	15.7%
Days on Market (Pending Sale)	64	68	63	98	52.6%
Percent Under Contract	14.5%	8.3%	8.2%	24.6%	70.0%
Average Median Price for Last 12 Months	\$846,692	\$865,432	\$981,385	\$871,232	2.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in La Quinta Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Menifee

Single Family Residences, February 2025



### **Current Market Snapshot**

\$600,000

Median Sales Price 1.7% Δ YOY

\$277

Average \$/SF -0.7%  $\triangle$  YOY

581

Properties For Sale 22.6%  $\Delta$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$590,000	\$586,500	\$580,000	\$600,000	1.7%
Average Price per Square Foot	\$279	\$282	\$274	\$277	-0.7%
Properties Sold	91	172	125	98	7.7%
Properties Pending Sale	116	147	99	146	25.9%
Properties For Sale	474	604	582	581	22.6%
Days on Market (Pending Sale)	43	35	41	46	6.8%
Percent Under Contract	24.5%	24.3%	17.0%	25.1%	2.7%
Average Median Price for Last 12 Months	\$567,017	\$585,968	\$582,769	\$592,135	4.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Menifee Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Murrieta

Single Family Residences, February 2025



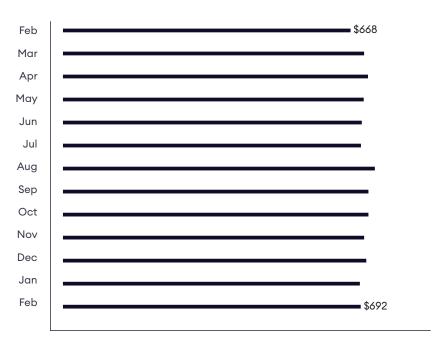
### **Current Market Snapshot**

\$692,000

Median Sales Price 3.6% Δ YOY

Average \$/SF 8.0% \( \Delta \) YOY

Properties For Sale 2.0% \( \Delta \) YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$668,250	\$725,000	\$700,000	\$692,000	3.6%
Average Price per Square Foot	\$299	\$293	\$316	\$323	8.0%
Properties Sold	96	91	89	62	-35.4%
Properties Pending Sale	99	94	90	104	5.1%
Properties For Sale	447	543	524	456	2.0%
Days on Market (Pending Sale)	32	29	37	47	46.3%
Percent Under Contract	22.1%	17.3%	17.2%	22.8%	3.0%
Average Median Price for Last 12 Months	\$671,766	\$701,167	\$695,667	\$699,627	4.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Murrieta Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Palm Desert

Single Family Residences, February 2025



### **Current Market Snapshot**

\$649,000

Median Sales Price 4.7% Δ YOY

\$469

Average \$/SF 1.5%  $\triangle$  YOY

626

Properties For Sale 7.6% ∆ YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$620,000	\$636,000	\$640,000	\$649,000	4.7%
Average Price per Square Foot	\$462	\$335	\$437	\$469	1.5%
Properties Sold	68	59	73	75	10.3%
Properties Pending Sale	74	65	58	112	51.4%
Properties For Sale	582	480	575	626	7.6%
Days on Market (Pending Sale)	59	71	60	54	-9.3%
Percent Under Contract	12.7%	13.5%	10.1%	17.9%	40.7%
Average Median Price for Last 12 Months	\$645,650	\$671,500	\$709,667	\$660,192	2.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Palm Desert Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Palm Springs

Single Family Residences, February 2025



### **Current Market Snapshot**

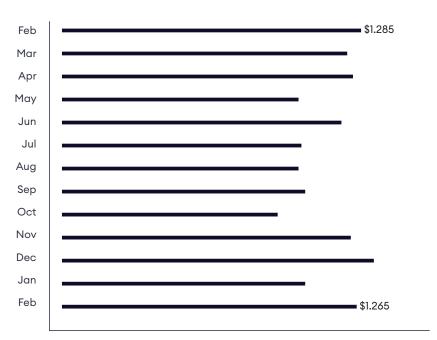
\$1,265,829

Median Sales Price -1.5% ∆ YOY

\$609

Average \$/SF -11.9% \( \Delta \) YOY

Properties For Sale 10.1%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,285,000	\$1,015,000	\$1,240,500	\$1,265,829	-1.5%
Average Price per Square Foot	\$691	\$565	\$586	\$609	-11.9%
Properties Sold	69	37	46	62	-10.1%
Properties Pending Sale	65	38	47	77	18.5%
Properties For Sale	761	708	782	838	10.1%
Days on Market (Pending Sale)	63	79	56	57	-10.0%
Percent Under Contract	8.5%	5.4%	6.0%	9.2%	7.6%
Average Median Price for Last 12 Months	\$1,192,761	\$1,143,138	\$1,216,526	\$1,144,333	-4.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Palm Springs Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Rancho Mirage

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,054,000

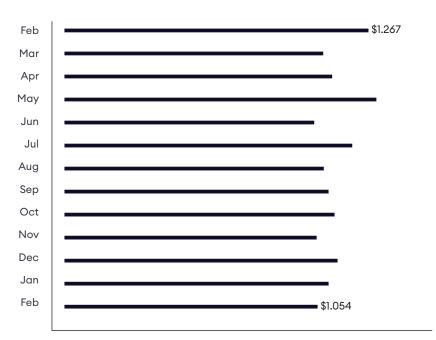
Median Sales Price -16.8% ∆ YOY

\$467

Average \$/SF -4.9%  $\triangle$  YOY

500

Properties For Sale 24.7%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,267,000	\$1,080,000	\$1,050,000	\$1,054,000	-16.8%
Average Price per Square Foot	\$491	\$479	\$490	\$467	-4.9%
Properties Sold	42	33	35	34	-19.0%
Properties Pending Sale	50	24	32	64	28.0%
Properties For Sale	401	368	435	500	24.7%
Days on Market (Pending Sale)	72	54	46	56	-21.5%
Percent Under Contract	12.5%	6.5%	7.4%	12.8%	2.7%
Average Median Price for Last 12 Months	\$1,088,506	\$1,094,417	\$1,097,167	\$1,126,538	3.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rancho Mirage Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Temecula

Single Family Residences, February 2025



### **Current Market Snapshot**

\$840,000

Median Sales Price 15.9% Δ YOY

\$376

Average \$/SF 4.7%  $\triangle$  YOY

Properties For Sale 3.8%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$725,000	\$770,000	\$790,000	\$840,000	15.9%
Average Price per Square Foot	\$359	\$356	\$358	\$376	4.7%
Properties Sold	83	103	68	65	-21.7%
Properties Pending Sale	91	92	76	77	-15.4%
Properties For Sale	395	518	489	410	3.8%
Days on Market (Pending Sale)	29	25	33	35	20.4%
Percent Under Contract	23.0%	17.8%	15.5%	18.8%	-18.5%
Average Median Price for Last 12 Months	\$741,042	\$803,833	\$802,667	\$790,500	6.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Temecula Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Thousand Palms

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,330,000

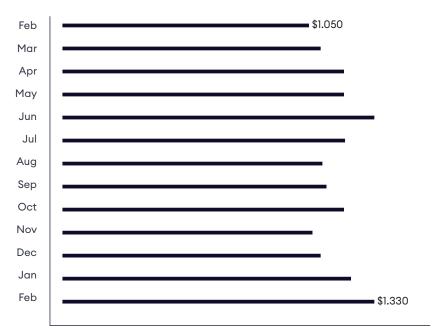
Median Sales Price 26.7% A YOY

\$803

Average \$/SF 44.7%  $\Delta$  YOY

191

Properties For Sale 23.2%  $\Delta$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,050,000	\$1,107,500	\$1,065,000	\$1,330,000	26.7%
Average Price per Square Foot	\$555	\$549	\$559	\$803	44.7%
Properties Sold	25	38	35	28	12.0%
Properties Pending Sale	33	39	39	57	72.7%
Properties For Sale	155	232	181	191	23.2%
Days on Market (Pending Sale)	44	45	39	35	-20.0%
Percent Under Contract	21.3%	16.8%	21.5%	29.8%	40.2%
Average Median Price for Last 12 Months	\$1,069,365	\$1,175,000	\$1,220,000	\$1,172,462	8.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Thousand Palms Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# San Diego County

#### Single Family Residences

San Diego Macro

Bay Park / Old Town / Midway District

Carlsbad

Carmel Valley

Chula Vista

Clairemont / Bay Ho / Bay Park

Coronado

Del Mar

El Cajon

**Encinitas** 

Escondido

Imperial Beach

La Jolla

La Mesa

Linda Vista / Clairemont Mesa East

Lemon Grove

**National City** 

Ocean Beach

Oceanside

Pacific & Mission Beach

Poway

Rancho Bernardo

San Marcos

San Diego

Santee

Solana Beach

Spring Valley

Vista



#### San Diego County

# At a Glance

County seat	San Diego
Largest City (Area)	San Diego
Largest City (Population)	San Diego
Incorporated Cities	18
Area	
Total	4,261 mi² (11,036 km²)
Land	3,942 mi² (10,210 km²)
Water	319 mi² (830 km²)
Highest Elevation	6,536 ft (1,992 m)
Population	
Total	3,298,634
Density	837/mi² (323/km²)
GDP	\$268 Billion

Country

State

Region

**Formed** 

**United States** 

California Central Coast

California

1850

# San Diego County

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,084,500

Median Sales Price 3.8% A YOY

\$685

Average \$/SF 3.5%  $\triangle$  YOY

17,896

Properties For Sale 48.8% A YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,044,900	\$1,070,000	\$1,025,000	\$1,084,500	3.8%
Average Price per Square Foot	\$662	\$684	\$659	\$685	3.5%
Properties Sold	986	1263	1054	910	-7.7%
Properties Pending Sale	1144	1262	1029	1190	4.0%
Properties For Sale	12,023	15,655	16,585	17,896	48.8%
Days on Market (Pending Sale)	35	35	43	37	3.5%
Percent Under Contract	9.5%	8.1%	6.2%	6.6%	-30.1%
Average Median Price for Last 12 Months	\$990,658	\$1,045,500	\$1,047,667	\$1,064,262	7.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Diego County Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Bay Park/Old Town/Midway District

Single Family Residences, February 2025

#### **Current Market Snapshot**

\$1,392,500

Median Sales Price -16.1% ∆ YOY

\$840

Average \$/SF -8.5% \( \Delta \) YOY

146

Properties For Sale 80.2%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,659,000	\$1,500,000	\$1,427,500	\$1,392,500	-16.1%
Average Price per Square Foot	\$918	\$844	\$1,027	\$840	-8.5%
Properties Sold	5	9	4	8	60.0%
Properties Pending Sale	3	9	3	7	133.3%
Properties For Sale	81	108	119	146	80.2%
Days on Market (Pending Sale)	4	17	55	21	472.7%
Percent Under Contract	3.7%	8.3%	2.5%	4.8%	29.5%
Average Median Price for Last 12 Months	\$1,395,738	\$1,495,250	\$1,525,500	\$1,558,308	11.6%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Bay Park/Old Town/Midway District Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Carlsbad

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,897,500

Median Sales Price -2.7% ∆ YOY

\$747

Average \$/SF 3.9%  $\triangle$  YOY

712

Properties For Sale 40.2%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,950,000	\$1,812,500	\$1,900,000	\$1,897,500	-2.7%
Average Price per Square Foot	\$719	\$731	\$688	\$747	3.9%
Properties Sold	47	60	37	46	-2.1%
Properties Pending Sale	60	56	59	49	-18.3%
Properties For Sale	508	642	692	712	40.2%
Days on Market (Pending Sale)	38	44	52	41	6.2%
Percent Under Contract	11.8%	8.7%	8.5%	6.9%	-41.7%
Average Median Price for Last 12 Months	\$1,716,002	\$1,870,000	\$1,875,000	\$1,864,808	8.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Carlsbad Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Carmel Valley

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$2,560,000

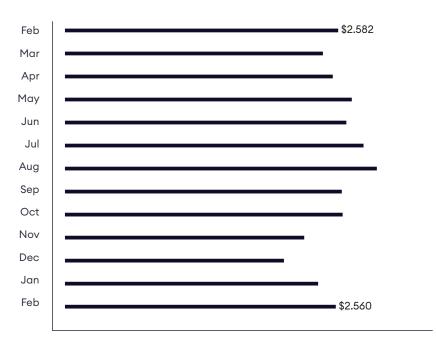
Median Sales Price -0.9% ∆ YOY

\$875

Average \$/SF 8.2%  $\triangle$  YOY

282

Properties For Sale 28.2% A YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,582,500	\$2,950,000	\$2,260,000	\$2,560,000	-0.9%
Average Price per Square Foot	\$809	\$852	\$839	\$875	8.2%
Properties Sold	20	17	9	21	5.0%
Properties Pending Sale	19	18	7	20	5.3%
Properties For Sale	220	260	258	282	28.2%
Days on Market (Pending Sale)	36	34	39	21	-41.3%
Percent Under Contract	8.6%	6.9%	2.7%	7.1%	-17.9%
Average Median Price for Last 12 Months	\$2,308,333	\$2,420,250	\$2,339,833	\$2,555,269	10.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Carmel Valley Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Chula Vista

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$927,500

Median Sales Price 1.9% Δ YOY

\$502

Average \$/SF 3.1%  $\triangle$  YOY

783

Properties For Sale 28.4%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$910,500	\$941,000	\$942,500	\$927,500	1.9%
Average Price per Square Foot	\$487	\$459	\$453	\$502	3.1%
Properties Sold	68	72	55	36	-47.1%
Properties Pending Sale	78	67	61	57	-26.9%
Properties For Sale	610	711	740	783	28.4%
Days on Market (Pending Sale)	30	31	45	27	-11.4%
Percent Under Contract	12.8%	9.4%	8.2%	7.3%	-43.1%
Average Median Price for Last 12 Months	\$871,625	\$919,050	\$909,767	\$921,792	5.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Chula Vista Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Clairemont/Bay Ho/Bay Park



Single Family Residences, February 2025

#### **Current Market Snapshot**

\$1,249,000

Median Sales Price 6.8% A YOY

\$821

Average \$/SF 4.7%  $\triangle$  YOY

338

Properties For Sale 73.3%  $\triangle$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,170,000	\$1,200,000	\$1,214,500	\$1,249,000	6.8%
Average Price per Square Foot	\$784	\$776	\$797	\$821	4.7%
Properties Sold	17	31	22	23	35.3%
Properties Pending Sale	13	26	21	30	130.8%
Properties For Sale	195	269	295	338	73.3%
Days on Market (Pending Sale)	47	19	31	22	-53.1%
Percent Under Contract	6.7%	9.7%	7.1%	8.9%	33.1%
Average Median Price for Last 12 Months	\$1,103,568	\$1,211,667	\$1,197,000	\$1,207,462	9.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Clairemont/Bay Ho/Bay Park Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Coronado

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$2,975,000

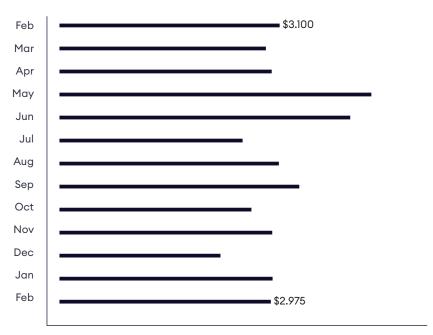
Median Sales Price -4.0% Δ YOY

\$1,673

Average \$/\$F 24.2%  $\Delta$  YOY

258

Properties For Sale 50.9%  $\Delta$  YOY



Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$3,100,000	\$3,089,000	\$2,995,000	\$2,975,000	-4.0%
\$1,347	\$1,339	\$1,835	\$1,673	24.2%
11	15	13	9	-18.2%
18	7	14	14	-22.2%
171	226	236	258	50.9%
72	78	54	44	-39.7%
10.5%	3.1%	5.9%	5.4%	-48.4%
\$3,392,992	\$2,885,000	\$2,745,667	\$3,112,727	-8.3%
	\$3,100,000 \$1,347 11 18 171 72 10.5%	\$3,100,000 \$3,089,000 \$1,347 \$1,339 11 15 18 7 171 226 72 78 10.5% 3.1%	\$3,100,000 \$3,089,000 \$2,995,000 \$1,347 \$1,339 \$1,835 11 15 13 18 7 14 171 226 236 72 78 54 10.5% 3.1% 5.9%	\$3,100,000 \$3,089,000 \$2,995,000 \$2,975,000 \$1,347 \$1,339 \$1,835 \$1,673 \$1 11 15 13 9 14 14 14 171 226 236 258 72 78 54 44 10.5% 3.1% 5.9% 5.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Coronado Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

#### Del Mar

Single Family Residences, February 2025



#### **Current Market Snapshot**

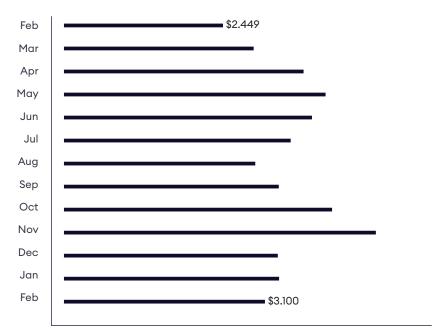
\$3,100,000

Median Sales Price 26.6% ∆ YOY

\$1,404

Average \$/SF 42.0%  $\Delta$  YOY

Properties For Sale 47.8%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,449,000	\$2,950,000	\$4,822,500	\$3,100,000	26.6%
Average Price per Square Foot	\$989	\$1,308	\$1,617	\$1,404	42.0%
Properties Sold	7	11	6	5	-28.6%
Properties Pending Sale	9	15	11	5	-44.4%
Properties For Sale	161	213	216	238	47.8%
Days on Market (Pending Sale)	35	51	47	50	44.2%
Percent Under Contract	5.6%	7.0%	5.1%	2.1%	-62.4%
Average Median Price for Last 12 Months	\$2,950,097	\$3,666,667	\$3,240,000	\$3,491,981	18.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Del Mar Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# El Cajon

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$880,000

Median Sales Price 10.0% Δ YOY

\$515

Average \$/SF 0.6% \( \Delta \) YOY

839

Properties For Sale 43.2%  $\Delta$  YOY



Data <sup>*</sup>	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$800,000	\$849,500	\$877,500	\$880,000	10.0%
Average Price per Square Foot	\$512	\$493	\$489	\$515	0.6%
Properties Sold	61	66	58	41	-32.8%
Properties Pending Sale	67	68	65	59	-11.9%
Properties For Sale	586	725	795	839	43.2%
Days on Market (Pending Sale)	34	34	34	30	-11.1%
Percent Under Contract	11.4%	9.4%	8.2%	7.0%	-38.5%
Average Median Price for Last 12 Months	\$830,863	\$854,167	\$864,167	\$862,269	3.8%
Average Price per Square Foot  Properties Sold  Properties Pending Sale  Properties For Sale  Days on Market (Pending Sale)  Percent Under Contract	\$512 61 67 586 34 11.4%	\$493 66 68 725 34 9.4%	\$489 58 65 795 34 8.2%	\$515 41 59 839 30 7.0%	0.6% -32.8% -11.9% -43.2% -11.1% -38.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in El Cajon Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Encinitas

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$2,050,112

Median Sales Price -21.1% ∆ YOY

\$1,097

Average \$/SF 20.5%  $\triangle$  YOY

Properties For Sale 48.6%  $\Delta$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,597,500	\$2,110,000	\$2,571,750	\$2,050,112	-21.1%
Average Price per Square Foot	\$910	\$933	\$925	\$1,097	20.5%
Properties Sold	14	30	20	17	21.4%
Properties Pending Sale	20	28	16	32	60.0%
Properties For Sale	259	350	346	385	48.6%
Days on Market (Pending Sale)	63	49	56	38	-39.4%
Percent Under Contract	7.7%	8.0%	4.6%	8.3%	7.6%
Average Median Price for Last 12 Months	\$2,277,083	\$2,255,444	\$2,040,704	\$2,260,012	-0.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Encinitas Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Escondido

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$876,250

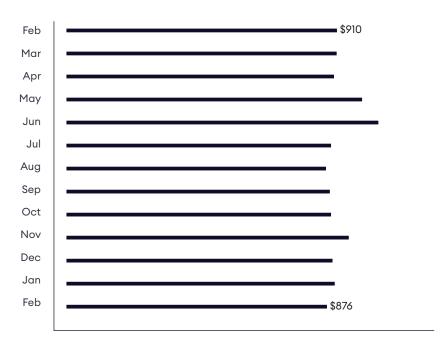
Median Sales Price -3.7% ∆ YOY

\$491

Average \$/SF 2.7%  $\triangle$  YOY

1,078

Properties For Sale 49.1%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$910,000	\$873,000	\$950,000	\$876,250	-3.7%
Average Price per Square Foot	\$478	\$502	\$456	\$491	2.7%
Properties Sold	75	63	82	64	-14.7%
Properties Pending Sale	72	67	58	79	9.7%
Properties For Sale	723	944	995	1,078	49.1%
Days on Market (Pending Sale)	29	31	43	32	11.2%
Percent Under Contract	10.0%	7.1%	5.8%	7.3%	-26.4%
Average Median Price for Last 12 Months	\$886,667	\$899,958	\$891,250	\$917,442	3.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Escondido Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Imperial-Beach

Single Family Residences, February 2025



#### **Current Market Snapshot**

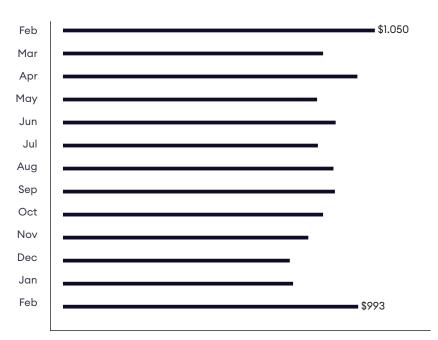
\$993,696

Median Sales Price -5.4% Δ YOY

\$533

Average \$/SF -15.4%  $\triangle$  YOY

Properties For Sale 75.9%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,050,000	\$910,000	\$825,000	\$993,696	-5.4%
Average Price per Square Foot	\$630	\$651	\$617	\$533	-15.4%
Properties Sold	7	7	9	3	-57.1%
Properties Pending Sale	9	11	7	9	0.0%
Properties For Sale	116	168	187	204	75.9%
Days on Market (Pending Sale)	45	52	54	64	44.1%
Percent Under Contract	7.8%	6.5%	3.7%	4.4%	-43.1%
Average Median Price for Last 12 Months	\$914,654	\$857,449	\$843,232	\$892,342	-2.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Imperial-Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# La Jolla

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$4,238,170

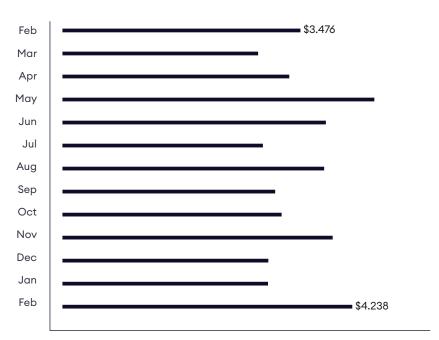
Median Sales Price 21.9% Δ YOY

\$1,372

Average \$/SF -23.3% \( \Delta \) YOY

574

Properties For Sale 41.4%  $\triangle$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$3,476,500	\$3,825,000	\$3,950,000	\$4,238,170	21.9%
Average Price per Square Foot	\$1,789	\$1,569	\$1,107	\$1,372	-23.3%
Properties Sold	22	26	26	22	0.0%
Properties Pending Sale	33	31	30	31	-6.1%
Properties For Sale	406	517	547	574	41.4%
Days on Market (Pending Sale)	42	41	46	37	-12.4%
Percent Under Contract	8.1%	6.0%	5.5%	5.4%	-33.6%
Average Median Price for Last 12 Months	\$3,288,053	\$3,416,445	\$3,414,390	\$3,485,013	6.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in La Jolla Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### La Mesa

Single Family Residences, February 2025



#### **Current Market Snapshot**

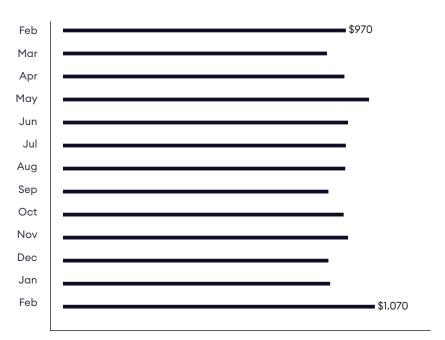
\$1,070,000

Median Sales Price 10.3% Δ YOY

\$595

Average \$/SF 9.8%  $\triangle$  YOY

Properties For Sale 64.1%  $\Delta$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$970,000	\$968,000	\$977,500	\$1,070,000	10.3%
Average Price per Square Foot	\$542	\$556	\$556	\$595	9.8%
Properties Sold	27	47	36	25	-7.4%
Properties Pending Sale	31	37	32	40	29.0%
Properties For Sale	309	440	468	507	64.1%
Days on Market (Pending Sale)	23	26	25	31	35.9%
Percent Under Contract	10.0%	8.4%	6.8%	7.9%	-21.4%
Average Median Price for Last 12 Months	\$929,479	\$957,667	\$965,333	\$965,500	3.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in La Mesa Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Linda Vista/Clairemont Mesa East

Single Family Residences, February 2025

#### **Current Market Snapshot**

\$1,135,000

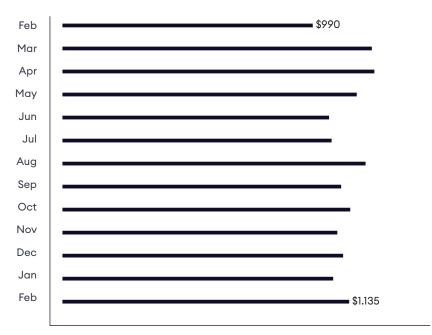
Median Sales Price 14.6% ∆ YOY

\$792

Average \$/SF 17.2%  $\Delta$  YOY

158

Properties For Sale 41.1%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$990,000	\$1,200,000	\$1,087,750	\$1,135,000	14.6%
Average Price per Square Foot	\$676	\$771	\$698	\$792	17.2%
Properties Sold	8	9	8	13	62.5%
Properties Pending Sale	18	16	8	14	-22.2%
Properties For Sale	112	129	137	158	41.1%
Days on Market (Pending Sale)	23	37	34	55	140.8%
Percent Under Contract	16.1%	12.4%	5.8%	8.9%	-44.9%
Average Median Price for Last 12 Months	\$983,883	\$1,107,800	\$1,105,683	\$1,121,677	14.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Linda Vista/Clairemont Mesa East Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Lemon Grove

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$725,000

Median Sales Price 0.6% Δ YOY

\$568

Average \$/SF 8.0% \( \Delta \) YOY

134

Properties For Sale 67.5% ∆ YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$721,000	\$745,000	\$760,000	\$725,000	0.6%
Average Price per Square Foot	\$526	\$556	\$552	\$568	8.0%
Properties Sold	7	9	11	11	57.1%
Properties Pending Sale	9	6	13	13	44.4%
Properties For Sale	80	117	120	134	67.5%
Days on Market (Pending Sale)	17	20	41	40	139.8%
Percent Under Contract	11.2%	5.1%	10.8%	9.7%	-13.8%
Average Median Price for Last 12 Months	\$706,333	\$769,679	\$771,025	\$765,083	8.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Lemon Grove Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# National City

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$725,000

Median Sales Price 20.8% Δ YOY

\$584

Average \$/SF -24.2%  $\triangle$  YOY

145

Properties For Sale 45.0% ∆ YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$600,000	\$707,250	\$665,000	\$725,000	20.8%
Average Price per Square Foot	\$770	\$547	\$633	\$584	-24.2%
Properties Sold	1	8	3	9	800.0%
Properties Pending Sale	6	5	5	12	100.0%
Properties For Sale	100	111	124	145	45.0%
Days on Market (Pending Sale)	12	19	15	34	195.0%
Percent Under Contract	6.0%	4.5%	4.0%	8.3%	37.9%
Average Median Price for Last 12 Months	\$664,583	\$701,213	\$682,792	\$698,713	5.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in National City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Ocean Beach

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$2,050,000

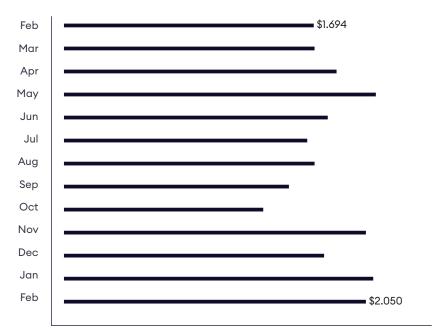
Median Sales Price 21.0% A YOY

\$1,001

Average \$/SF -6.9%  $\triangle$  YOY

166

Properties For Sale 52.3%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,694,312	\$1,700,000	\$2,050,060	\$2,050,000	21.0%
Average Price per Square Foot	\$1,075	\$1,103	\$1,003	\$1,001	-6.9%
Properties Sold	12	9	12	11	-8.3%
Properties Pending Sale	9	12	10	8	-11.1%
Properties For Sale	109	150	163	166	52.3%
Days on Market (Pending Sale)	26	40	47	48	81.3%
Percent Under Contract	8.3%	8.0%	6.1%	4.8%	-41.6%
Average Median Price for Last 12 Months	\$1,919,004	\$1,806,677	\$1,971,667	\$1,795,567	-6.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Ocean Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Oceanside

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$972,500

Median Sales Price 3.5% Δ YOY

\$565

Average \$/SF 9.7%  $\triangle$  YOY

810

Properties For Sale 44.4%  $\Delta$  YOY



Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$939,500	\$1,040,000	\$905,000	\$972,500	3.5%
\$515	\$589	\$554	\$565	9.7%
46	71	63	52	13.0%
67	74	47	68	1.5%
561	736	752	810	44.4%
34	37	45	39	13.8%
11.9%	10.1%	6.2%	8.4%	-29.7%
\$910,000	\$979,333	\$994,500	\$984,577	8.2%
	\$939,500 \$515 46 67 561 34 11.9%	\$939,500 \$1,040,000 \$515 \$589 46 71 67 74 561 736 34 37 11.9% 10.1%	\$939,500 \$1,040,000 \$905,000 \$515 \$589 \$554 46 71 63 67 74 47 561 736 752 34 37 45 11.9% 10.1% 6.2%	\$939,500 \$1,040,000 \$905,000 \$972,500 \$515 \$589 \$554 \$565 46 71 63 52 67 74 47 68 561 736 752 810 34 37 45 39 11.9% 10.1% 6.2% 8.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Oceanside Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Pacific & Mission Beach



Single Family Residences, February 2025

#### **Current Market Snapshot**

\$1,837,500

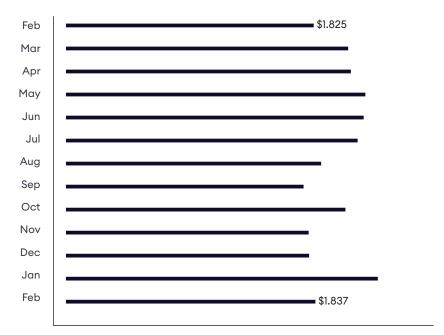
Median Sales Price 0.7% Δ YOY

\$1,143

Average \$/SF -20.1%  $\Delta$  YOY

257

Properties For Sale 39.7%  $\Delta$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,825,000	\$1,880,000	\$1,787,500	\$1,837,500	0.7%
Average Price per Square Foot	\$1,431	\$1,098	\$1,118	\$1,143	-20.1%
Properties Sold	7	13	11	10	42.9%
Properties Pending Sale	11	16	15	12	9.1%
Properties For Sale	184	242	249	257	39.7%
Days on Market (Pending Sale)	18	40	51	29	57.5%
Percent Under Contract	6.0%	6.6%	6.0%	4.7%	-21.9%
Average Median Price for Last 12 Months	\$2,081,405	\$1,921,000	\$1,976,167	\$1,997,192	-4.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Pacific & Mission Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Point Loma

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,700,000

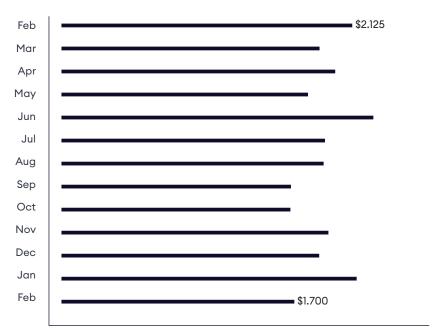
Median Sales Price -20.0% ∆ YOY

\$1,144

Average \$/SF 23.4%  $\Delta$  YOY

261

Properties For Sale 45.0%  $\Delta$  YOY



Median Sales Price (\$100,000s)

Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$2,125,000	\$1,915,000	\$1,950,000	\$1,700,000	-20.0%
\$927	\$892	\$913	\$1,144	23.4%
11	13	7	9	-18.2%
18	14	12	5	-72.2%
180	222	240	261	45.0%
46	29	50	20	-57.8%
10.0%	6.3%	5.0%	1.9%	-80.8%
\$177,128	\$1,839,337	\$1,913,333	\$1,920,471	984.2%
	\$2,125,000 \$927 11 18 180 46 10.0%	\$2,125,000 \$1,915,000 \$927 \$892 11 13 18 14 180 222 46 29 10.0% 6.3%	\$2,125,000 \$1,915,000 \$1,950,000 \$927 \$892 \$913 11 13 7 18 14 12 180 222 240 46 29 50 10.0% 6.3% 5.0%	\$2,125,000 \$1,915,000 \$1,950,000 \$1,700,000 \$1,700,000 \$1,144 \$11 \$13 \$7 \$9 \$18 \$14 \$12 \$5 \$180 \$222 \$240 \$261 \$46 \$29 \$50 \$20 \$10.0% 6.3% \$5.0% \$1.9%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Point Loma Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Poway

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,260,000

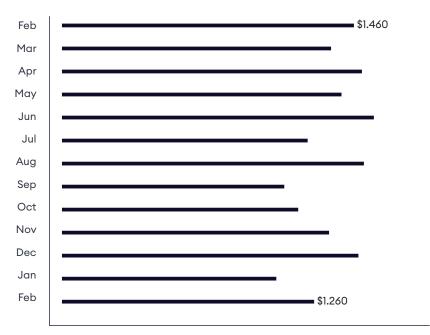
Median Sales Price -13.7% Δ YOY

\$642

Average \$/SF 2.9%  $\triangle$  YOY

408

Properties For Sale 49.5%  $\Delta$  YOY

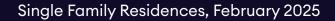


Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,460,000	\$1,510,000	\$1,335,000	\$1,260,000	-13.7%
Average Price per Square Foot	\$624	\$630	\$629	\$642	2.9%
Properties Sold	24	37	21	21	-12.5%
Properties Pending Sale	26	25	21	19	-26.9%
Properties For Sale	273	362	384	408	49.5%
Days on Market (Pending Sale)	21	28	56	69	228.4%
Percent Under Contract	9.5%	6.9%	5.5%	4.7%	-51.1%
Average Median Price for Last 12 Months	\$1,292,204	\$1,239,583	\$1,270,833	\$1,341,346	3.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Poway Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Rancho Bernardo





#### **Current Market Snapshot**

\$1,557,450

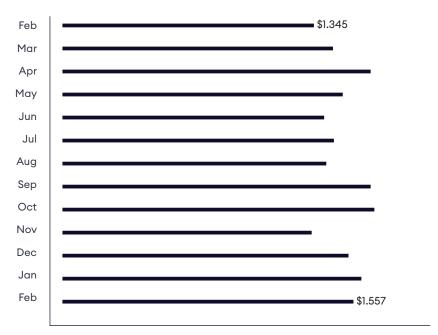
Median Sales Price 15.8% Δ YOY

\$699

Average \$/SF 5.4%  $\triangle$  YOY

698

Properties For Sale 45.7%  $\Delta$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,345,000	\$1,411,500	\$1,332,900	\$1,557,450	15.8%
Average Price per Square Foot	\$663	\$709	\$742	\$699	5.4%
Properties Sold	35	58	47	34	-2.9%
Properties Pending Sale	49	63	41	50	2.0%
Properties For Sale	479	628	642	698	45.7%
Days on Market (Pending Sale)	31	28	46	32	4.7%
Percent Under Contract	10.2%	10.0%	6.4%	7.2%	-30.0%
Average Median Price for Last 12 Months	\$1,329,633	\$1,556,892	\$1,562,817	\$1,503,681	13.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rancho Bernardo Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Rancho Santa Fe

Single Family Residences, February 2025



#### **Current Market Snapshot**

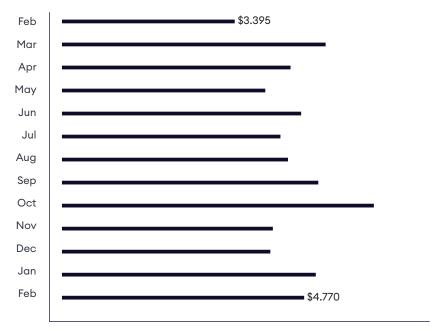
\$4,770,000

Median Sales Price 40.5% Δ YOY

\$916

Average \$/SF 7.3%  $\triangle$  YOY

Properties For Sale 62.7%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$3,395,000	\$4,450,000	\$4,150,000	\$4,770,000	40.5%
Average Price per Square Foot	\$854	\$947	\$971	\$916	7.3%
Properties Sold	12	10	11	9	-25.0%
Properties Pending Sale	8	12	7	16	100.0%
Properties For Sale	300	415	444	488	62.7%
Days on Market (Pending Sale)	111	63	76	86	-22.3%
Percent Under Contract	2.7%	2.9%	1.6%	3.3%	23.0%
Average Median Price for Last 12 Months	\$4,431,250	\$4,870,000	\$4,623,333	\$4,597,692	3.8%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rancho Santa Fe Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### San Marcos

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,129,000

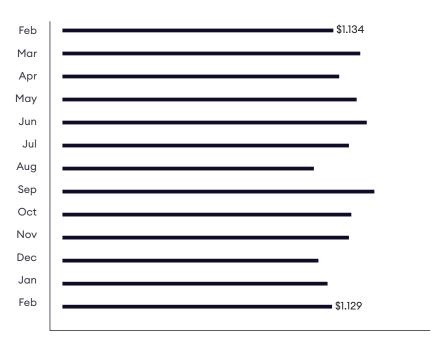
Median Sales Price -0.5% Δ YOY

\$533

Average \$/SF 2.9%  $\triangle$  YOY

409

Properties For Sale 35.9%  $\Delta$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,134,500	\$1,052,500	\$1,200,000	\$1,129,000	-0.5%
Average Price per Square Foot	\$518	\$586	\$568	\$533	2.9%
Properties Sold	18	44	31	23	27.8%
Properties Pending Sale	34	43	28	30	-11.8%
Properties For Sale	301	389	394	409	35.9%
Days on Market (Pending Sale)	35	37	39	40	16.1%
Percent Under Contract	11.3%	11.1%	7.1%	7.3%	-35.1%
Average Median Price for Last 12 Months	\$1,077,066	\$1,171,250	\$1,103,500	\$1,179,123	9.5%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Marcos Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# San Diego

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$1,200,000

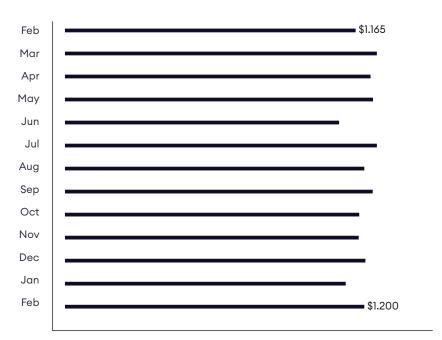
Median Sales Price 3.0% Δ YOY

\$817

Average \$/SF 4.3%  $\triangle$  YOY

642

Properties For Sale 65.5%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,165,000	\$1,200,000	\$1,177,500	\$1,200,000	3.0%
Average Price per Square Foot	\$783	\$789	\$798	\$817	4.3%
Properties Sold	30	49	34	44	46.7%
Properties Pending Sale	34	51	32	51	50.0%
Properties For Sale	388	506	551	642	65.5%
Days on Market (Pending Sale)	30	24	34	31	1.6%
Percent Under Contract	8.8%	10.1%	5.8%	7.9%	-9.3%
Average Median Price for Last 12 Months	\$1,092,718	\$1,186,696	\$1,176,500	\$1,195,744	9.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Diego Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

#### Santee

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$880,000

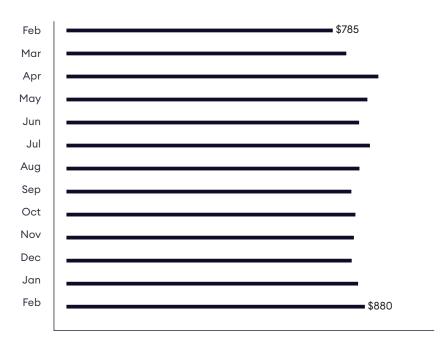
Median Sales Price 12.1% Δ YOY

\$565

Average \$/SF 6.8% \( \Delta \) YOY

261

Properties For Sale 27.3%  $\Delta$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$785,000	\$864,000	\$847,500	\$880,000	12.1%
Average Price per Square Foot	\$529	\$562	\$561	\$565	6.8%
Properties Sold	20	33	24	28	40.0%
Properties Pending Sale	26	25	21	22	-15.4%
Properties For Sale	205	247	246	261	27.3%
Days on Market (Pending Sale)	16	21	39	22	40.7%
Percent Under Contract	12.7%	10.1%	8.5%	8.4%	-33.5%
Average Median Price for Last 12 Months	\$807,167	\$853,417	\$860,333	\$858,462	6.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santee Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Solana Beach

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$3,112,500

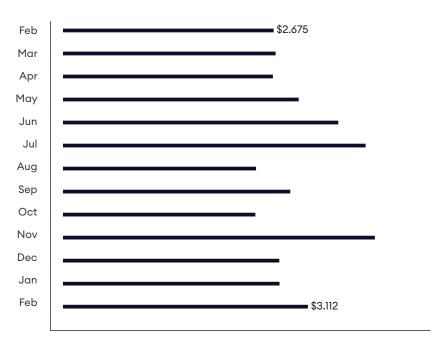
Median Sales Price 16.4% ∆ YOY

\$1,383

Average \$/SF 1.9%  $\Delta$  YOY

114

Properties For Sale 42.5%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,675,000	\$2,450,000	\$3,968,000	\$3,112,500	16.4%
Average Price per Square Foot	\$1,357	\$1,532	\$1,474	\$1,383	1.9%
Properties Sold	5	9	3	2	-60.0%
Properties Pending Sale	5	7	3	6	20.0%
Properties For Sale	80	99	105	114	42.5%
Days on Market (Pending Sale)	20	66	38	41	110.0%
Percent Under Contract	6.2%	7.1%	2.9%	5.3%	-15.8%
Average Median Price for Last 12 Months	\$3,008,854	\$2,984,514	\$2,870,000	\$2,980,199	-1.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Solana Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Spring Valley

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$786,500

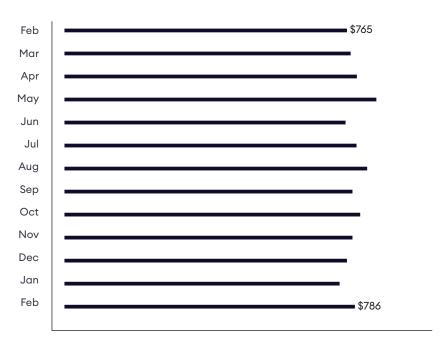
Median Sales Price 2.8% Δ YOY

\$471

Average \$/SF -4.1% \( \Delta \) YOY

436

Properties For Sale 58.0% A YOY



Median Sales Price (\$100,000s)

Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$765,000	\$820,000	\$780,000	\$786,500	2.8%
\$491	\$500	\$458	\$471	-4.1%
25	30	41	24	-4.0%
30	29	36	25	-16.7%
276	361	411	436	58.0%
30	32	41	25	-17.0%
10.9%	8.0%	8.8%	5.7%	-47.2%
\$758,083	\$776,250	\$765,500	\$785,135	3.6%
	\$765,000 \$491 25 30 276 30 10.9%	\$765,000 \$820,000 \$491 \$500 25 30 30 29 276 361 30 32 10.9% 8.0%	\$765,000 \$820,000 \$780,000 \$491 \$500 \$458 25 30 41 30 29 36 276 361 411 30 32 41 10.9% 8.0% 8.8%	\$765,000 \$820,000 \$780,000 \$786,500 \$491 \$500 \$458 \$471 25 30 41 24 30 29 36 25 276 361 411 436 30 32 41 25 10.9% 8.0% 8.8% 5.7%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Spring Valley Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Vista

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$897,000

Median Sales Price -9.2% Δ YOY

\$511

Average \$/SF -1.5%  $\triangle$  YOY

600

Properties For Sale 51.1%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$987,500	\$937,500	\$840,000	\$897,000	-9.2%
Average Price per Square Foot	\$519	\$497	\$519	\$511	-1.5%
Properties Sold	42	38	33	30	-28.6%
Properties Pending Sale	38	50	29	46	21.1%
Properties For Sale	397	541	558	600	51.1%
Days on Market (Pending Sale)	38	33	38	35	-7.3%
Percent Under Contract	9.6%	9.2%	5.2%	7.7%	-19.9%
Average Median Price for Last 12 Months	\$906,417	\$911,088	\$931,500	\$929,252	2.5%
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<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Vista Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Condominiums

#### Select Areas in Multiple Counties

Marina Del Rey Beverly Center - Miracle Mile

**Beverly Hills** Santa Monica

Sherman Oaks **Brentwood** 

**Culver City** Studio City

Venice **Downtown Los Angeles** 

West Hollywood Encino

Malibu West LA

Malibu Beach Westwood - Century City



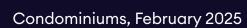
#### Condominiums

# At a Glance

Country	United States
State	California
Region	Multiple
Counties	Los Angeles
	Orange
	Santa Barbara
	Monterey



# Beverly Center - Miracle Mile





#### **Current Market Snapshot**

\$1,857,000

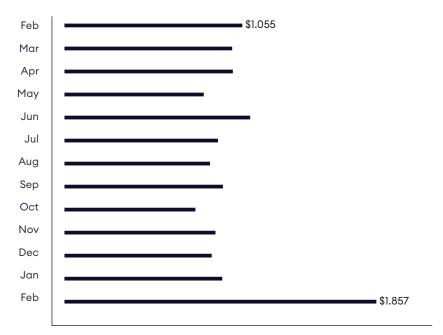
Median Sales Price 75.9% ∆ YOY

\$1,308

Average \$/SF 66.0%  $\triangle$  YOY

66

Properties For Sale -1.5% ∆ YOY



Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$1,055,500	\$862,500	\$895,000	\$1,857,000	75.9%
\$788	\$677	\$850	\$1,308	66.0%
6	8	7	8	33.3%
12	13	6	7	-41.7%
67	72	76	66	-1.5%
58	33	139	58	-0.0%
17.9%	18.1%	7.9%	10.6%	-40.8%
\$1,012,167	\$1,045,750	\$1,221,667	\$1,001,846	-1.0%
	\$1,055,500 \$788 6 12 67 58 17.9%	\$1,055,500 \$862,500 \$788 \$677 6 8 12 13 67 72 58 33 17.9% 18.1%	\$1,055,500 \$862,500 \$895,000 \$788 \$677 \$850 6 8 7 12 13 6 67 72 76 58 33 139 17.9% 18.1% 7.9%	\$1,055,500 \$862,500 \$895,000 \$1,857,000 \$788 \$677 \$850 \$1,308 6 8 7 8 12 13 6 7 67 72 76 66 58 33 139 58 17.9% 18.1% 7.9% 10.6%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverly Center - Miracle Mile Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Beverly Hills

Condominiums, February 2025



#### **Current Market Snapshot**

\$3,175,000

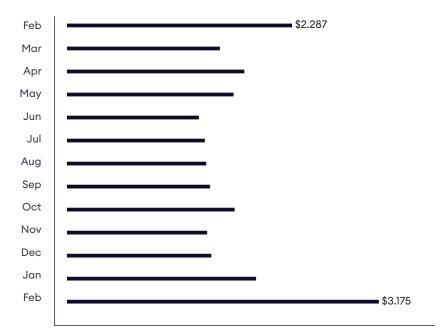
Median Sales Price 38.8% A YOY

\$1,610

Average \$/SF 60.7%  $\triangle$  YOY

79

Properties For Sale 2.6% A YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,287,600	\$1,410,000	\$1,420,000	\$3,175,000	38.8%
Average Price per Square Foot	\$1,002	\$727	\$789	\$1,610	60.7%
Properties Sold	5	9	10	7	40.0%
Properties Pending Sale	7	14	5	8	14.3%
Properties For Sale	77	101	72	79	2.6%
Days on Market (Pending Sale)	84	78	84	99	17.6%
Percent Under Contract	9.1%	13.9%	6.9%	10.1%	11.4%
Average Median Price for Last 12 Months	\$1,674,092	\$1,854,583	\$2,185,833	\$1,738,153	3.8%
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<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverly Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Brentwood

Single Family Residences, February 2025



### **Current Market Snapshot**

\$1,562,500

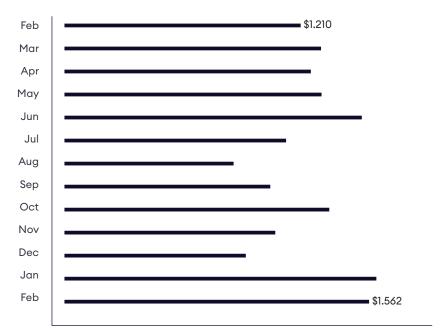
Median Sales Price 29.1% Δ YOY

\$1,239

Average \$/SF 59.3%  $\triangle$  YOY

99

Properties For Sale 62.3%  $\triangle$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,210,000	\$864,500	\$1,079,263	\$1,562,500	29.1%
Average Price per Square Foot	\$778	\$845	\$760	\$1,239	59.3%
Properties Sold	9	14	8	12	33.3%
Properties Pending Sale	12	16	8	17	41.7%
Properties For Sale	61	84	71	99	62.3%
Days on Market (Pending Sale)	33	40	55	29	-11.7%
Percent Under Contract	19.7%	19.0%	11.3%	17.2%	-12.7%
Average Median Price for Last 12 Months	\$1,010,708	\$1,263,377	\$1,363,333	\$1,246,905	23.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Brentwood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Culver City

Single Family Residences, February 2025



#### **Current Market Snapshot**

\$636,000

Median Sales Price 2.5% Δ YOY

\$655

Average \$/SF 4.8% \( \Delta \) YOY

54

Properties For Sale 14.9%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$620,500	\$604,500	\$712,000	\$636,000	2.5%
Average Price per Square Foot	\$625	\$606	\$607	\$655	4.8%
Properties Sold	12	12	10	13	8.3%
Properties Pending Sale	9	13	15	11	22.2%
Properties For Sale	47	62	58	54	14.9%
Days on Market (Pending Sale)	29	28	43	58	99.8%
Percent Under Contract	19.1%	21.0%	25.9%	20.4%	6.4%
Average Median Price for Last 12 Months	\$648,912	\$655,542	\$665,000	\$650,846	0.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Culver City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Downtown

Condominiums, February 2025



#### **Current Market Snapshot**

\$545,000

Median Sales Price -2.2% ∆ YOY

\$590

Average \$/SF -11.1%  $\Delta$  YOY

347

Properties For Sale 5.2%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$557,500	\$575,000	\$492,500	\$545,000	-2.2%
Average Price per Square Foot	\$664	\$594	\$710	\$590	-11.1%
Properties Sold	28	16	12	25	-10.7%
Properties Pending Sale	26	19	16	17	-34.6%
Properties For Sale	330	397	355	347	5.2%
Days on Market (Pending Sale)	62	82	96	68	9.9%
Percent Under Contract	7.9%	4.8%	4.5%	4.9%	-37.8%
Average Median Price for Last 12 Months	\$567,491	\$561,333	\$581,000	\$570,646	0.6%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Downtown Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Encino

Condominiums, February 2025



### **Current Market Snapshot**

\$699,000

Median Sales Price 35.1% Δ YOY

\$557

Average \$/SF 26.9%  $\triangle$  YOY

81

Properties For Sale 80.0%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$517,500	\$515,000	\$570,000	\$699,000	35.1%
Average Price per Square Foot	\$439	\$478	\$505	\$557	26.9%
Properties Sold	14	17	15	7	-50.0%
Properties Pending Sale	11	12	10	13	18.2%
Properties For Sale	45	81	77	81	80.0%
Days on Market (Pending Sale)	22	29	34	39	75.2%
Percent Under Contract	24.4%	14.8%	13.0%	16.0%	-34.3%
Average Median Price for Last 12 Months	\$503,625	\$586,917	\$594,667	\$545,269	8.3%
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<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Encino Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Malibu

Condominiums, February 2025



### **Current Market Snapshot**

\$1,000,000

Median Sales Price n/a \( \Delta \) YOY

\$993

Average \$/SF  $n/a \triangle YOY$ 

27

Properties For Sale 28.6%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$0	\$1,115,000	\$1,141,000	\$1,000,000	n/a
Average Price per Square Foot	\$0	\$950	\$1,034	\$993	n/a
Properties Sold	0	7	4	1	n/a
Properties Pending Sale	2	4	0	3	50.0%
Properties For Sale	21	30	23	27	28.6%
Days on Market (Pending Sale)	97	93	0	227	134.4%
Percent Under Contract	9.5%	13.3%	0.0%	11.1%	16.7%
Average Median Price for Last 12 Months	\$798,975	\$1,186,938	\$653,333	\$1,128,510	41.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Malibu Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Malibu Beach

Condominiums, February 2025



### **Current Market Snapshot**

No Sales

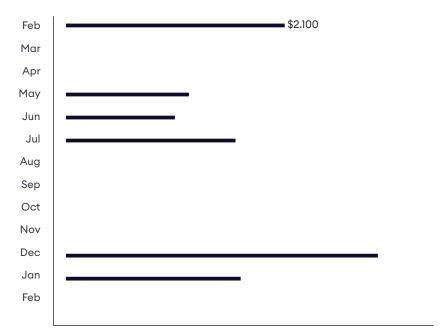
Median Sales Price -100.0% Δ YOY

No Sales

Average \$/SF -100.0% \( \Delta \) YOY

19

Properties For Sale 533.3%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$2,100,000	\$0	<b>\$</b> O	\$0	-100.0%
Average Price per Square Foot	\$1,705	\$0	\$0	\$0	-100.0%
Properties Sold	1	0	0	0	-100.0%
Properties Pending Sale	0	0	1	0	n/a
Properties For Sale	3	13	14	19	533.3%
Days on Market (Pending Sale)	0	0	100	0	n/a
Percent Under Contract	0.0%	0.0%	7.1%	0.0%	n/a
Average Median Price for Last 12 Months	\$1,020,333	\$779,167	\$1,558,333	\$816,538	-20.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Malibu Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Marina Del Rey

Condominiums, February 2025



### **Current Market Snapshot**

\$1,300,000

Median Sales Price 15.0% Δ YOY

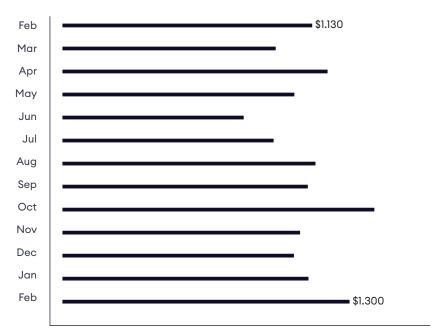
\$890

Average \$/SF -8.8% \( \Delta \) YOY

108

220

Properties For Sale 20.0%  $\Delta$  YOY



Median Sales Price (\$100,000s)

Feb 2024	6 Month	3 Month	Feb 2025	% Change
\$1,130,000	\$1,145,000	\$1,075,000	\$1,300,000	15.0%
\$976	\$721	\$713	\$890	-8.8%
6	10	19	25	316.7%
14	13	17	19	35.7%
90	113	112	108	20.0%
80	43	54	60	-24.7%
15.6%	11.5%	15.2%	17.6%	13.1%
\$1,175,782	\$1,176,296	\$1,153,333	\$1,101,425	-6.3%
	\$1,130,000 \$976 6 14 90 80 15.6%	\$1,130,000 \$1,145,000 \$976 \$721 6 10 14 13 90 113 80 43 15.6% 11.5%	\$1,130,000 \$1,145,000 \$1,075,000 \$976 \$721 \$713 6 10 19 14 13 17 90 113 112 80 43 54 15.6% 11.5% 15.2%	\$1,130,000 \$1,145,000 \$1,075,000 \$1,300,000 \$976 \$721 \$713 \$890 6 10 19 25 14 13 17 19 90 113 112 108 80 43 54 60 15.6% 11.5% 15.2% 17.6%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Marina Del Rey Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Micro Market Report : February 2025

## Santa Monica

Condominiums, February 2025



### **Current Market Snapshot**

\$1,625,000

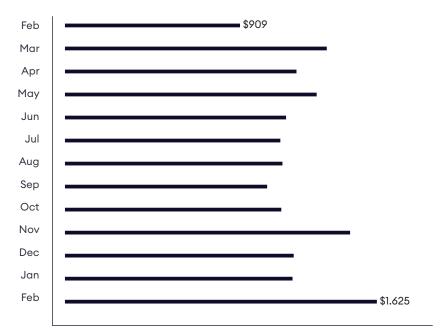
Median Sales Price 78.8% Δ YOY

\$1,229

Average \$/SF 28.0%  $\triangle$  YOY

178

Properties For Sale 43.5%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$909,000	\$1,131,000	\$1,485,000	\$1,625,000	78.8%
Average Price per Square Foot	\$960	\$1,080	\$1,068	\$1,229	28.0%
Properties Sold	11	25	23	31	181.8%
Properties Pending Sale	22	28	18	35	59.1%
Properties For Sale	124	159	149	178	43.5%
Days on Market (Pending Sale)	42	45	52	47	12.8%
Percent Under Contract	17.7%	17.6%	12.1%	19.7%	10.8%
Average Median Price for Last 12 Months	\$1,117,917	\$1,276,641	\$1,332,948	\$1,219,027	9.0%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santa Monica Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Sherman Oaks

Condominiums, February 2025



### **Current Market Snapshot**

\$643,000

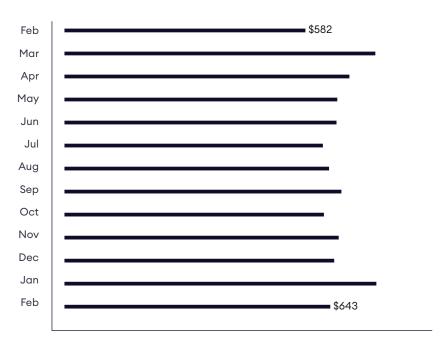
Median Sales Price 10.4% Δ YOY

\$534

Average \$/SF -2.7%  $\Delta$  YOY

91

Properties For Sale 44.4%  $\Delta$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$582,500	\$640,000	\$663,453	\$643,000	10.4%
Average Price per Square Foot	\$549	\$522	\$540	\$534	-2.7%
Properties Sold	9	15	7	13	44.4%
Properties Pending Sale	9	17	11	17	88.9%
Properties For Sale	63	87	94	91	44.4%
Days on Market (Pending Sale)	31	26	49	47	52.6%
Percent Under Contract	14.3%	19.5%	11.7%	18.7%	30.8%
Average Median Price for Last 12 Months	\$684,479	\$668,576	\$683,500	\$663,006	-3.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sherman Oaks Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# Studio City

Condominiums, February 2025



### **Current Market Snapshot**

\$825,000

Median Sales Price -7.3% ∆ YOY

\$634

Average \$/SF -0.2%  $\triangle$  YOY

39

Properties For Sale 30.0% A YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$889,500	\$802,000	\$843,550	\$825,000	-7.3%
Average Price per Square Foot	\$635	\$705	\$663	\$634	-0.2%
Properties Sold	13	4	6	7	-46.2%
Properties Pending Sale	7	3	7	7	0.0%
Properties For Sale	30	39	42	39	30.0%
Days on Market (Pending Sale)	21	13	28	31	50.7%
Percent Under Contract	23.3%	7.7%	16.7%	17.9%	-23.1%
Average Median Price for Last 12 Months	\$825,813	\$836,342	\$870,833	\$845,042	2.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Studio City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

### Venice<sup>1</sup>

Condominiums, February 2025



### **Current Market Snapshot**

\$2,122,000

Median Sales Price 129.4% ∆ YOY

\$860

Average \$/SF -2.2%  $\triangle$  YOY

20

Properties For Sale 66.7%  $\Delta$  YOY



Median Sales Price (\$100,000s)

Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$925,000	\$1,060,000	\$0	\$2,122,000	129.4%
Average Price per Square Foot	\$879	\$892	\$0	\$860	-2.2%
Properties Sold	1	1	0	2	100.0%
Properties Pending Sale	0	4	1	2	n/a
Properties For Sale	12	29	17	20	66.7%
Days on Market (Pending Sale)	0	93	124	24	n/a
Percent Under Contract	0.0%	13.8%	5.9%	10.0%	n/a
Average Median Price for Last 12 Months	\$657,083	\$896,167	\$1,040,667	\$863,115	31.4%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Venice Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Micro Market Report : February 2025

## West Hollywood

Condominiums, February 2025



### **Current Market Snapshot**

\$1,173,000

Median Sales Price 17.3% Δ YOY

\$965

Average \$/SF 9.8% \( \Delta \) YOY

233

Properties For Sale 42.1%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,000,000	\$907,000	\$820,743	\$1,173,000	17.3%
Average Price per Square Foot	\$879	\$814	\$795	\$965	9.8%
Properties Sold	15	31	18	17	13.3%
Properties Pending Sale	16	27	17	14	-12.5%
Properties For Sale	164	195	197	233	42.1%
Days on Market (Pending Sale)	43	50	58	97	124.4%
Percent Under Contract	9.8%	13.8%	8.6%	6.0%	-38.4%
Average Median Price for Last 12 Months	\$945,579	\$935,707	\$961,667	\$914,057	-3.3%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West Hollywood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

# West Los Angeles

Condominiums, February 2025



### **Current Market Snapshot**

\$1,005,000

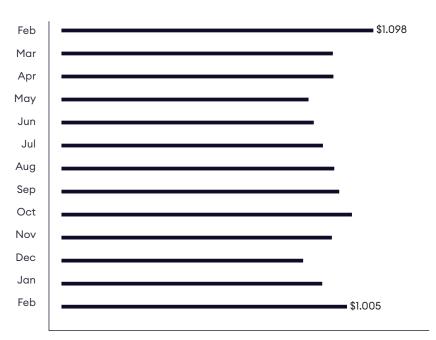
Median Sales Price -8.5% ∆ YOY

\$717

Average \$/SF -0.4%  $\triangle$  YOY

51

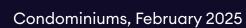
Properties For Sale 88.9%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,098,250	\$960,000	\$951,500	\$1,005,000	-8.5%
Average Price per Square Foot	\$720	\$698	\$684	\$717	-0.4%
Properties Sold	6	9	8	7	16.7%
Properties Pending Sale	6	6	9	12	100.0%
Properties For Sale	27	51	58	51	88.9%
Days on Market (Pending Sale)	56	36	29	23	-58.3%
Percent Under Contract	22.2%	11.8%	15.5%	23.5%	5.9%
Average Median Price for Last 12 Months	\$941,304	\$954,000	\$924,167	\$951,596	1.1%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West LA Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

## Westwood - Century City





### **Current Market Snapshot**

\$1,120,000

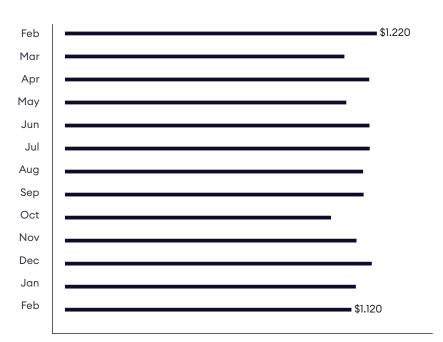
Median Sales Price -8.2% ∆ YOY

\$845

Average \$/SF 11.8% \( \Delta \) YOY

313

Properties For Sale 13.4%  $\triangle$  YOY



Data*	Feb 2024	6 Month	3 Month	Feb 2025	% Change
Median Price	\$1,220,000	\$1,166,000	\$1,140,000	\$1,120,000	-8.2%
Average Price per Square Foot	\$756	\$760	\$1,278	\$845	11.8%
Properties Sold	17	46	21	45	164.7%
Properties Pending Sale	34	41	25	45	32.4%
Properties For Sale	276	325	292	313	13.4%
Days on Market (Pending Sale)	50	53	64	67	34.0%
Percent Under Contract	12.3%	12.6%	8.6%	14.4%	16.7%
Average Median Price for Last 12 Months	\$1,137,333	\$1,134,250	\$1,152,500	\$1,150,538	1.2%

<sup>\*</sup>Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Westwood - Century City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.



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